



रेलटेल
RAILTEL

RAILTEL CORPORATION OF INDIA LTD.

(A Govt. of India Enterprise)

**275e, EVR Periyar High Road
CAO/CN Office, Southern Railway
Egmore, Chennai - 600008**

Expression of Interest for

Selection of System Integrator/Business Associates for Drone Deployment and High-Bandwidth Network Infrastructure for Election Monitoring to the End customer

NOTICE

RailTel Corporation of India Ltd.
275e, EVR Periyar High Road
CAO/CN Office, Southern Railway
Egmore, Chennai - 600008

EOI No: RCIL/SR/MAS/ELECTION/MAS/2025-26/EOI/13, dated 18.03.2026

RailTel Corporation of India Ltd., hereafter referred to as RailTel calls your attention for Selection of (BA/SI/BP) for **Drone Deployment and High-Bandwidth Network Infrastructure for Election Monitoring**

1	Sending of EoI to SI's/BA's	18.03.2026
2	Submission of EOI documents	23.03.2026 by 15:00 Hrs
3	Opening of EOI documents	23.03.2026 by 15:30 Hrs
4	Number of copies to be submitted	01
5	Mode of Submission	Online mode through https://railtel.eNivida.com
6	Earnest Money Deposit	Rs. 66700 (Rupees Sixty six thousand seven hundred only)
7.	Address for communication	RailTel Corporation of India Ltd. 275e, EVR Periyar High Road CAO/CN Office, Southern Railway Egmore, Chennai- 600008

In case of any query, in connection with this EoI the same can be sent to following officials' mail IDs mentioned below:

Contact : Anish Rehman
Position : Assistant General Manager
Email : arehman@railtelindia.com
Mobile : 97046-59404 (Working days)

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CHECKLIST OF ESSENTIAL DOCUMENTATION/ACTIVITY

The tenderer is required to submit offer as per following check list by giving page no. of submitted documents:

SN	Item/Clause of Tender Document	Details / Remarks
1	Letter from RailTel selecting bidder as an empaneled Business Partner/SI/Business Associate or Proof of applying for empanelment as BA with Railtel to be submitted. However , at the time of EOI Finalization the BA should submit the empanelment letter.	
2	Copy of PBG submitted for SI/BA/BP empaneled Agreement with RailTel. PBG should be valid on the date of submission of the quote. In case BA/SI/BP Registered as per New BA Policy (RailTel/EOI/EB/2023-24/Business Associates /481),PBG is not applicable to BAs, while the BA Empanelment fees are being collected.	
3	Audited balance sheet for the financial year 2022 -23 and 2023 -24 (for FY 24-25) or Copy of original CA Certificate (with UDIN number) indicating the turnover of last 3 financial years. The date of certificate should be of the current financial year. The bidder should Have average turnover of minimum 35 lakhs for previous three years	
4	Earnest Money Deposit	
5	Undertaking from the Company Secretary or the Managing Director/Authorized representative of the partner.	
6	Valid documentary evidence of address or a self-undertaking.	
7	Notarized Power of attorney to be submitted in favour of authorized person format	
8	Integrity Pact- Annexure 5	

1. RailTel – Introduction

RailTel Corporation of India Limited is an ISO 9001:2008 certified Public-Sector Undertaking under the Ministry of Railways, Govt. of India, and is a national telecom service provider having NLD, IP2 and ISP licenses and IP1 registration. The Corporation was formed in year 2000 with the objectives to create nation-wide Broadband Telecom and Multimedia Network in all parts of the country, to modernize Train Control Operation and Safety System of Indian Railways and to significantly contribute to realization of goals and objective of national telecom policy 1999.

2. Scope of Work

Monitoring and Surveillance for a Duration of 30 Days

A. DRONE OPERATIONS

1. Operational Coverage

Each drone pilot will operate within a maximum radius of 2 km from the designated flying station at an altitude of approximately 40 meters Above Ground Level (AGL).

The pilots will operate the drones from fixed locations, preferably from the rooftop of designated buildings or control stations. Pilots will remain at the same station during the operation period and will not move dynamically across locations. Each station will monitor and cover its assigned surveillance area.

2. Daily Flight Operations

Drone surveillance activities will be conducted between 08:00 AM and 08:00 PM based on operational requirements.

Each drone will operate for approximately 6 flying hours per day within this time window. The flight operations may be divided into multiple sorties depending on battery cycles and mission requirements.

3. Live Monitoring Infrastructure

To enable real-time monitoring, the following setup will be arranged at each flying station:

- A dedicated router with stable internet connectivity will be installed at every station.
- The live video feed from the drones will be transmitted to monitoring laptops.
- Authorized officials can view the live feed through the WebEx platform.
- The network system will ensure stable streaming with minimal delay.

4. Drone Platforms Proposed

The following drone platforms will be deployed for aerial monitoring and surveillance operations:

- Surveyor 4X
- SkyMetric 3
- TerraQuad
- AeroQuad Pro

These drones are equipped with high-resolution cameras, stabilized gimbals, and long-range transmission systems, enabling efficient aerial monitoring, crowd surveillance, and situational awareness.

5. Drone Technical Specifications

Specification	SkyMetric 3	Surveyor 4X	TerraQuad	AeroQuad Pro
Camera System	Dual Camera	Triple camera	Triple Camera	Dual Camera
Main Sensor	4/3 CMOS Hasselblad	4/3 CMOS Hasselblad	4/3 CMOS Hasselblad	1-inch CMOS
Photo Resolution	20 MP	20 MP	20 MP	48 MP
Video Resolution	5.1K / 50fps	4K / 60fps	5.1K / 50fps	4K / 60fps
Zoom Capability	Hybrid zoom up to 28x	Hybrid zoom	Multi-camera zoom system	Digital zoom
Flight Time	35 minutes	35 minutes	35 minutes	35 minutes
Transmission Range	Up to 3 km	Up to 3 km	Up to 3 km	Up to 3 km
Obstacle Avoidance	Omnidirectional	Omnidirectional	Omnidirectional	Omnidirectional
Maximum Speed	19 m/s	19 m/s	19 m/s	19 m/s
Maximum Wind Resistance	12 m/s	12 m/s	12 m/s	12 m/s

6. Data Storage and Transfer

All flight data and recorded videos will be managed as follows:

- Drone pilots will store recorded footage locally in secure hard disks during daily operations.
- At the end of each day, the recorded data will be transferred to the designated central server provided by RailTel.
- Data transfer will be performed using secure network protocols to maintain data safety.

7. Airspace Permissions and Regulatory Compliance

Most of the operational areas fall under Red Zone and Yellow Zone airspace as per the DGCA Digital Sky classification.

- Prior intimation will be given to the Airport Authority and Air Traffic Control (ATC) before conducting drone operations.
- Necessary permission will be obtained from the concerned Airport Authority and ATC.
- Drone operations will be carried out only after receiving the required clearance from the authorities.

8. Government Coordination

To ensure smooth drone operations during the monitoring period, the Government / Election Commission authorities are requested to issue official orders permitting drone operations to:

- Local Police Stations
- District Administration

- Law Enforcement Agencies
- Additionally, **an identity card will be issued to each drone team member** to ensure easy identification and safe operations during the monitoring period.

This will help ensure uninterrupted field deployment and operational support.

9. Safety and Operational Compliance

All drone operations will follow standard safety procedures:

- Flights will be conducted within Visual Line of Sight (VLOS).
- Pilots will be DGCA-certified or trained remote pilots.
- Emergency landing procedures and fail-safe systems will be maintained at every station.

10. Tentative Drone Flying Locations

- The tentative flying locations are provided below for the regions oare
- Puducherry
- Karaikal
- Mahe
- Yanam

2.1 Preamble

RailTel will receive the Letter of acceptance from the end customer for the work of Selection of System Integrator/Business Associates for **Drone Deployment and High-Bandwidth Network Infrastructure for Election Monitoring to the End customer**

2.2 Roles and Responsibility of the BA/SI/OEM Partner

As per the scope of work technical specification mentioned in the scope of work, the BA/SI/BP should integrate, for this work.

BA/SI/BP should have sufficient backup support required for liaisoning, meetings, coordination to meet the time lines of the project and its successful completion. The BA/SI shall nominate technical SPOC and account manager for this project.

Compliances: BA/SI/BP shall be responsible for all the regulatory compliances related to fulfillment of delivery of this project under this EoI during its currency.

Above requirements are only indicative in nature and are only for the guidance of the bidder to assess the quantum of work. The BA/SI/BP are required to apply their expertise to fulfill the required objective. In case of any discrepancy/ typo-graphical error mentioned in this EoI then the conditions/ specifications

mentioned in the scope of work

Governance Framework

- The BA/SI/BP shall adhere to the governance framework put in by RailTel for the project deliverable.
- The Governance team (RailTel) among other things will monitor the performance of the project and take corrective measures as required for successful delivery of the project.
- The Governance Team (RailTel) shall be overseeing the coordination, periodical reviews, escalations, billing, documentation, customer interactions etc.

2.3 Qualifying and mandatory conditions

The bidder must comply the following:

Sl No	Particulars	Criteria	Proof/Documents Required
1	Empaneled partner of RailTel	BA/SI Partner must already be an empaneled Business Partner/ System Integrator/Business Associate of RailTel. Further BA/SI/BP, who have breached contract or engaged in legal dispute with RailTel shall not be eligible for the Bid. RailTel's Empanelled Partners and Prospective Partners who have applied before floating of this EoI for Empanelment with RailTel only.	Letter from RailTel selecting bidder as an empaneled channel partner/Business Partner/SI/BA or Proof of applying for empanelment as BA with Railtel to be submitted. However , at the time of EOI Finalization the BA should submit the empanelment letter.

2	EMD	Rs. 66700 (Sixty six thousand seven hundred only)	EMD payment need to be done through e-nivida portal.
3	Valid PBG	PBG @ 5% document	Should submit PBG at 5% of the order value after signing LOA
4	Turnover	Annual financial turnover during each of the last 3 years, ending 31 st March 2025, should be at least (35 lakhs).	Audited balance sheet for the financial year 2022 -23,2023 -24 and 2024-25 or Copy of original CA Certificate (with UDIN number) indicating the turnover of last 3 financial years.
5	Blacklisting	BA/BP/SI Partner should not have been blacklisted by the Government of India or any state government or any of its agencies or PSUs for any reasons whatsoever and SI Partner should not have been blacklisted by Central / any other State/UT Government or its agencies for indulging in corrupt or fraudulent practices or for indulging in unfair trade practices.	Undertaking from the Company Secretary or the Managing Director/Authorized representative of the Partner
6	Technical Experience	The bidder must have successfully executed / completed *Similar Services, over the last three years i.e. the current financial year and the last three financial years: (i) One similar work of value not less than amount of 60% of the tender value (ii) Two similar works of value not less than amount of 40% of the tender value (iii) Three similar works of value not less than amount of 30% of the tender value *“Similar Work” means Drone Surveillance / CCTV Surveillance	The Bidder should have provide, work order /PO/Work Completion Certificate in any Banks/ Financial Institutions/Government Organisations/PSU and Private organisati ons in India

7	Office	The bidder should have an office in Chennai/Puducherry	Valid documentary evidence of address should be submitted (i.e. EB/Rental Agreement/Telephone bill/GST certificate)
8	Authorization	The bid must be signed by authorized person	Power of attorney to be submitted in favor of authorized person.

3 Evaluation Method

Among all the bidders who are complying the mandatory conditions (Table under cl.2.3) and the evaluation based on submission of total Price Bid (All-inclusive including Taxes) for this EoI to select lowest eligible bidder.

4 Acceptance of LOA and Performance Bank Guarantee

4.1 The bidder shall convey acceptance to LOA within 3 days from the date of issue. The tenderer is required to submit a Performance Bank Guarantee (PBG) within 21 days of the issue of LOA/Purchase order @ 5% of the value of the LOA/PO for the satisfactory performance of materials covered in SOR validity of the PBG will be on a back to back basis from the date of issue of LOA. The Performa for PBG is given in Annexure-3. If the delivery period gets extended, the PBG should also be extended appropriately. Similarly, if the value of the project increases, the value of the PBG may also to be required to be increased, if RailTel is also required to increase the value of the PBG, as per requirement of the customer.

The procedure for obtaining Performance Guarantee is outlined below: -

Extension of time for submission of PBG beyond 21 days and upto 60 days from the date of issue of LOA may be granted subject to the conditions that a penal interest of 12% per annum of the amount of BG shall be charged for the period of delay beyond 21 days i.e., 22nd day after date of issue of LOA. In case the successful bidder is not able to submit PBG, the successful bidder will have options to submit this amount in the form of Demand Draft/FDR. In case the successful bidder fails to submit the requisite PBG even after 60 days from the date of issue of LOA, the contract shall be terminated duly en-cashing PBG submitted for empanelment and other dues, if any payable against that contract and further action shall be taken as per conditions of empanelment with Railtel.

Whenever the contract is rescinded, the Performance Bank Guarantee shall be en-cashed the balance work shall be got done independently without risk and cost of the failed contractor. The failed contractor shall be

debarred from participating in the tender for executing the balance work. If the failed contractor is a JV or partnership firm, then every member or partner of such a firm shall be debarred from participating in the tender for the balance work either in his/her individual capacity or as a partner of any other JV/Partnership firm.

Note: if BG submitted, a separate advice of the BG will invariably be sent by the BG issuing bank to the RailTel's bank through SFMS and only after this the BG will become acceptable to RailTel. It is therefore in own interest of bidder to obtain RailTel's bank IFSC code, its branch and address and advise these particulars to the BG issuing bank and request them to send advice of BG through SFMS to the RailTel's Bank. The bank details of RailTel, Secundrabad is enclosed at Chapter IV Forms

The Performance Bank guarantee will bear no interest.

4.2. Earnest Money Deposit:

1. The Partner shall furnish a sum as given in EOI Notice via online transfer from any scheduled bank in India in favour of "RailTel Corporation of India Limited" along with the offer or directly through e-Nivida portal. This will be called as EOI EMD.
2. Offers not accompanied with valid EOI Earnest Money Deposit shall be summarily rejected.
3. Return of EMD for unsuccessful Business Associates: EOI EMD of the unsuccessful Business Associate shall be returned without interest after completion of EOI process.
4. Return of EMD for successful Business Associate: a) No interest will be payable upon the EMD and Security Deposit or amounts payable to the contractor under the contract. However, Government securities deposited will be payable with interest accrued there on. b) The Security deposit shall be returned to the contractor after final payment of the contract as per GCC clause 51.(1), Execution of Final supplementary agreement or certification by Engineer that RailTel has No Claim on the Contractor, Issue of Maintenance certificate on expiry of the maintenance period as per GCC clause 50.(1).
5. Forfeiture of EOI EMD and or Penal action as per EMD Declaration.
6. The EOI EMD may be forfeited and or penal action shall be initiated if a Business Associate withdraws his offer or modifies the terms and conditions of the offer during validity period.\
7. In case of non-submission of SD/PBG (as per clause no. 3.7) lead to forfeiture of EOI EMD and or suitable action as prescribed in the EMD Declaration shall be initiated as applicable.

5 Payment Terms:

RailTel will make payment to the BA/SI/MSP on back-to-back basis upon successful completion of work after realizing the payments from end customer after adjusting penalties / SLA if any.

1	100% back to back basis upon successful completion of work
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6 Timeframe for Completion of Project:

S. No.	Services	Timelines
1	As per Schedule	Immediate from the issue of PO/LOA by RailTel.

7 Service Level Agreement for Services

Service level agreement for the services with penalties will be applicable to the BA/SI/BP on back-to-back basis from the end customer

8 Liquidated Damages

Liquidated Damages clause will be applicable to the BA/SI/BP on back-to-back basis.

9 Comprehensive Onsite Warranty

The contract Agreement shall be executed separately after successful completion of work ; Security deposit shall be released to the contractor on back to back basis.

- The BA/SI warrants that the Goods supplied under the Contract are new, unused, of the most recent or current model(s) and they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The BA/SI further warrants that all Goods supplied under this Contract shall have no defect arising from design, materials, or workmanship or from any act or omission of the BA/SI, that may develop under normal use of the supplied Goods in the conditions prevailing in the country of final destination.
- The BA/SI must provide the support supplied under the contract.
- Upon receipt of such notice, the BA/SI shall, repair or replace the defective Goods or parts thereof, without cost to RailTel.
- If the BA/SI, having been notified, fails to remedy the defect(s), RailTel may proceed to take such remedial action as may be necessary, at the BA/SI's risk and expense and without prejudice to any other rights which RailTel may have against the BA/SI under the Contract as per the SLA.

10 Bid Currency and bid validity

The prices in the bid document shall be expressed in Indian Rupees only and price figures quoted wherever will be considered as expressed in Indian Rupees only.

Bids shall remain valid for a period of 90 days from the date of opening of the bids. RailTel shall at its own discretion may reject a bid value of shorter period.

11 Modification and/or Withdrawal of Bids:

Bids once submitted will be treated as final and no modification will be permitted. No correspondence in this regard will be entertained.

No bidder shall be allowed to withdraw the bid after the deadline for submission of bids.

In case of the successful bidder, he will not be allowed to withdraw or back-out from the bid commitments. The BG submitted in reference to empanelment, in such eventuality shall be forfeited and all interests/claims of such bidder shall be deemed as foreclosed.

12 Variation in Quantity:

RailTel reserves the right to reduce or increase the quantity of any item as mentioned based on the requirement of the end customer

13. Negotiation:

RailTel reserves the right to negotiate with the bidder in order to make the bid competitive.

The tenderer/s shall not increase his/their quoted rates including payment terms in case the RailTel Administration negotiates for reduction of rates. Such negotiations shall not amount to cancellation or withdrawal of the original offer and the rates originally quoted will be binding on the tenderer/s.

13.1 All offers in the prescribed forms should be submitted before the time and date fixed for the receipt of the offers.

13.2. In case the schedule of requirement quoted by tenderer is incomplete with reference to tender document, the offer is liable to be rejected.

13.3. ATTESTATION OF ALTERATION: No scribbling is permissible in the tender documents. Tender containing erasures and alterations in the tender documents are liable to be rejected. Any correction made by the tenderer/ tenderers in his/their entries must be signed (not initialed) by him/them.

13.4. The tenderer shall submit his tender through <https://railtel.eNivida.com> on or before specified date & time.

13.5. The offer shall be submitted in single packet. price bid shall be submitted in <https://railtel.eNivida.com>.

13.6 The bidder must submit all applicable document as per check list

14. Information to Bidder

14.1 Guideline for preparation of response to this EoI

Bidders are requested to follow the below guidelines while preparing the responses to EoI.

1. The price bid should be submitted in the <https://railtel.eNivida.com>. portal. Any bid not found responsive to the details mentioned in this document may be rejected.
2. The bidder is requested to review the response before submission as the submitted responses shall be considered final and revisions may not be permitted, unless there are genuine reasons for such revision.

14.2 Amendment to the EOI Document

RailTel may, for any reason, whether at their own initiative or in response to a clarification requested by an interested bidder, modify this document through amendment. In such case, the following rules will apply:

1. Any amendment shall be issued in writing through addendum/corrigendum via <https://railtel.eNivida.com>
 2. Any such modification will overrule the original version and previously modified version.
3. RailTel, at its discretion, may extend the deadline for submission of EoI after considering the materiality of the amendment.

14.3 Arbitration

The parties through respective signatories shall settle any dispute or disagreement with respect to performance, non-performance, or defective performance of respective obligation amicably. In the event

of disputes remaining unresolved, the parties shall refer the matter to a single arbitrator under arbitration law that may be applicable, whose appointment shall be done by CMD, RailTel Corporation of India Limited. The place of arbitration shall be New Delhi and the language used shall be English.

14.4 Force Majeure Clause

If at any time, during the continuance of this contract, the performance, in whole or part, by either party, of any obligation under this contract shall be prevented or delayed by reason of any war, hostility, act of the public enemy, Civil Commotion, Sabotage, Fires, Floods, Earthquakes, explosions, strikes, epidemics,

quarantine restrictions, lockouts, any statute, statutory rules/regulations, order of requisitions issued by any Government Department or Competent Authority of acts of God (here-in-after referred to as event) then provided notice of the happening of any such event is given by either party to the other within twenty one days from the date of occurrence thereof, neither party shall, by reason of such event, be entitled to terminate this Contract nor shall either party have any claim for damage against the other in respect of such non-performance or delay in performance, and the obligations under the Contract shall be resumed as soon as practicable after such event has come to an end or ceased to exist, PROVIDED FURTHER that if the performance in whole or part of any obligation under this Contract is prevented or delayed by reason of any such event beyond a period as mutually agreed to by the RailTel and the Contractor or after any event or 60 days in the absence of such an agreement whichever is more, either party may at its option terminate the Contract provided also that if the contract is so terminated under this clause the RailTel may at the time of such termination take over from the Contractor at prices as provided for in the contract, all works executed or works under execution.

15. Terms and Conditions

- 1) RailTel will enter into an agreement, incorporating technical specifications, financial conditions, service levels and related terms and conditions.
- 2) RailTel reserves the right to accept or reject any or all application(s) without assigning any reason whatsoever. RailTel's decision in this regard shall be binding and final.
- 3) If any of the information, furnished by the bidder, is found incorrect at a later stage, the selected bidder shall be liable to be barred from participating in current and subsequent opportunities with RailTel. RailTel reserves the right to verify the particulars furnished by the applicant independently.
- 4) The bidder after submitting the response to this EOI agrees with RailTel for honoring all aspects of fair-trade practices.
- 5) The bidder shall bear all cost associated with the preparation and submission of the response to this EOI.
- 6) A NIL deviation certificate for the acceptance of all the terms and conditions and technical specifications as mentioned in this EOI

7) Insurance

The Contractor should, however, insure the stores brought to site, against risks in consequence of war and invasion, as required under the Emergency Risk (Good) Insurance Act in force.

The Contractor shall take out all insurance covers in connection with this contract with the General Insurance Corporation of India

In case of discrepancy in hardware/Software supplied, it is BA/SI's responsibility to replace/repair the equipment's immediately even without recourse to the insurance.

16. Technical and Commercial Proposal

The response to the EoI need to cover following and should reach RailTel before the submission deadline through <https://railtel.eNivida.com>. RailTel reserves the right to reject any response received after the mentioned deadline.

1. The covering letter in the format mentioned in Annexure 1 should be part of the expression of interest being submitted.
2. The bidder needs to provide all the reference details/documentary evidences required to fulfill the criteria as applicable. The bidder is expected to submit evidences to meet all the criteria mentioned.
3. The bidder needs to provide the details of the point of contact who shall be contacted from RailTel for any matter pertaining to the empanelment or the EoI process in the future.

The format in which the details are to be furnished is mentioned below: **(PLEASE USE BLOCK LETTERS TO FILL THE TABLE BELOW)**

DETAILS OF POINT OF CONTACT		
First Name	Last Name	
Designation		
Official Address		

Contact Number (Office Landline)	
Mobile Number	
Official Email ID	



17.1 Annexure 1: Cover Letter Format
COVERING LETTER

(To be on company letter head)

Offer Reference No: _____

Date:

To,

RailTel Corporation of India Ltd.
275e, EVR Periyar High Road
CAO/CN Office, Southern Railway
Egmore, Chennai - 600008

Sub: Selection of System Integrator/Business Associates for Drone Deployment and High-Bandwidth Network Infrastructure for Election Monitoring to the End customer

Dear Sir

Having examined EoI document bearing the reference number **RCIL/SR/MAS/ELECTION/MAS/2025-26/EOI/13, dated 18.03.2026** released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and submit our offer. If our offer is accepted, we undertake to abide by all the terms and conditions mentioned in this EoI. We hereby declare that all the information and supporting documents furnished as a part of our response to the said EoI, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EoI is liable to be rejected.

Date:

Signature with seal (In the box)

रेलटेल
RAILTEL
A Government of India
Undertaking

Name _____ Designation: _____ Authorized Signatory _____

and on behalf of

(Give below the Name & Address of Bidder)

17.2

Annexure 2: COMMERCIAL BID FORMAT

Name of the Bidder						
Sr No	Particulars	UOM	No of days	Qty	Estimated Unit Rate excl GST	Estimated Total excl GST
1	Drone Charges along With Pilot	Nos	10	30	17,096	5,128,800
2	Laptop	TB	10	30	475	142,375
3	2 TB Raw data storage	Nos	10	30	8,548	256,440
4	HDMI cable, capture card and RJ 45 Adaptor	Nos	10	30	2,374	71,220
Sub Total						5,598,835
GST 18%						1,007,790
Grand Total Charges with inclusive of GST 18%						6,606,625

Total Charges inclusive of tax		66,06,625
a	Bidder % At par/Below/Above (in figures)	
b	Bidder % At par/Below/Above (in Words)	
c	Total Value including All Taxes in Figures	
d	Total Value including All Taxes in Words	
Note 1	Single % (percentage) to be quoted by the bidder on Total Value	
Note 2	Incise of Discrepancy, total value arrived at after bidder % (In words) shall be final and % above/ below/At par shall be calculated accordingly.	
Note 3	The % quoted here shall be applicable uniformly for all the items mentioned in Annexure 2. No separate %age to be quoted against Annexure 2	
Note 4	The breakup item wise (With HSN/SAC Code for both the supply and service items) to be provided as separate sheet. The Bidder shall show the calculation to arrive at total value of offer including Tax and it should be consistent with the offered value without GST. Incise of any inconsistency, the value offered without GST shall be taken into account and corrected value of the offer shall be worked out.	

17.3 Annexure 3: Performance Bank Guarantee Format**PROFORMA FOR PERFORMANCE BANK GUARANTEE BOND**

(On Stamp Paper of Rs One hundred)

(To be used by approved Scheduled Banks)

1. In consideration of the RailTel Corporation of India Limited, having its registered office at B Block 2nd Floor, RailNilayamSecunderabad (Herein after called RailTel) having agreed to exempt(Hereinafter called “the said Contractor(s)”) from the demand, under the terms and conditions of an Purchase Order/LOA No.....dated.....made between.....and..... for (hereinafter called “the said Agreement”) of security deposit for the due fulfillment by the said Contractor (s) of the terms and conditions contained in the said Agreement, on production of a Bank Guarantee for Rs.(Rs only). We (indicate the name of the Bank) hereinafter referred to as “the Bank”) at the request of Contractor(s) do hereby undertake to pay the RailTel an amount not exceeding Rs. against any loss or damage caused to or suffered or would be caused to or suffered by the RailTel by reason of any breach by the said Contractor(s) of any of the terms or conditions contained in the said Agreement.
2. We ,..... Bank do hereby undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the RailTel stating that the amount is claimed is due by way of loss or damage caused to or would be caused to or suffered by the RailTel by reason of breach by the said Contractor(s) of any of terms or conditions contained in the said Agreement or by reason of the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs.
3. We,..... bank undertake to pay to the RailTel any money so demanded notwithstanding any dispute or disputes raised by the Contractor(s) / Tenderer(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a

valid discharge of our liability for payment there under and the Contractor(s) / Tenderer(s) shall have no claim against us for making such payment.

4. We,.....Bank further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the RailTel under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till RailTel certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and accordingly discharges this Guarantee. Unless a demand or claim under the Guarantee is made on us in writing on or before the
..... We shall be discharged from all liability under this Guarantee thereafter.

5. We,..... (indicate the name of Bank) further agree with the RailTel that the RailTel shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time of to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have affect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the Bank or the Contractor(s) / Tenderer(s).

(indicate the name of Bank) lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the RailTel in writing.

Dated the day of 2024

for

(Indicate the name of the Bank)

Witness

Signature

Name

Signature

Name

रेलटेल
RAILTEL
A Government of India
Undertaking

Annexure-4

GUIDELINES FOR INDIAN AGENTS OF FOREIGN SUPPLIERS

- 1.0 There shall be compulsory registration of agents for all global (Open) Tender and Limited Tender. An agent who is not registered with RailTel Units shall apply for registration in the prescribed Application -Form.
- 1.1 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/ Original certificate of the principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/ retainer-ship being paid by the principal to the agent before the placement of order by RailTel.
- 1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.
- 2.0 DISCLOSURE OF PARTICULARS OF AGENTS/ REPRESENTATIVES IN INDIA, IF ANY.**
- 2.1 Tenderers of Foreign nationality shall furnish the following details in their offer:
 - 2.1.1 The name and address of the agents/representatives in India, if any and the extent of authorization and authority given to commit the Principals. In case the agent/representative be a foreign Company, it shall be confirmed whether it is real substantial Company and details of the same shall be furnished.
 - 2.1.2 The amount of commission/ remuneration included in the quoted price(s) for such agents/representatives in India.
 - 2.1.3 Confirmation of the Tenderer that the commission/ remuneration if any, payable to his agents/ representatives in India, may be paid by RAILTEL in Indian Rupees only.
- 2.2 Tenderers of Indian Nationality shall furnish the following details in their offers:
 - 2.2.1 The name and address of the foreign principals indicating their nationality as well as their status, i.e, whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/representatives.
 - 2.2.2 The amount of commission /remuneration included in the price(s) quoted by the tenderer for himself.

- 2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/ remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by RAILTEL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.
- 2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/ remuneration, if any payable to the agents/representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.
- 2.4 Failure to furnish correct and detailed information as called for in paragraph 2.0 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same liable to termination by RAILTEL. Besides this there would be a penalty of banning business dealings with RAILTEL or damage or payment of a named sum.



INTEGRITY PACT

(The Integrity Pact agreement shall be executed in Rs. 100/- non judicial stamp paper and the same will be uploaded in the e-nivida portal).

I(Name and designation*** appointed as the attorney/authorized signatory of the bidder (including its constituents). M/s(hereinafter called the bidder) for the purpose of the Bid documents for the work ofas per the bid No.of (.....RailTel), do hereby solemnly affirm and state on the behalf of the bidder including its constituents as under:

1. I/we the bidder, am/are signing this document after carefully reading the contents.
2. I/we the bidder also accept all the conditions of the bid and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded the bid documents from RailTel website www.railtelindia.com / <https://railtel.enivida.com>. I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the bid document. In case of any discrepancy noticed at any stage i.e. evaluation of bids, execution of work or final payment of the contract, the Master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/we declare that the information and documents submitted along with the bid by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.\
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of bids, it shall lead to forfeiture of the bid EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the bidder)**and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.

8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel

Signature of Bidder with Seal

VERIFICATION

I/we above named bid do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT SEAL AND SIGNATURE OF THE BIDDER



Signature of Tenderer with Seal