

RailTel Corporation of India Ltd
(A Navratna PSU under Ministry of Railways)



NOTICE INVITING EXPRESSION OF INTEREST (EOI) Expression of Interest for Selection of Partner from Empaneled Business Associate for “Laying of Optical Fiber Cable (OFC) for Customer of RailTel (CoR) in State of Delhi NCR

EOI No. RailTel/EOI/COMKTG/ Defence-Project /2025-26/33 dt. 05.03.2026

Issued by:

RailTel Corporation of India Ltd.
(A Navratna PSU under Ministry of Railways)
6th Floor, Block-2, NBCC Office Complex,
East Kidwai Nagar, New Delhi- 110023

Tel No.: +91-11-22900600

<https://www.railtelindia.com>

Disclaimer

RailTel Corporation of India Ltd. (herein after called the RailTel) has prepared this Expression of Interest (EOI) document solely to assist prospective bidders in making their decision of whether or not to bid.

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EOI NOTICE

RailTel Corporation of India Limited, **6th Floor, Block-2, NBCC Office Complex,
East Kidwai Nagar, New Delhi- 110023**

EOI Notice No: RailTel/EOI/COMKTG/ Defence-Project /2025-26/33 dt.05.03.2026

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empanelled Partners for Selection of Implementation Partner from RailTel Empaneled Business Associate for “Laying of Optical Fiber Cable (OFC) for Customer of RailTel (CoR) in State of Delhi NCR

The details are as under:

SCHEDULE OF EVENTS

1	Date of EOI Floating	05-03-2026
2	Last date for submission of Bids against EOI	12-03-2026 at 15:00 Hours
3	Opening of Bids received against EOI	12-03-2026 at 15:30 Hours
4	Number of copies to be submitted	Single Stage -Two Packet System
5	EOI document cost- inclusive of taxes (non-refundable)	Rs. 5900/- (Incl. of taxes) in form of Demand Draft in favor of RailTel Corporation of India Limited, payable at New Delhi or through NEFT/RTGS
6	EOI processing fee- inclusive of taxes (non-refundable)	Not Applicable
8	Token EOI EMD	Rs. 5,00,000/- (Five Lakh Rupees Only) to be submitted along with EOI (To be submitted via online bank transfer only). RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code – UBIN0534064. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal. EMD deposited shall not bear any interest.
9	Bid Submission Mode	Physical submission at 6th Floor, Block-2, NBCC Office Complex, East Kidwai Nagar, New Delhi- 110023

Note: RailTel reserves the right to change the above dates at its discretion.

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

Note: RailTel reserves the right to change the above dates at its discretion.

EOI Notice and EOI Document are available on RailTel’s website and can be downloaded from

<https://www.railtel.in>.

The Respondent shall bear all cost associated with preparation, submission/participation of the Expression of Interest. RailTel in no way will be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.

All future information viz. corrigendum /addendum/ amendments etc. for this EOI shall be posted on RailTel's website only

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Contact Details for this EOI:

Level:1 Contact: Sh. Vrishad Shahade, AGM/Marketing

Email: vrishad.shahade@railtelindia.com Contact: +91-9717644181

Level:2 Contact: Sh. Anish Singh Gusain/DGM/Tech/EB

Email: anishgusain@railtelindia.com Contact: +91-9717644491

Level:3 Contact: Sh. Hemant Yadav /Jt.GM/Govt. Business

Email: hemant@railtelindia.com Contact: +91-9717644137

Note:

1. The EOI response is invited from eligible **Empaneled Partners (Business Associates) of RailTel only**.
2. All the document must be submitted with proper indexing and page no.
3. Transfer and Sub-letting: The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose-off the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
4. Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in physical copy obtained.
5. The selected bidder will have to accept all Terms & Conditions as per the scope of work.
6. No exemption/relaxation shall be applicable to MSME/Startups.
7. However, OEM considered by SI for this project have to mandatorily comply all the eligibility & technical criteria/compliance.
8. Relevant technical specification/Scope of work of this EOI documents will be shared to the authorized person of Business Associate on submission of following: -
 - a. Proof of EOI document cost for Rs. 5900/- in the form of DD in favour of RailTel Corporation of India Limited, payable at Delhi or detail of online payment.
 - b. Non-Disclosure Agreement (NDA) Document as per (Annexure-06 of this EOI) to RailTel,
 - c. Authorized signatory authorization from the Business Associate to collect hardcopies of Scope of work. The Person have to give acknowledgement of the documents received and has to submit his Valid Aadhar Card/Pan Card ID with his authorization from authorised signatory of his Organization. Please carry the stamp of the organisation for acknowledgment signing.