EOI NOTICE

RailTel Corporation of India Limited,
Kerala Territory Office,
1st Floor, Eastern Entry Tower,
Ernakulum South Railway Station,
Ernakulam-682016

EOI NO. RCIL/SR/ERS/2023-24/EOI/3 DTD. 18-03-2024

RailTel Corporation of India Ltd., (here after referred to as "RailTel") invites EOIs for Selection of Partner for SITC OF CCTV SURVEILLANCE SYSTEM at Cochin International Airport (here after referred to as CIAL), from RailTel Empaneled Business Associates for exclusive TEAMING ARRANGEMENT for the following

"SITC OF CCTV SURVEILLANCE SYSTEM AT COCHIN INTERNATIONAL AIRPORT
The details are as under:

DETAILS OF SCHEDULE ,IMPORTANT DATES & EVENTS FOR COMPLIANCE

Date of EOI Floating	18-03- 2024
Last date for submission of Bids against EOI	21-03- 2024 at 03:00 Hours
Opening of Bids received against EOI	21-03- 2024 at 03:30 Hours
Number of copies to be submitted	Single stage (Single Packet System)
EOI document cost incl tax (non refundable)	Nil
EMD at the time of submission of bid	Rs. 10,00,000/-
Bid Validity Period	180 days
Bid Submission Mode	Through E-mail to - ers.eoi13@railtelindia.com

Note: RailTel reserves the right to change the above dates at its discretion. Bids received after due date and time will be summarily rejected.

Sd/-
(JGM/TERRITORY MANAGER)
RailTel/Kerala Territory/Ernakulam

Earnest Money Deposit (EMD)

1) **EMD payable**: Rs. 10,00,000/- at the time of submission of EoI in the form of **RTGS** only
2) **Remaining amount of EMD** : Remaining EMD if any to be submitted by the selected BA in the form of Bank Guarantee/Online Bank Transfer/Fixed Deposit immediately within 24 hrs on advise from RailTel before the submission of the bid to CIAL.
3) **Validity of the EMD**: The EMD shall be valid till the finalization of end customer RFP/Tender i.e award of order and till submission of Performance Guarantee of requisite value with due regards to the validity of the offer.

Bids without EMD will be summarily rejected.

The EMD should be in the favor of RailTel Corporation of India Limited payable at Secunderabad through online bank transfer. The Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.
RailTel Bank Details for Submission of EMD / PBG:
Union Bank of India, **Account no. 327301010373007, IFSC Code: UBIN0805050.**
Demand Draft shall be submitted in favor of RailTel Corporation of India Limited payable at Secunderabad.
EMD will be forfeited in case of non-submission of remaining EMD and PBG in time. EMD of unsuccessful Bidders will be refunded by Railtel on finalizing the EoI.
Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Contact Details for this EOI:

Level: 1 Contact: Shri. Anish Rehman, Senior Manager /Marketing/Ernakulam
Email: arehman@railtelindia.com Contact: +91-9704659404

Level: 2 Contact: Shri. M. Pazhanivelan, Jt. General Manager/Ernakulam
Email: pazhani@railtelindia.com Contact: +91-9003144207

K.P. 18/03/24
Ajith Kumar K P
Asst. General Manager - ERS
Railtel Corporation of India Limited
A Govt.of India Undertaking
Ministry of Railways Ernakulam, Kerala

Note to Bidders :

1. The response to EOI is invited from **Eligible Empaneled Partners of RailTel only.**
2. All the document must be submitted with proper indexing and page nos.
3. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking that they will not submit directly or indirectly their bids and techno- commercial solution/association with any other Organization once selected through this EOI for pre- bid teaming arrangement (before and after submission of bid to prospective customer Organization by RailTel). **This undertaking has to be given with this EOI Response.**
4. Transfer and Sub-letting: The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose-off the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
5. Bidder has to agree to comply with all OEM technical & financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as applicable and further issued corrigendum's as mentioned below:

End customer Tender Ref. No.	**CIAL/COMMN/CCTV/24**
Tender ID	**2024_CIAL_667684_1**
Date of floating	**06.03.2024**
Closing time&date	**Till 15:00 hrs on 27.03.2024**
Floated on portal	**e-Procurement Portal of Govt of Kerala (https://etenders.kerala.gov.in/)**

6. Bidder also undertake to submit MAF of major items of the proposed solution and other documents required in the end Customer Organization's tender in favor of RailTel against the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel for bidding in the concerned tender of CIAL, if their proposed solution is quoted to the customer as applicable and required.
7. The selected bidder will have to accept all Terms & Conditions of CIAL RFP on back-to- back basis, wherever applicable.
8. Any corrigendum(s) issued by CIAL against pertinent tender/RFP shall be the part and scope of this EOI document on back-to-back basis and the BA's shall be on the lookout of corrigendum's issued from time to time by RCIL & CIAL, in the interest of their own Bid.
9. No exemption/relaxation is applicable to MSME/Startups.
10. Only, the eligibility clause/criteria and marks scoring criteria for SI/BA (Prospective BA/SI) as mentioned in CIAL's RFP is not applicable on the Bidder/BA applying against this EOI. Rest all Terms & Conditions of RFP floated for pertinent tender will be complied by SI/BA/Bidders.
11. However, OEM considered by SI/BA for this project have to mandatorily comply all the eligibility & technical criteria/compliance on back-to-back basis in line with end customer RFP and corrigendum(s) issued thereof.
12. **Please refer CIAL RFP Payment terms as this will remain applicable on back-to-back basis on Successful bidders. Payment shall be made only after actual receipt of payment from CIAL on submission of required documents.**
13. Bidder may check the price/commercial bid as per BOQ and match the same with FORMATS FOR SUBMISSION OF THE COMMERCIAL BID of CIAL RFP and if found any discrepancy, maybe brought to the notice of RCIL immediately and may modify their financial bid format as per CIAL RFP financial bid document.

K.P.A 15/03/24
Ajith Kumar K P
Asst. General Manager - ERS
Railtel Corporation of India Limited
A Govt.of India Undertaking
Ministry of Railways Ernakulam, Kerala

14. This is a customer centric bid on back-to-back basis and therefore the benefits of MSME shall not be applicable on this EoI & Work Order.

K.P. 12/08/24
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