



रेलटेल
RAILTEL

A Navratna CPSE
Govt of India

RAILTEL CORPORATION OF INDIA LTD.

रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड

(A Navratna CPSE)

(एक नवर्तन केंद्रीय सार्वजनिक क्षेत्र का उद्यम)

Territory Office Bengaluru (प्रादेशिक कार्यालय बेंगलुरु)

No-6/1, 12th Main, Opp-Mount Carmel College,

नंबर 6/1, 12वीं मेन, माउंट कार्मेल कॉलेज के सामने,

Vasanthnagar, Bangalore 560 052

वसंतनगर, बेंगलुरु 560 052

Southern Region Office (दक्षिणी क्षेत्र कार्यालय)

6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,

6A, 6वीं मंजिल, गुमिडेली टावर्स, बेगम्पेट एयरपोर्ट रोड,

Prakash Nagar Metro Station,

प्रकाश नगर मेट्रो स्टेशन,

Begumpet, Hyderabad – 500016

बेगम्पेट, हैदराबाद – 500016

www.railtel.in

Invitation for Expression of Interest

For

“Selection of System Integrator for “Supply, Installation, Commissioning and Maintenance of IT Equipment for NSIL floated by NSIL, Bangalore from empanelled Business Associates”

सूचीबद्ध व्यावसायिक सहयोगियों में से एनएसआईएल, बेंगलूर के लिए आईटी उपकरणों की आपूर्ति, स्थापना, चालू करने और रखरखाव हेतु सूचीबद्ध व्यावसायिक सहयोगियों में से सिस्टम इंटीग्रेटर का चयन

EOI No: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026

EOI NOTICE

अभिरुचि की अभिव्यक्ति की सूचना

RailTel Corporation of India Ltd.

No-6/1, 12th Main, Opp-Mount Carmel College,

Vasanthnagar, Bangalore 560 052

रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड नंबर 6/1, 12वीं मेन, माउंट कार्मेल कॉलेज के सामने, वसंतनगर, बेंगलुरु 560 052

EXPRESSION OF INTEREST

अभिरुचि की अभिव्यक्ति

EOI No: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites responses from RailTel System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for Engagement of an Agency for “Selection of System Integrator for “Selection of System Integrator for “Supply, Installation, Commissioning and Maintenance of IT Equipment for NSIL floated by NSIL Bangalore from empanelled Business Associates from empanelled Business Associates”

रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड, (जिसे आगे रेलटेल कहा जाएगा) सूचीबद्ध व्यावसायिक सहयोगियों में से सूचीबद्ध व्यावसायिक सहयोगियों में से एनएसआईएल, बेंगलूर के लिए आईटी उपकरणों की आपूर्ति, स्थापना, चालू करने और रखरखाव हेतु सूचीबद्ध व्यावसायिक सहयोगियों में से सिस्टम इंटीग्रेटर का चयन एजेंसी की नियुक्ति हेतु विशेष प्री-बिड टीमिंग व्यवस्था के लिए रेलटेल सिस्टम इंटीग्रेटर से प्रतिक्रियाएं आमंत्रित करता है।

The details are as under विवरण निम्नलिखित है::

1	Date of EOI Floating ईओआई जारी होने की तिथि	02/06/2026
2	Last date for submission of Bids against EOI ईओआई के विरुद्ध बोली जमा करने की अंतिम तिथि	06/06/2026 16:00 hours
3	Opening of Bids received against EOI ईओआई के विरुद्ध प्राप्त बोलियों को खोलने की तिथि	06/06/2026 16:15 hours
4	Number of packets पैकेटों की संख्या	Single Stage (Single Packet System)
5	EOI document cost inclusive tax (non-refundable) ईओआई दस्तावेज़ लागत (कर सहित) (गैर-वापसी योग्य)	Nil
6	Estimated Value of EOI ईओआई का अनुमानित मूल्य	NA
7	Portal for Submission of bids बोली जमा करने का पोर्टल	https://railtel.enivida.com
8	EOI EMD	Total EMD for the EOI is Rs.8,50,000/-. a) Token EMD of Rs.5,00,000/- to be submitted online along with the EOI through eNivida portal. b) Balance EMD of Rs. 3,50,000/- to be paid before end of customer bid submission date, in form of Payment through NEFT/RTGS or BG. In case of non-submission of EMD the Bid shall be summarily rejected. (No exemption for MSME bidders)

	In case of EMD in the form of BG, a separate confirmation advise should be sent through SFMS at SFMS IFN760COV Bank Details: RailTel Corporation of India Limited Account No: 44105657880, IFSC Code: SBIN0004079, Bank Name: State Bank of India, Branch address: State Bank of India, 6th Floor, Palm Court Building, Mehrauli Road, Near MDI, Gurugram-122001 Haryana (India)
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Note: RailTel reserves the right to change the above dates at its discretion.

नोट: रेलटेल अपने विवेकानुसार उपरोक्त तिथियों को बदलने का अधिकार सुरक्षित रखता है।

Partner needs to share copy in case of EMD in form of BG & in case of online payment partner to share transfer details like UTR No. date and Bank along with the proposal.

पार्टनर को बीजी (BG) के रूप में ईएमडी के मामले में कॉपी साझा करने की आवश्यकता है और ऑनलाइन भुगतान के मामले में पार्टनर को प्रस्ताव के साथ यूटीआर संख्या (UTR No.), तिथि और बैंक जैसे हस्तांतरण विवरण साझा करने होंगे।

Eligible Partners are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

पात्र पार्टनर्स से अनुरोध है कि वे इस ईओआई दस्तावेज़ के संबंध में सभी संचार निम्नलिखित नामित संपर्क व्यक्तियों के माध्यम से निर्देशित करें:

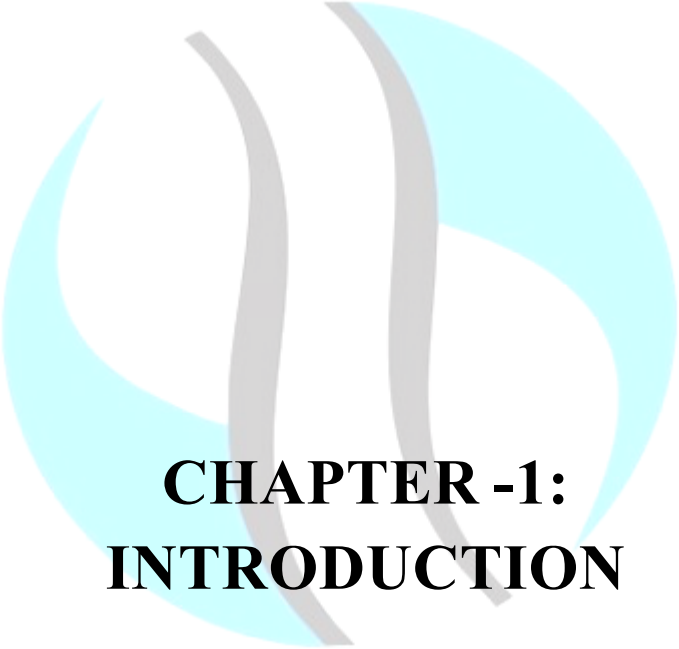
स्तर (Level)	संपर्क (Contact)	पद (Position)	ईमेल (Email)	संपर्क संख्या (Contact No.)
स्तर:1 Level:1	श्री. आलोक रंजन Shri. Alok Ranjan	सहायक महाप्रबंधक/ विपणन/एसबीसी (AGM/ Mktg/SBC)	alok@railtelindia.com	+91 9717644178
स्तर:2 Level:2	श्री. कुमार कल्याण सुंदरम Sh. Kumar Kalyan Sundaram	जीएम/ एसबीसी (GM/SBC)	kumar@railtelindia.com	+91 9717644416

SPECIAL CONDITIONS OF EOI

1. The EOI response is invited from RailTel's Empanelled Partners only.
2. Responsibility of getting valid Letter of Empanelment from RailTel will be responsibility of Partner before finalization of this EoI. LoA / PO / Work Order will only be issued on submission of valid letter of empanelment from RailTel.
3. Partners are required to submit soft copy of response through Online on RailTel's e-nivida portal at <https://railtel.enivida.com> duly signed by Authorized Signatories with Company seal and stamp.
4. All the document must be submitted with proper indexing and page no.
5. If, the interested partner is OEM/Distributor of OEM/Direct Partner of OEM, it should submit the supporting document for the same.
6. Consortium Not Allowed.
7. This is an exclusive RFP partnership arrangement with business associates of RailTel for discovering the price and executing the work if customer places the order successfully to RailTel. Selected partner's authorized signatory has to give an undertaking that they will not submit directly or indirectly their techno-commercial solution against tender Ref No mentioned below with any other organization once selected in this EOI (before and after submission of bid to end customer organization by RailTel). This undertaking has to be submitted with this EOI Response.
8. Transfer and Sub-letting. The Partner/consortium has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
9. Partner has to agree to comply with all scope of work and terms and conditions including special terms and conditions, SLA and OEM technical & Financial documentation including technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

Tender Ref. No.	NSIL/RFP/IT/INT/2026/01 dated 08-05-2026
Date of floating	08.05.2026
Floated on portal	https://etenders.gov.in/eprocure/app

10. MAF required for submission to end customer by RailTel in their prescribed format (if any), facilitation of the same shall be responsibility of the selected partner. The bidder will facilitate RailTel to get all the required MAF's as per end customer RFP requirement.
11. **Anything not mentioned in the EOI, Customer RFP and its corrigenda (if any) and addenda (if any) may be referred & considered as part of this EOI.**
12. Selected partner will be responsible for facilitating RailTel to get/collect /prepare all the documentations related to end customer RFP.
13. Affidavit as per Annexure 4 and Power of Attorney (backed by Board resolution) should be submitted in original hard copy before signing of agreement with RailTel.



CHAPTER -1: INTRODUCTION

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1.1 RAILTEL – INTRODUCTION

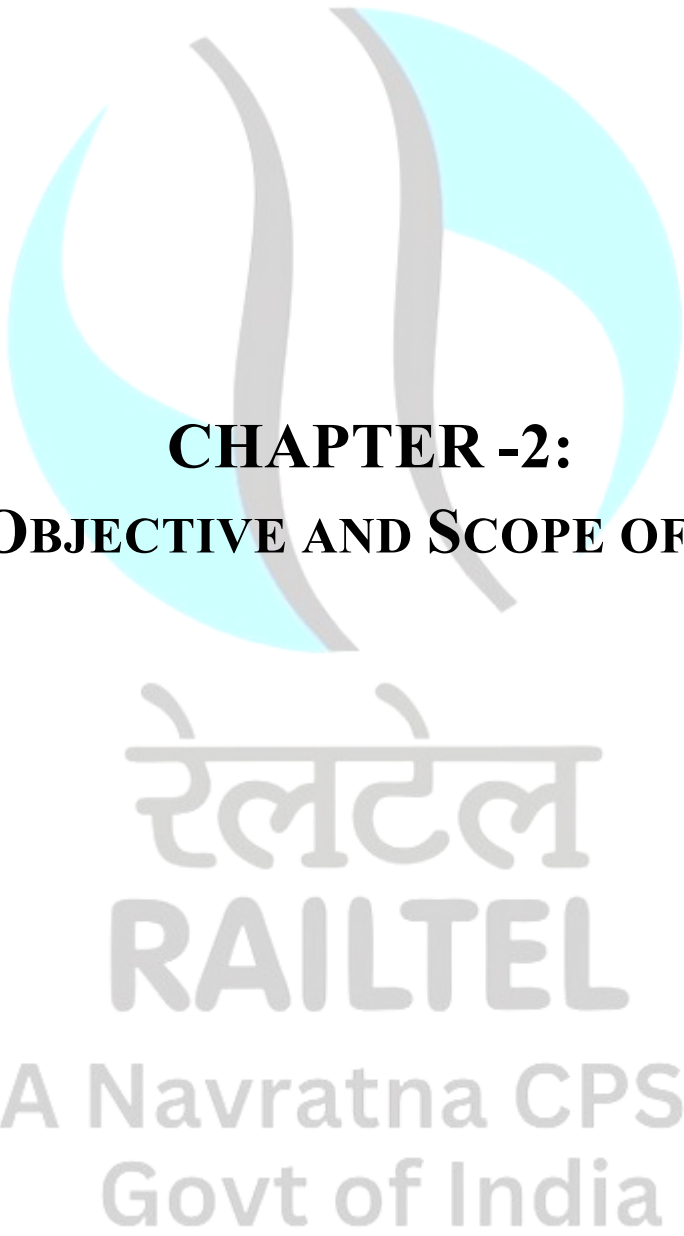
RailTel, a distinguished Nav-Ratna Central Public Sector Enterprise under Ministry of Railways, is recognised as one of the nation's most reliable end-to-end Telecom, IT, ICT, Railway Signalling solution provider. With a focus on excellence and innovation, RailTel has garnered unwavering trust as a partner in delivering cutting-edge services across sectors. RailTel is also working towards creating a knowledge society at multiple fronts and has been selected for implementation of various mission-mode projects for the Government of India in the telecom field. With a team of highly skilled and seasoned experts in Telecom, Signalling and IT, along with an extensive nationwide infrastructure, RailTel possesses the ability to deliver digital transformation services across the country and beyond border.

The ongoing wave of digitalisation is creating new prospects for companies like RailTel. In the specific context of the telecom sector, the advent of 5G is a significant growth factor. The demand for network and allied infrastructures is poised to propel RailTel's business forward. With our experience in setting-up and running Tier-3 Data Centres and cloud office, RailTel is implementing Data Centre services like cloud deployments for various customers. Thus by, leveraging RailTel's network infrastructure, data centres, security operation centre and in house capabilities, RailTel is helping in digitalisation by providing comprehensive ICT services. In essence, RailTel's goal is to be a supportive partner in guiding its customers through their Digital transformation endeavours.

For ensuring efficient administration across India, country has been divided into four regions namely, Eastern, Northern, Southern & Western each headed by Executive Director and Headquartered at Kolkata, New Delhi, Secunderabad & Mumbai respectively. RailTel's business service lines can be categorized into three heads namely B2G/B2B (Business to Government and Business to Business) and B2C (Business to customers).

RailTel's various operations are certified for, ISO 27001:2022-Certified for Information Security Management System, ISO 20000-1:2018-Certified for Information Technology Service Management System, ISO 9001:2015-Certified for Quality Management System, ISO 27017:2015 Certified for Information Security for Cloud Services, ISO 27018:2019-Certified for Data Privacy in Cloud Service, ISO 27033-Certified for Network Security, ISO 14001:2015-Certified for Environmental Management System Standard, ISO 17024:2012- Certified for Telecom Services, Railway Signalling & Telecom Training, Design Testing and Licensing Services and CMMI Maturity Level-3-Certified for Process Improvement. The RailTel's Data Centres are Tier-III (Design & Facility) certified.

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CHAPTER -2:

EOI OBJECTIVE AND SCOPE OF WORK

2.1 PROJECT BACKGROUND AND OBJECTIVE OF EOI

RailTel desires to participate in RFP floated by end Customer organization. i.e NewSpace India Limited (NSIL), Bangalore for ***“Supply, Installation, Commissioning and Maintenance of IT Equipment for NSIL floated by NSIL, Bangalore”*** with Tender No. ***“NSIL/RFP/IT/INT/2026/01 dated 08-05-2026”***.

RailTel invites EOIs from RailTel’s Empanelled Partners for the selection of suitable partner for price discovery and executing some portion of the above-mentioned work as per scope of work of customer RFP (if the customer issues work order successfully to RailTel). The empanelled partner is expected to have excellent execution capability and good understanding of customer’s local environment

2.2 SCOPE OF WORK:

The detailed scope of work is mentioned in the pertinent end Customer organization Tender for Engagement of an Agency for ***“Supply, Installation, Commissioning and Maintenance of IT Equipment for NSIL floated by NSIL, Bangalore”*** with Tender No. ***“NSIL/RFP/IT/INT/2026/01 dated 08-05-2026”*** on <https://etenders.gov.in/eprocure/app> with all Amendment/ Corrigendum/ Clarifications. RailTel may retain any portion of the work mentioned in the end organization RFP.

In case of any discrepancy or ambiguity in any clause/specification pertaining to scope of work area defined above, the RFP released by end customer organization shall supersede and will be considered sacrosanct. (All associated clarifications, response to queries, revisions, addendum and corrigendum, associated prime service agreement (PSA)/MSA/SLA also included.)

#Special Note: RailTel may retain any portion of the work mentioned in the end organization RFP, where RailTel has competence so that overall proposal becomes most viable proposal.



CHAPTER -3:
EOI GUIDELINES

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3.1 EOI GUIDELINES

3.1.1 Language of Proposals

The proposal and all correspondence and documents shall be written in English only.

3.1.2 RailTel's Right to Accept/Reject responses

RailTel reserves the right to accept or reject any response and annul the bidding process or even reject all responses at any time prior to selecting the partner, without thereby incurring any liability to the affected partner or Partner or without any obligation to inform the affected partner or partners about the grounds for RailTel's action.

3.1.3 EOI response Document

The partner is expected to examine all instructions, forms, terms and conditions and technical specifications in the bidding documents. Submission of bids, not substantially responsive to the bidding document in every aspect will be at the partner's risk and may result in rejection of its bid without any further reference to the partner.

All pages of the documents shall be numbered and signed by the partner including the closing page in token of his having studied the EOI document and should be submitted along with the bid.

Partner has to agree to comply with all scope of work and terms and conditions including special terms and conditions, SLA and OEM technical & Financial documentation including technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

Tender Ref. No.	NSIL/RFP/IT/INT/2026/01 dated 08-05-2026
Date of floating	08.05.2026
Floated on portal	https://etenders.gov.in/eprocure/app

Anything not mentioned in the EOI, Customer RFP and its corrigenda (if any) and addenda (if any) may be referred & considered as part of this EOI.

3.1.4 Period of Validity of bids and Bid Currency

Bids shall remain valid for a period of **180 days**.

3.1.5 Bidding Process

Online mode through RailTel's e-nivida portal. Single packet system.

3.1.6 Bid Earnest Money (EMD)

3.1.6.1 The Partner shall furnish a sum as given in EOI Notice via in the form of BG/DD/online transfer, before submission of final bid to the end customer as given in EOI Notice.

3.1.6.2 Offers not accompanied with valid EOI Earnest Money Deposit **shall be summarily rejected**.
No exemption for MSME bidders

3.1.6.3 The selected Partner shall have to submit a Bank Guarantee against EMD in proportion to the quoted value/scope of work to RailTel before submission of bid to end customer as and if applicable.

3.1.6.4 Return of EMD for unsuccessful Partners: EOI EMD of the unsuccessful Partner shall be returned without interest after completion of EOI process.

- 3.1.6.5 Return of EMD for successful Partner: EOI-EMD & Earnest Money Deposit (balance proportionate EMD) if applicable of the successful partner will be discharged / returned as promptly as possible after the receipt of RailTel's EMD/BG from the Customer and or on receipt of Security Deposit Performance Bank Guarantee as applicable (clause no. 6.2) from Partner whichever is later.
- 3.1.6.6 Forfeiture of EOI EMD or EOI EMD & EMD (balance proportionate EMD) and or Penal action as per EMD Declaration:
- 3.1.6.6.1 The EOI EMD may be forfeited and or penal action shall be initiated if a Partner withdraws his offer or modifies the terms and conditions of the offer during validity period.
- 3.1.6.6.2 In case of non-submission of SD/PBG (as per clause no. 6.2) lead to forfeiture of EOI EMD, EMD (balance proportionate EMD) if applicable and or suitable action as prescribed in the EMD Declaration shall be initiated as applicable.

3.2 Security Deposit / Performance Bank Guarantee (PBG)

- 3.2.1 In case the bid is successful, the SD/PBG of 3% value of the work order or requisite amount proportionate to the agreed scope of work will have to be submitted to RailTel.
- 3.2.2 As per work share arrangements agreed between RailTel and Partner the SD/PBG will be proportionately decided and submitted by the selected Partner/consortium.

3.3 Last date & time for Submission of EOI response

EOI response must be submitted to RailTel at <https://railtel.enivida.com> specified in the preamble not later than the specified date and time mentioned in the preamble.

3.4 Modification and/or Withdrawal of EOI response

EOI response once submitted will treated, as final and no modification will be permitted except with the consent of the RailTel.

No Partner shall be allowed to withdraw the response after the last date and time for submission. The successful Partner will not be allowed to withdraw or back out from the response commitments. In case of withdrawal or back out by the successful Partner, the Earnest Money Deposit shall be forfeited and all interests/claims of such Partner shall be deemed as foreclosed. RailTel may also consider for blacklisting of partner for 5 Years.

3.5 Details of Financial bid for the above referred tender

Bidder with lowest (L1) offer will be selected for exclusive bid arrangement with RailTel if customer issues work order successfully to RailTel. In case the customer does not issues the work order to Railtel, then this EOI shall stand cancelled.

3.6 Clarification of EOI Response

To assist in the examination, evaluation and comparison of bids the purchaser may, at its discretion, ask the Partner for clarification. The response should be in writing and no change in the price or substance of the EOI response shall be sought, offered or permitted.

3.7 Period of Association/Validity of Agreement

RailTel will enter into a agreement with selected partner with detailed Terms and conditions if customer issues work order successfully to Railtel.

CHAPTER -4:
ELIGIBILITY CRITERIA

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4.1 Partner's Profile

The partner shall provide the information of the below table on **company letterhead**:

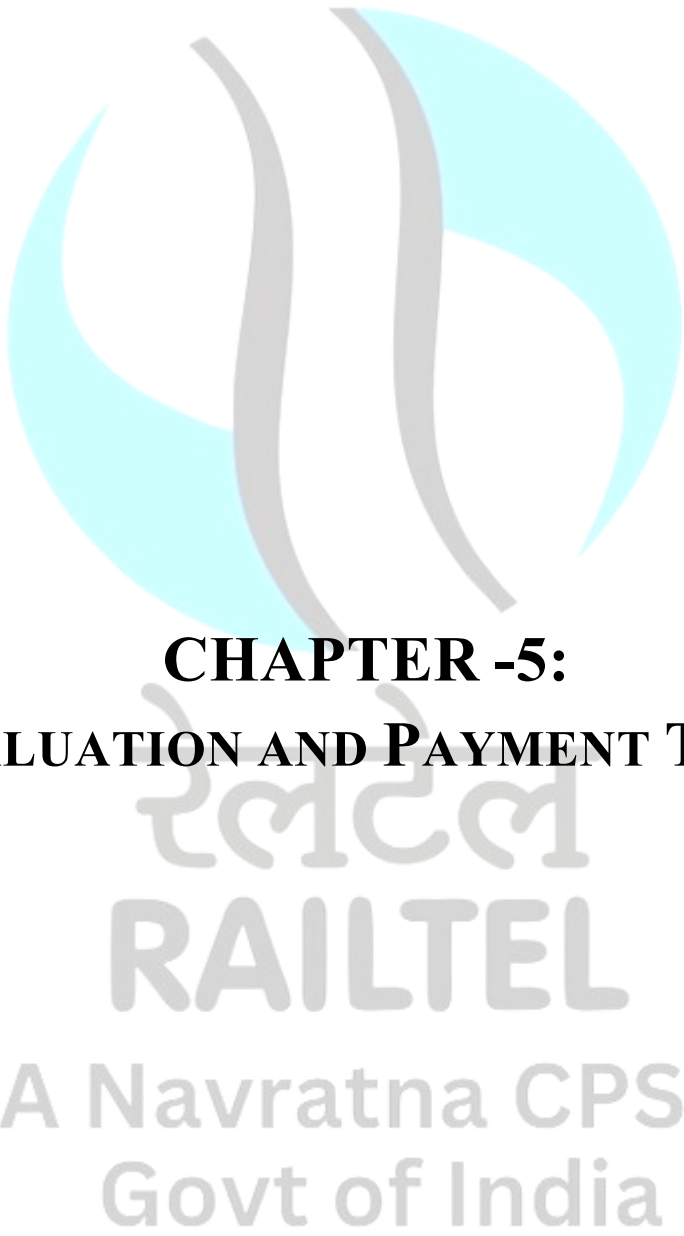
SN	ITEM	Details
1.	Full name of Partner's firm	
2.	Full address, telephone numbers, fax numbers, and email address of the primary office of the organization / main / head / corporate office	
3.	Name, designation and full address of the Chief Executive Officer of the partner's organization as a whole, including contact numbers and email Address	
4.	Full address, telephone and fax numbers, and email addresses of the office of the organization dealing with this tender	
5.	Name, designation and full address of the person dealing with the tender to whom all reference shall be made regarding the tender enquiry. His/her telephone, mobile, Fax and email Address	
6.	Bank Details (Bank Branch Name, IFSC Code, Account number)	
7.	GST Registration number	

4.2 Eligibility Criteria for Bidding Business Partner of RailTel:

SN	Description	Documents to be uploaded
A) General Eligibility		
1	RailTel's Empanelled Partner only	Valid copy of Empanelment letter issued by RailTel to be submitted.
2	The bidder must be a company registered in India (IT service provider) under Indian Companies act 1956 or Limited Liability Partnership and should have been in operation for a period of at least 5 years as on 31st March 2025. The bidder registered with the Income Tax Authorities Registered with GST Registration	Bidder should submit copy of Certificate of Incorporation/Registration, Copy of PAN/TAN, GST & Article of association & MOA. Proof of Address for having a Registered Office/Branch Office in India.
3	Cover letter of the bid with valid authorization details of the person(s) signing the bid document as on date of bid submission.	a) Cover letter signed by an authorized signatory of the bidder as per Annexure 1 b) Power of Attorney (PoA) notarized on non-judicial stamp paper supported with Board Resolution as per Form 1
4	Notarized Affidavit as per Annexure 4	Notarized Affidavit as per Annexure 4
B) Financial Eligibility		
5	The BA in the last three financial years i.e., 2022-23, 2023-24 & 2024-2025 (as on date of EOI) should have achieved a minimum cumulative turnover of Rs.2 Crore. No exemption is allowed for MSMEs & Startups.	Turnover Certificate issued by the Statutory Auditors along with copy of the CA financial statements to be submitted. P&L statements and ITR for last consecutive 03 years. The certificate shall contain the valid UDIN number issued by ICAI
6	The Bidder should have positive Net worth in last 3 financial years as on date on issue of EOI.	Positive Net Worth certificate issued by a Chartered Accountant for the last three financial years (FY 2022-23, FY 2023-24, FY 2024-25). The certificate shall contain the valid UDIN number issued by ICAI

SN	Description	Documents to be uploaded
C) Technical Eligibility		
7	The bidder must have executed similar work in last 5 years ending last day of month previous to the one in which EOI is invited. Single or multiple orders of overall value not less than Rs. 2,16,00,000/- (Excluding GST) . Definition of similar work: Works entailing completion of Supply, Installation, Testing and Commissioning of a project in the field of IT/ICT/ITeS/Telecom/ networking for any Government department or Public Sector Units or public listed companies/ State Govt. / PSU's / Govt. Bodies/Pvt company. Note: Ongoing works (SITC) will be considered for value of completed work (minimum equivalent to the EOI value) certified by PO issuing authority / customer mentioning completed work value on the certificate along with satisfactory completion/online certificate/email for work completed so far from the customer along with CA certificate to be submitted.	The bidder shall be permitted to demonstrate the required relevant experience by submitting Purchase Orders (POs) from multiple projects executed during any of the last five (5) financial years. The bidder may submit separate Purchase Orders from different projects to collectively fulfill these category requirements, provided that all POs are within the stipulated five-year period and are supported by satisfactory completion certificates or equivalent documentary evidence. The copy of purchase order and installation certificates signed by the End user department clearly stating value of work completed (against the PO issued) that the bidder has carried out installation of the said system to this effect must be submitted with the bid document. (Any prototype installation / test set-up or installation in bidder's or its affiliate premises will not be accepted).
8	Make in India Declaration	Bidder shall submit Make in India declaration in line with Government Public Procurement (Preference to Make in India), Order 2017, P-45021/2/2017-PP (BE-II) dated 16.09.2020 and subsequent clarification No P-45021/102/2019-BE-II-Part (1) (E-50310) dated 04.03.2021.
9	Purchase Preference(pricing)	No exemption is allowed for MSME & Startups under purchase preference for pricing.
10	Technical Compliance	Technical Compliance as per specification of customer RFP to be submitted.
11	Land Border Clause Declaration	A certificate for having complied with the provisions of Office Memorandum No. 6/18/2019-PPD dated 23 rd July 2020, issued by the Public Procurement Division, Ministry of Finance (Restrictions under Rule 144(xi) of GFR 2017) w.r.t. Land Border to be submitted by the bidder.
12	MAF from OEM	MAF on OEM's letterhead duly signed and stamped to be submitted (against all the components required as per RFP) The bidder needs to submit the documents required under MAF from the respective OEMs as part of the solution mentioning Back-to-Back arrangement, TAC support, End of Support.
13	The Bidder shall not be under a Declaration of Ineligibility for corrupt or fraudulent practices or blacklisted with any of the Government agencies.	Declaration in this regard by the authorized signatory of the Bidder notarized on non-judicial stamp paper to be submitted.

4.3 All the attached Annexures and Forms in Chapter-7 needs to be submitted along with EOI response. Bidder is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or uploading of a tender not substantially responsive to the tender documents in every respect will be at the Bidder's risk and may result in rejection of its tender.



CHAPTER -5: EVALUATION AND PAYMENT TERMS

5.1 Evaluation Criteria

- 5.1.1 The Partners are first evaluated on the basis of the Eligibility Criteria as per chapter 4 above.
- 5.1.2 The Partner who fulfils the Eligibility criteria of Bidding shall be further evaluated on the basis of Technical Evaluation and Financial evaluation.
- 5.1.3 For the opened bid as per outcome of the Eligibility criteria above, the partner will be selected on the lowest quote (L-1) basis for complete 'Scope of Work' as mentioned in the EOI document and documents of technical specifications of End Customer, subject to the respective overall bid is in compliance to the requirements of this EOI. The so selected partner will be termed as 'Commercially Suitable Partner (hereafter referred to as 'PARTNER')'. It is re-mentioned, that the final selection of PARTNER will be on the L-1 basis only.
- 5.1.4 RailTel reserves the right to have negotiation with the PARTNER at any stage before issuing Work Order.
- 5.1.5 The Partner with lowest commercial (L1) offer will be selected for exclusive pre-bid arrangement for optimizing technical and commercial solution so that most winnable solution is submitted to end customer.
- 5.1.6 RailTel reserves the right to accept or reject the response against this EOI, without assigning any reasons. The decision of RailTel is final and binding on the participants. The RailTel evaluation committee will determine whether the proposal/ information is complete in all respects and the decision of the evaluation committee shall be final. RailTel may at its discretion assign lead factor to the Partner as per RailTel policy for shortlisting partner against this EOI.
- 5.1.7 All General requirement mentioned in the Technical Specifications are required to be complied. The solution proposed should be robust and scalable

5.2 Payment Terms

- 5.1.1 Payment will be on 'back-to-back' basis and as per the payment terms mentioned in the pertinent End Customer's RFP.
- 5.1.2 RailTel shall make payment to selected Partner after receiving payment from Customer as per the Payment terms defined in the tender issued by NewSpace India Limited (NSIL), Bangalore.
- 5.1.3 In case of any penalty or deduction made by customer, same shall be passed on to partner if attributed to the Partner's portion of Scope.
- 5.1.4 SLAs, LD, penalties levied by customer shall be applicable on back-to-back basis on prospective bidder on value terms not on percentage terms.
- 5.1.5 For payment terms of NewSpace India Limited (NSIL), Bangalore bidders are advised to go the respective section of NewSpace India Limited (NSIL), Bangalore, Tender No. NSIL/RFP/IT/INT/2026/01 dated 08-05-2026 and all its associated corrigendum/addendum/clarifications.

Note: In case of pre-closure of the project by customer, then BA will be paid to the extend the amount received from Customer.

- 5.1.6 Payment will be released after receiving the invoice for the work / services and after RailTel has received the payment from End Customer for the same work / services. Any deduction/Penalties levied by End Customer on invoices of RailTel will be carried back-to-back in value terms and will be deducted from PARTNER's invoices, subject to the cause to deduction / penalty is due to deviation in terms and conditions of service standards by the PARTNER.
- 5.1.7 Invoices should be submitted to RailTel on RailTel's BTS portal <https://bts.rcil.gov.in>
- 5.1.8 Documents list required at the time of payment/invoice submission by selected partner shall be: -
 - PO copy issued to selected vendor.

- Submission/Declaration of applicable BG amount against PO issued to selected partner/vendor.
- Signed Agreement Copy.
- Delivery Challan
- Warranty Certificate
- Insurance
- Customer Acceptance Certificate
- Original Invoice for the period claimed.
- Certified Proof of Completion of Work from RailTel's Representative.
- TDS declaration (Income Tax Declaration -TDS ON Software/Licenses Sales Under Notification No. 21/2012 [F.No.142/10/2012-SO (TPL)J S.O. 1323(E), Dated 13-6-2012).
- PAN, GST Registration Certificates.

##Any deduction/LD/Penalty levied by customer on RailTel will be deducted from Partner in value terms.

#Payment will only be released once proof of submission of GSTR-1 and GST-3B is submitted for claimed invoice.

#The last bills shall be settled after end of the contract period after adjusting all outstanding dues.

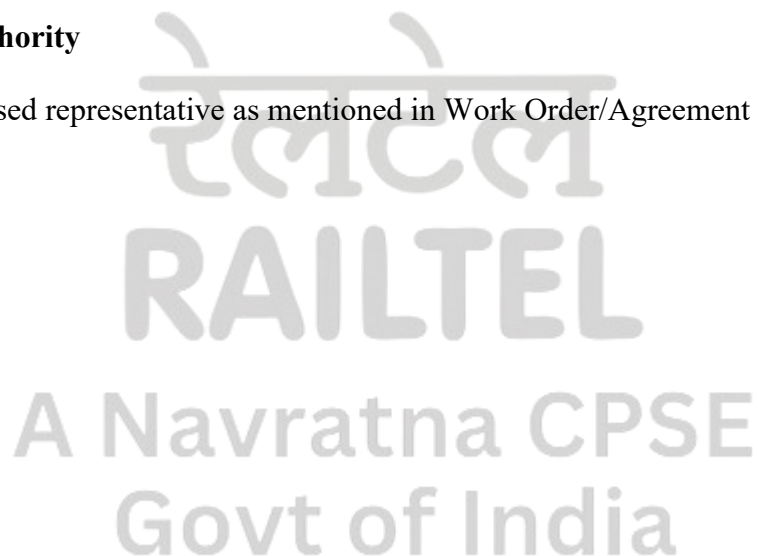
#No interest is payable on any amount whatsoever.

5.3 Bill Passing Authority

RailTel's authorised representative as mentioned in Work Order/Agreement

5.4 Bill Paying Authority

RailTel's authorised representative as mentioned in Work Order/Agreement



CHAPTER -6:
GENERAL GUIDELINES

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RAILTEL

A Navratna CPSE
Govt of India

6.1 Service Level Agreement (SLA)

The selected partner will be required to adhere to the SLA as given as per RFP for given scope of work and the SLA breach penalty will be applicable back-to-back basis on the **selected partner, as specified in the end Customer organization Tender. The SLA scoring** and penalty deduction mechanism for in-scope of work area shall be followed as specified in the Tender. All associated clarifications, responses to queries, revisions, addendum and corrigendum, associated Prime Services Agreement PSA/MSA/SLA also included. Any deduction by Customer from RailTel payments on account of SLA breach which is attributable to Partner will be passed on to the Partner on back-to-back basis in terms of value based on its scope of work.

Note: Any deduction/LD/Penalty levied by customer on RailTel will be deducted from Partner in value terms.

6.2 Performance Bank Guarantee (PBG)

- 6.2.1 Within 21 days of receipt of the notification of contract award, the Supplier shall furnish Performance Security to the Purchaser for an amount of 3% of the Contract Value, valid upto 24 months after the date of completion of performance obligations including Warranty obligations. In the event of any correction of defects or replacement of defective material during the Warranty period, the Warranty for the corrected/replaced material shall be extended to a further period of 36 months and the Performance Bank Guarantee for proportionate value shall be extended 90 days over and above the initial Warranty period. The proceeds of the performance security shall be payable to the Purchaser as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.
- 6.2.2 In case of successful participation by RailTel in the pertinent End Customer's tender and subsequent engagements with PARTNER, The PARTNER shall at its own expense, deposit with department, within Twenty one (21) days of the notification of award (done through issuance of the Purchase Order / Work Order etc.) and communicated through email, an unconditional and irrevocable Performance Bank Guarantee (PBG) from a Nationalized/ Commercial Scheduled Indian Bank (either private or PSU) but not from any co-operative bank or NBFC as per the format enclosed in this EOI, payable on demand, for the due performance and fulfilment of the contract by the PARTNER. The PBG 'percentage (3%)' will be equal to the PBG 3% as asked by End Customer from RailTel. All charges whatsoever such as premium, commission, etc. with respect to the PBG shall be borne by the PARTNER. Besides, if the total BG amount comes upto ₹5 Lakhs, then same may be deposited through DD/RTGS/NEFT. Along with submission of PBG, PARTNER needs to submit PBG issuing bank's SFMS report.
- 6.2.3 Under SFMS system, a separate advice of the Bank Guarantee (via SFMS IFN760COV) to be sent to advising bank (RailTel's Bank) through SFMS by the issuing Bank (Applicant's Bank), after which the paper Bank Guarantee would become operative. Similar process to be followed for Bank Guarantee amendment/extension also and separate advice (via SFMS IFN767COV) advising bank (RailTel's Bank) through SFMS by the issuing Bank (Applicant's Bank).
- 6.2.4 The Performance Security shall be denominated in Indian Rupees and shall be in one of the following forms:
- (a) A Bank guarantee, issued by a nationalized/scheduled commercial bank (either Private or PSU not from cooperative bank or NBFC) in the form provided in the tender documents or another form acceptable to the Purchaser; or
 - (b) A cashier's check or Banker's certified check, or crossed demand draft or pay order drawn in favour of the Purchaser.
- 6.2.5 PBG should have validity of 90 days more than the PBG validity asked by the end Customer from RailTel. The PBG may be discharged / returned by RailTel upon being satisfied that there has been due performance of the obligations of the PARTNER under the contract. However, no interest shall be payable on the PBG. In the event, PARTNER being unable to service the contract for whatsoever reason, RailTel would invoke the PBG at its discern. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the contract

in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the PARTNER's failure to complete its obligations under the contract. RailTel shall notify the PARTNER in writing of the exercise of its right to receive such compensation within 14 days, indicating the contractual obligation(s) for which the PARTNER is in default.

- 6.2.6 RailTel shall also be entitled to make recoveries from the PARTNER's bills, PBG or from any other amount due to him, the equivalent value of any payment made to him due to inadvertence, error, collusion, misconstruction or misstatement.
- 6.2.7 If the service period gets extended by virtue of extension of same by End Customer, PBG should also be extended accordingly.
- 6.2.8 During the contract period, RailTel may issue Purchase Order(s) for the additional services ordered by End Customer (in case) to RailTel.
- 6.2.9 In case the End Customer has sought PBG of the contract in the terms of Indemnity Bond from RailTel, the selected partner has to provide the equivalent value PBG from scheduled Bank to RailTel. No Indemnity Bond from Selected Partner will be accepted in lieu of PBG from Scheduled Bank.
- 6.2.10 In case End Customer has sought any other types of PBG in this contract at present or in future or else Integrity Pact PBG (presently or in future), same remain applicable on selected Partner/Consortium. The said PBG will be issued by Selected Partner from Scheduled Bank favoring RailTel Corporation of India Limited. No Indemnity Bond in lieu of such PBG will be accepted by RailTel.
- 6.2.11 If, End Customer ask for submission for value more than 10%, same also needs to be submitted by the selected Partner /Consortium.
- 6.2.12 PBG will be discharged/released only after receipt of RailTel's PBG against the mentioned Customer RFP.

6.3 Insurance

The selected Partner agrees to take insurances to cover all the elements of the project under this EOI including but not limited to Manpower, Hardware, Software etc. as per End Customer tender specified terms.

BA shall ensure all risk insurance cover of the project, the insurance shall be effective from date of commencement of project till hand over of project to the customer. The responsibility of taking the project insurance shall lie with the BA and RailTel shall be beneficiary of the said policy. The insurance policy shall cover all the material purchased under the project including installation cost. In case terms and conditions of the agreement with the customer requires any additional insurance such as warranty period same shall be complied by the BA.

6.4 Liquidity Damages (LD):

RailTel will levy the liquidated damages imposed by End Customer to partner on value terms back-to-back for the services/items under its SOR.

6.5 Delivery and Inspection:

- 6.5.1 Delivery, Installation and Commissioning Period: As per End Customer's RFP Terms i.e., 90 days from issue of LOA.
- 6.5.2 All the material should be made available for Inspection by RailTel nominated person/agency if required.
- 6.5.3 Partner will be custodian of all the material till installation and commissioning of system.

6.6 Provisional Acceptance Certificate (PAC)

As per Customer RFP.

6.7 Final Acceptance Certificate (FAC)

As per Customer RFP.

6.8 Pre – Contract Integrity Pact (--Deleted--)

6.9 Other Conditions:

Partner has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical & Financial documentation including technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:

Tender Ref. No.	NSIL/RFP/IT/INT/2026/01 dated 08-05-2026
Date of floating	08-05-2026
Floated on portal	https://etenders.gov.in/eprocure/app

Anything not mentioned in the EOI, Customer RFP and its corrigenda (if any) and addenda (if any) shall prevail may be referred & considered as part of this EOI.

#Note: Depending on RailTel's business strategy RailTel may choose to work with Partner who is most likely to support in submitting a winning bid.



CHAPTER -7:
ANNEXURES AND FORMS

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RAILTEL

A Navratna CPSE
Govt of India

Annexure 1: Format for COVERING LETTER

COVERING LETTER (To be on company letter head)

To,

**The General Manager,
RailTel Corporation of India Limited
No-6/1, 12th Main,
Opp-Mount Carmel College,
Vasanthnagar, Bangalore 560 052**

Dear Sir,

SUB: Participation in the EoI process

Having examined the Invitation for EoI document bearing the reference number RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026 released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and offer to participate in conformity with the said Invitation for EoI document.

If our application is accepted, we undertake to abide by all the terms and conditions mentioned in the said Invitation for EoI document.

We hereby declare that all the information and supporting documents furnished as a part of our response to the said Invitation for EoI document, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EoI is liable to be rejected.

We hereby Submit EMD amount of Rs.____issued vide____from Bank_____.

Authorized Signatory Name
Designation

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RAILTEL
A Navratna CPSE
Govt of India

Annexure 2: Format for Self-Certificate & Undertaking
Self-Certificate (To be on company letter head)

EOI Reference No: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026

**To,
The General Manager,
RailTel Corporation of India Limited
No-6/1, 12th Main,
Opp-Mount Carmel College,
Vasanthnagar, Bangalore 560 052**

Dear Sir,

Sub: Self Certificate for Tender, Technical & other compliances

- 1) Having examined the Technical specifications mentioned in this EOI & end customer tender, we hereby confirm that we meet all specification.
- 2) We___agree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted (except pricing, termination & risk purchase rights of the RailTel). We understand and agree that RailTel shall release the payment to selected sole partner/lead partner in case of consortium after the receipt of corresponding payment from end customer by RailTel. Further we understand that in case selected sole partner/lead partner in case of consortium fails to execute assigned portion of work, then the same shall be executed by RailTel through third party or departmentally at the risk and cost of selected sole partner/lead partner in case of consortium.
- 3) We agree to abide by all the technical, commercial & financial conditions of the end customer's RFP for the agreed scope of work for which this EOI is submitted.
- 4) We hereby agree to comply with all technical & Financial documentation including Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP. We also undertake to submit MAF (If any) and other documents required in the end Customer organization tender in favour of RailTel against the proposed products.
- 5) We hereby certify that any services, equipment and materials to be supplied are produced in eligible source country complying with OM/F. No. 6/18/2019 dated 23rd July 2020 issued by DoE, MoF.
- 6) We hereby undertake to work with RailTel as per end customer's RFP terms and conditions. We confirm to submit all the supporting documents constituting/ in compliance with the Criteria as required in the end customer's RFP terms and conditions like technical certificates, OEM compliance documents.
- 7) We understand and agree that RailTel is intending to select sole partner/ consortium who is willing to accept all terms & conditions of end customer organization's RFP for the agreed scope of work. RailTel will strategies to retain scope of work where RailTel has competence.
- 8) We hereby agree to submit that in case of being selected by RailTel as sole partner/ consortium for the proposed project(for which EOI is submitted), we will submit all the forms, appendix, relevant documents etc. to RailTel that is required and desired by end Customer well before the bid submission date by end customer and as and when required.
- 9) We hereby undertake to sign Pre Bid Agreement and Non-Disclosure Agreement with RailTel on a non-judicial stamp paper of Rs. 100/- in the prescribed Format.
- 10) We undertake that we will not submit directly or indirectly out bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel)

Authorized Signatory
Name & Designation

Annexure 3: Undertaking for not Being Blacklisted/Debarred

(To be executed in presence of public notary on non-judicial stamp paper of the value of Rs. 100/- The paper has to be in the name of the Partner)

This is to certify that <... Name of the OEM ...> is not blacklisted by the Government of Karnataka or any of its agencies for any reasons whatsoever and not blacklisted by Central / any other State/UT Government / PSUs or its agencies for indulging in corrupt or fraudulent practices or for indulging in unfair trade practices and not backed out from executing the work after award of the work as on the <DD> of <MONTH>< YYYY>

Authorized Signatory

Name of Signatory:

Bidder Name:

Date

Place



Annexure 4: Format of Affidavit

FORMAT FOR AFFIDAVIT TO BE UPLOADED BY SOLE PARTNER/ ALL CONSORTIUM PARTNERS ALONGWITH THE EOI DOCUMENTS

(To be executed in presence of public notary on non-judicial stamp paper of the value of Rs. 100/- The paper has to be in the name of the Partner) **

I..... (Name and designation) ** appointed as the attorney/authorized signatory of the Partner (including its constituents),
M/s..... (hereinafter called the Partner) for the purpose of the EOI documents for the work of as per the EOI No: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026 of (RailTel Corporation of India Ltd.), do hereby solemnly affirm and state on the behalf of the Partner including its constituents as under:

1. I/we the Partner (s), am/are signing this document after carefully reading the contents.
2. I/we the Partner (s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded the EOI documents from RailTel website www.railtel.enivida.com. I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e. evaluation of EOI, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the Partner) ** _____ and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT

SEAL AND SIGNATURE
OF THE PARTNER

VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT

Place: Dated:

SEAL AND SIGNATURE
OF THE Partner

****The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by Partner. Attestation before Magistrate/Notary Public.**



Annexure-5: FORMAT FOR NON-DISCLOSURE CERTIFICATE

To,
The General Manager,
RailTel Corporation of India Limited
No-6/1, 12th Main,
Opp-Mount Carmel College,
Vasanthnagar, Bangalore 560 052

Dear Sir,

Sub: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026

This is in response to the Invitation for EOI for “Selection of Business Associate/Partner(s) from RailTel’s empaneled BAs for the requirement of customer of RailTel (CoR) “_____”

- A. During the course of the above negotiations RailTel (including its affiliates) may in conjunction with the said purpose and for our mutual benefit, disclose to us certain information being proprietary and/or of confidential nature and/or sensitive;
- B. We and our affiliates wish to ensure the protection and secrecy of RailTel’s confidential information which may be disclosed, received or granted access to by RailTel and wish to reduce to writing, our confirmation in this respect.

With regard to the above said purpose, we hereby covenant, warrant and confirm as follows:

1. NON-DISCLOSURE &CONFIDENTIALITY

We agree and undertake to regard and preserve as Confidential Information provided by RailTel or which may be disclosed, received or granted access to by RailTel or come to the knowledge of us in any manner in connection with the negotiations for the possible business relationship.

- (a) In maintaining the Confidential Information here under we agree that we shall not, without first obtaining the written consent of RailTel, disclose or make available to any person, firm or enterprise, reproduce or transmit, or use (directly or indirectly) for our own benefit or the benefit of others, any Confidential Information avian except that we may disclose any Confidential Information to its Directors, officers, employees, or advisors on a "need to know" basis to enable them to evaluate such "Confidential"
 - (b) We shall ensure that our employee(s) and/ or person(s) shall maintain confidentiality with regard to the disclosed Confidential Information, if any, and shall issue suitable instructions and/ or get suitable written undertakings or agreements executed to bind our employees and/or person(s) to the same obligations of confidence and safeguarding and to adhere to the confidentiality/ non-disclosure terms contained herein.
 - (c) Save and except for the purposes mentioned in clause (a) above we further agree that we will not part with/ disclose any "Confidential Information" received by us to any other person directly or indirectly nor make copy(ies) or reproduce in any way (including without limitation store in any computer or electronic system any written material/ documents containing "Confidential Information" and such written material/ documents will be retained under strict confidentiality by us.
 - (d) We further agree to exercise the same degree of care that we exercise to protect our own Confidential Information of a like nature from unauthorized disclosure, but in no event shall a less than reasonable degree of care will be exercised by us.
- 1.2 We acknowledge and agreed that information shall not be considered "Confidential Information" to the extent, that such information:
- (a) At the time of disclosure was in the public domain; or
 - (b) Is already known to us free of any confidentiality obligation at the time it is obtained from RailTel; or

- (c) After disclosure is or becomes publicly known or available through no wrongful act of ours; or
- (d) Is right fully received from a third party without restriction; or
- (e) Is approved for release, disclosure, dissemination or use by written authorization from RailTel; or
- (f) Is required to be disclosed pursuant to a requirement of a governmental agency or laws as long as we provide RailTel with timely prior written notice of such requirement and provide all reasonable co-operation in regard to taking protective action against such disclosure requirement; or
- (g) Is disclosed after expiry of 5(five) years from the date of signing of this certificate.

However, before we disclose any Confidential Information under clause 6, we (to the extent permitted by law) shall use our best endeavor to inform RailTel of any circumstances and the information that will be disclosed.

- 1.3 We further agree and undertake not to disclose the information marked "Confidential Information" of RailTel to our agents or Bidders without prior written approval from RailTel and without having first to obtain from each agent or Bidder a separate written agreement or undertaking binding them to the same obligations of confidence and safeguarding.
- 1.4 We further agree that at the request of RailTel, we shall promptly (and in any case, within 15 days of request), deliver to the RailTel all copies of the Confidential Information in its possession or under its direct or indirect control or shall destroy all memoranda, notes and other writings prepared by us or our affiliates, Directors, officers, employees or advisors to the extent the same are based on the confidential information with a written statement to the effect that upon such return we have not knowingly retained in our possession or under our control, either directly or indirectly, any information or copies of such (other than Confidential Information embedded in our records).
- 1.5 The confidentiality obligations set out herein above shall survive any such return or destruction of Information.
- 1.6 Except as specifically provide adhere in, disclosure of confidential information by us pursuant there to shall not be deemed to grant or s, any rights, interest or property in such confidential information and accordingly we agree that we will not directly or indirectly claim or submit any application for grant of any patent, copyright, design right or other intellectual property rights in, to on the basis of the confidential information.
- 1.7 We here to acknowledge and agree that in the event of a breach or threatened breach by us of the provisions herein, RailTel may have no adequate remedy in money or damages and accordingly notwithstanding anything contained in clause 4 here of, RailTel shall be entitled to seek injunctive relief against such breach or threatened breach by us: provided, however, no specific action in this confidentiality certificate of a specific legal or equitable remedy shall be construed as a waive or prohibition of any other legal or remedies in the event of a breach or threatened breach of this certificate and there remedies specified here in shall be in addition to all other reliefs and remedies available to RailTel under prevailing laws.

A Navratna CPSE
Govt of India

(In the box)

Name:

Designation

Date: Signature with seal–

Annexure-6: EMD (as BG) Format

BG NO:

ISSUANCE DATE: DD-MM-YYYY

BG AMOUNT: Rs xxxxxxxx /-

EXPIRY DATE: xx.xx.xxxx

CLAIM EXPIRY DATE : xx-mmm-xx

In consideration of the RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905) having its registered office at Plate-A, 6th Floor, Office Block Tower-2, East Kidwai Nagar, New Delhi - 110023 (Here in after called RailTel) having agreed to exempt Partner Name (CIN:) having its registered office at Partner's address (Here in after called "the said Contractor(s)") from the demand, under the terms and conditions of EOI NO. made between RailTel Corporation of India Limited and Partner Name for (here in after called "the said Agreement") of security deposit for the due fulfilment by the said contractor (s) of the terms and conditions contained in the said Agreement, or production of a Bank Guarantee for Rs. /- (In Words).

We, Bank Name a banking company incorporated under the Companies Act, 1956 and carrying on Banking Business under The Banking Regulation Act, 1949 and having its Registered Office at Bank's Address and its Central office at Bank's Corporate Office Address (indicate the name of the Bank) here in after referred to as "the Bank") at the request of Partner's Name Contractor(s) do hereby undertake to pay the RailTel an amount not exceeding Rs /- (In Words) against any loss or damage caused to or suffered or would be caused to or suffered by the RailTel by reason of any breach by said Contractor(s) of any of the terms or conditions contained in the said Agreement.

We, Bank Name do here by undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the RailTel stating that the amount as claimed is due by way of loss or damage caused to or would be caused to or suffered by the RailTel by reason of breach by the said Contractor(s) of any terms and conditions contained in the said Agreement or by the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. /- (In Words).

We, Bank's Name undertake to pay to the RailTel any money so demanded notwithstanding any dispute or disputes raised by the Contractor(s) / Supplier(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor(s)/ Supplier(s) shall have no claim against us for making such payment.

We, Bank's Name further agree that the Guarantee here in contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the RailTel under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till RailTel certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and accordingly discharge this Guarantee. Unless a demand or claim under the Guarantee is made on us in writing on or before the DD-MM- YYYY (Claim Expiry Date.) We shall be discharged from all liability under this Guarantee thereafter.

We, Bank's Name further agree with the RailTel that the RailTel shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time or to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our

liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the bank or the Contractor(s) Supplier(s).

Bank's Name lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the RailTel in writing.

Date: DD-MM-YYYY

Place:



Annexure 7 - Self declaration of not be under Ineligibility for corrupt and fraudulent practice
(To be submitted on the letterhead of the Partner)

To,

**The General Manager,
RailTel Corporation of India Limited
No-6/1, 12th Main,
Opp-Mount Carmel College,
Vasanthnagar, Bangalore 560 052**

Ref: EOI No: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026

Sub: _____

Dear Sir/Madam, We have examined the EoI document, we, the undersigned, herewith submit our response to your EoI no. _____ dated _____ for _____

I. We have read the provisions of the EoI document and confirm that these are acceptable to us. We further declare that additional conditions, variations, deviations, if any, found in our EoI shall not be given effect to.

II. We agree to abide by this EoI, consisting of this letter, the detailed response to the EoI and all attachments, for a period of 180 days from the date of submission of the bid.

III. We would like to declare that we are not involved in any major litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment and we are not under a declaration of ineligibility for corrupt or fraudulent practices.

IV. We would like to declare that there is no conflict of interest in the services that we will be providing under the terms and conditions of this EoI.

V. We hereby declare that all the information and statements made in this proposal are true and accept that any misrepresentation contained in it may lead to our disqualification.

VI. We understand you are not bound to shortlist / accept any EoI you receive.

Sincerely,

Signature of Authorized Signatory and Seal of the Partner Name:

Designation:

Date:



**Annexure 9 PROFORMA FOR “NIL DEVIATION COMPLIANCE UNDERTAKING”
(To be signed on Bidder’s Letter Head)**

To,
The General Manager,
RailTel Corporation of India Limited
No-6/1, 12th Main,
Opp-Mount Carmel College,
Vasanthnagar, Bangalore 560 052

EoI Reference No.: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026

Sub: NIL Deviation Compliance

Over and above all our earlier conformations and submissions as per your requirements of the EoI, we confirm that,

1. All proposed in scope are compliant to the technical specifications of the equipment as mentioned in the latest version of the specifications in the EoI.
2. We hereby certify that the hardware and software (if applicable) mentioned in our technical solution and Bill of Material (BOQ) are complete.
3. We confirm that there is no requirement of any other hardware and software to fulfil requirements as per scope against the EoI. If any additional hardware and software is required to meet in scope requirements, then it would be procured by us at no extra cost to RailTel.
4. We will also ensure our unconditional compliance of all the terms and conditions as mentioned in the EoI document including all corrigenda, addenda and specifications.
5. List of deviations (Partial Compliance and Non-compliance) from terms and conditions as mentioned in the EoI document including all corrigenda, addenda and specifications, if any, is enclosed as Annexure with this form. We understand that any partial compliance or non-compliance, may result in REJECTION of our bid.

Seal and signature of the bidder

Place:

Date:

(This letter should be on the letterhead of the bidder duly signed by an authorized signatory)

Annexure 10 : Details of the Bidder

Sl. No.	Particulars	Details
1.	Name of the Bidder	
2.	Address of the Bidder	
3.	Status of the Company (Public Ltd/ Pvt. Ltd)	
4.	Details of Incorporation of the Company	Date: Ref. #
5.	Details of Commencement of Business	Date: Ref. #
6.	Valid GST no.	
7.	Permanent Account Number (PAN)	
8.	Name & Designation of the contact person to whom all references shall be made regarding this tender	
9.	Telephone No. (with STD Code)	
10.	E-Mail of the contact person	
11.	Mobile No. of the contact person	
12.	Website	
13.	Financial Details (as per audited Balance Sheets) (in Cr)	
14.	Year	2022-2023 2023-2024 2024-2025
15.	Net Worth	
16.	Turn Over	
17.	PAT	

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Authorized Signatory
Name & Designation

Annexure 11 : Turnover Details

TO WHOMSOEVER IT MAY CONCERN

This is to certify that the annual turnover furnished by << COMPANY NAME >> for last 5 years

Financial year	Total Turnover, Net worth, Profit & Loss Statement of the Company (Rs.)
2019-20	
2020-21	
2021-22	
2022-23	
2023-24	

This is as per the Statement of Accounts which has been duly verified by me and found correct.

Place:

Date:

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Seal & Signature of

Chartered Accountant

Annexure 12 - Price Bid Format (Attached in e-nivida portal)

[To be uploaded on e-nivida portal Only]

Name of Work: for Supply, Installation, Commissioning, and Maintenance of IT Equipments for NSIL								
Contract No:								
Name of the Bidder/ Bidding Firm / Company :								
PRICE SCHEDULE (This BOQ template must not be modified/replaced by the bidder and the same should be uploaded after filling the relevent columns, else the bidder is liable to be rejected for this tender. Bidders are allowed to enter the Bidder Name and Values only)								
NUMBER #	TEXT #	NUMBE R #	TEX T #	NUMBER #	NUMBE R	NUMBE R #	NUMBE R #	TEXT #
Sl. No.	Item Description	Quantity	Units	BASIC RATE In Figures To be entered by the Bidder Rs. P	GST in Percenta ge (%)	TOTAL AMOUN T Without Taxes in Rs. P	TOTAL AMOUN T With Taxes	TOTAL AMOUN T In Words
1	2	4	5	13	17	53	54	55
1	Desktop PC with Monitor	90	Nos			0.00	0.00	INR Zero Only
2	Logitech Conference Cam Connect Portable All-in-One Video Conferenci ng Solution	5	Nos			0.00	0.00	INR Zero Only
3	Workstation	2	Nos			0.00	0.00	INR Zero Only
4	RHEL License 5-Year subscription	1	Nos			0.00	0.00	INR Zero Only
5	Aten 2-Port Usb FHD Hdmi Kvm Switch Cs22hf-Black	50	Nos			0.00	0.00	INR Zero Only
6	Laptops	2	Nos			0.00	0.00	INR Zero Only
7	NAS Storage	1	Nos			0.00	0.00	INR Zero Only

8	Standard Server	1	Nos			0.00	0.00	INR Zero Only
9	Basic Server	3	Nos			0.00	0.00	INR Zero Only
Total in Figures						0.00	0.00	INR Zero Only
Quoted Rate in Words		INR Zero Only						



Annexure-13: Format for Bid Security Declaration

(To be executed in presence of public notary on non-judicial stamp paper of the value of Rs. 500/- The paper has to be in the name of the Partner)

Whereas, I/We _____ (Name of Agency) has submitted bid for _____ (Name of Work and Tender No.) and whereas Earnest Money Deposit is being exempted in the aforesaid EOI.

I/We hereby submit the following “Bid Security Declaration” in lieu of exemption from submitting Earnest Money Deposit: -

- 1) If I/We withdraw or modify my/our bid during the bid validity period (including extended validity of EOI) specified in the EOI documents;
Or
- 2) If, after the award of work, I/We fail to accept LOA/LOI, or to sign the contract agreement or fail to submit performance guarantee or fail to commence the work within stipulated time period prescribed in tender documents;
Or
- 3) If I/We furnish any incorrect or false statement / information / document;
Or
- 4) If I/We hide any relevant information or do not disclose any material fact in the tender;
Or
- 5) If I/We commit any breach of integrity Pact;

I/We may be disqualified and banned for a period of three years and shall not be eligible to bid for future EOI's in RailTel Corporation of India Ltd. for the period of five years from date of issue of such orders.

(Signed by the Authorized Representative of Firm)

Name of Authorized Representative

Name of Firm

Date

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Form 1 - Power of Attorney

(To be executed in presence of public notary on non-judicial stamp paper of the value of Rs. 100/-. The paper has to be in the name of the Partner)

We, M/s. < name of the Firm or Company with address of the registered office> hereby constitute, appoint and authorize Mr./Ms. < Name and Residential Address> who is presently employed with us and holding the position of <Designation>, as our Attorney to do in our name and our behalf all or any of the acts, deeds or things necessary or incidental to our RFP for the Project <name of the Project>, including signing and submission of the RFP response, participating in the meetings, responding to queries, submission of information or documents and generally to represent us in all the dealings with Purchaser or any other Government Agency or any person, in connection with the works until culmination of the process of Bidding till the Project Agreement is entered into with <Name of the Purchaser> and thereafter till the expiry of the Project Agreement.

We hereby agree to ratify all acts, deeds and things lawfully done by our said Attorney pursuant to this Power of Attorney and that all acts, deeds and things done by our aforesaid Attorney shall and shall always be deemed to have been done by us.

(Signature and Name of authorized signatory)

(Signature and Name in block letters of all the remaining partners of the Firm Signatory for the Company)

Seal of Firm / Company

Witness 1:

Witness 2:

Note:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.

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Form 2 - Format for relevant experienceProforma for Performance Statement for the last three years

IFT No..... Date of Opening..... Time Hours

Name of the Firm:

.....

Orders placed by (Full address of Purchaser)	Order No and Date	Description and Quantity of Goods ordered	Value of Order	Date of Completion of Delivery As per contract / Actual quantity delivered as on date	Remarks indicating reasons for late delivery, if any	Status of project (Completed / under progress)
1	2	3	4	5	6	7

Signature and Seal of the Tenderer: -----

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Form 3 - Total Responsibility Certificate

[to be submitted by Bidder and on letterhead]

This is to certify that we undertake the Total Responsibility for the Defect Free operation of the proposed solutions as per the requirement, terms and conditions specified in the Request for Proposal for the duration mentioned in all the sections of the Request for Proposal No. <.....RFP No.....> dated <...date....>.

(Authorized Signatory)

Signature:

Name:

Designation:

Address:

Seal:

Date



Form 4 - Anti-Collusion Certificate

[to be submitted by Bidder and on letterhead]

We hereby certify and confirm that in the preparation and submission of our Bid for Request for Proposal for <..... Name of the Project> against the RFP issued by Transport Department, Government of Karnatak, we have not acted in concert or in collusion with any other Bidder or other person(s) and also not done any act, deed or thing, which is or could be regarded as anti-competitive. We further confirm that we have not offered nor will offer any illegal gratification in cash or kind to any person or organization in connection with the instant Bid.

(Signature of the Bidder)

Name Designation

Seal

Date

Place

Business Address



Form 5 - Technical Proposal

[to be submitted on company letterhead]

Date: <.... -..... ->

To,

**The General Manager,
RailTel Corporation of India Limited
No-6/1, 12th Main,
Opp-Mount Carmel College,
Vasanthnagar, Bangalore 560 052**

Sir/Madam,

Ref. No.: EOI No: RailTel/SR/SBC/NSIL_IT Equipment/2026-27/01 Dated 02.06.2026

Subject: Technical Proposal for

We, the undersigned, offer to provide the Service of “Supply, Installation, Commissioning and Maintenance of IT Equipment for NSIL Bangalore” in accordance with your Request for Proposal dated <date>. We are hereby submitting our Proposal, which includes this Technical Proposal in accordance with the Request for Proposal document.

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal as stated in the Request for Proposal (Data Sheet), we undertake to negotiate on the basis of this Proposal. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We undertake, if our Proposal is accepted, to initiate the activities related to the assignment not later than the date indicated Data Sheet section of this Request for Proposal.

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature:(in full and initials)

Name and Title of the Signatory

Title

Name of the Company / Firm

Address

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Form – 6 Check List

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No.
1	Partner's Profile	Partner's Profile as per given format in Annexure-10		
2	RailTel's Empanelled Partner	Empanelment letter issued by RailTel. Currency of empanelment should be valid as on date of submission of bid		
3	a) The bidder must be a company registered in India (IT service provider) under Indian Companies act 1956 or Limited Liability Partnership and should have been in operation for a period of at least 5 years as on 31st March 2025. b) The bidder registered with the Income Tax Authorities c) Registered with GST Registration	Bidder should submit copy of Certificate of Incorporation/Registration, Copy of PAN/TAN, GST & Article of association & MOA. Proof of Address for having a Registered Office/Branch Office in India.		
4	Cover letter of the bid with valid authorization details of the person(s) signing the bid document as on date of bid submission.	a) Cover letter signed by an authorized signatory of the bidder as per Annexure 1 b) Power of Attorney (PoA) notarized on non-judicial stamp paper supported with Board Resolution as per Form 1		
5	The Bidder in the last three financial years i.e., 2022-23, 2023-24 & 2024-2025 (as on date of EOI) should have achieved a minimum average annual turnover of Rs.2 Crore.	Turnover Certificate issued by the Statutory Auditors along with copy of the CA financial statements to be submitted. OR Audited P&L statements and Balance sheets for last consecutive 03 years. The certificate shall contain the valid UDIN number issued by ICAI.		
6	The Bidder should have positive Net worth in last 3 financial years as on date on issue of EOI.	Positive Net Worth certificate issued by a Chartered Accountant for the last three financial years (FY 2022-23, FY 2023-24, FY 2024-25). The certificate shall contain the valid UDIN number issued by ICAI.		

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No.
7	The bidder must have executed similar work in last 5 years ending last day of month previous to the one in which EOI is invited. Single or multiple orders of overall value not less than Rs. 2,16,00,000/- (Excluding GST) . Definition of similar work: Works entailing completion of Supply, Installation, Testing, Commissioning of a project in the field of IT/ICT/ITeS/Telecom Infra/ networking for any Government department or Public Sector Units or public listed companies/ State Govt. / PSU's / Govt. Bodies/Pvt company. Note: Ongoing works (SITC) will be considered for value of completed work (minimum equivalent to the EOI value) certified by PO issuing authority / customer mentioning completed work value on the certificate along with satisfactory completion/online certificate/email for work completed so far from the customer along with CA certificate to be submitted.	The bidder shall be permitted to demonstrate the required relevant experience by submitting Purchase Orders (POs) from multiple projects executed during any of the last five (5) financial years. The bidder may submit separate Purchase Orders from different projects to collectively fulfill these category requirements, provided that all POs are within the stipulated five-year period and are supported by satisfactory completion certificates or equivalent documentary evidence. The copy of purchase order and installation certificates signed by the End user department clearly stating value of work completed (against the PO issued) that the bidder has carried out installation of the said system to this effect must be submitted with the bid document. (Any prototype installation / test set-up or installation in bidder's or its affiliate premises will not be accepted).		
8	Undertaking that they will not submit directly or indirectly their bids and techno-commercial solution/association against tender Ref No (mentioned in special conditions of EOI) once selected in this EOI for pre-bid teaming arrangement.	Undertaking on Company's letter head.		
9	The Bidder shall not be under a Declaration of Ineligibility for corrupt or fraudulent practices or blacklisted with any of the Government agencies.	Declaration in this regard by the authorized signatory of the Bidder (refer Annexure 3)		

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No.
10	Land Border Clause Declaration	A certificate for having complied to the Government Order no. FD 455 Exp-12 2020 Bengaluru w.r.t. Land Border Clause as per the format provided in Annexure 13 is required to be submitted by the bidder.		
11	Annexure 1	Format for COVERING LETTER		
12	Annexure 2	Format for Self-Certificate & Undertaking		
13	Annexure 3	Undertaking for not Being Blacklisted/Debarred		
14	Annexure 4	Format of Affidavit		
15	Annexure-5	FORMAT FOR NON-DISCLOSURE CERTIFICATE		
16	Annexure-6	EMD (as BG) Format		
17	Annexure 7	Self-declaration of not be under Ineligibility for corrupt and fraudulent practice		
18	Annexure 8	MAF from OEM		
19	Annexure 9	PROFORMA FOR “NIL DEVIATION COMPLIANCE UNDERTAKING”		
20	Annexure 10	Details of Bidder		
21	Annexure 11	Bidders Turnover Details		
22	Annexure 12	Price Bid Format		
23	Annexure-13	Format for Bid Security Declaration		
24	Form 1	Power of Attorney		
25	Form 3	Format for relevant experience		
26	Form 4	Total Responsibility Certificate		
27	Form 5	Anti-Collusion Certificate		
28	Form 5	Technical Proposal		
29	Form 6	Check List		

*****END OF DOCUMENT*****