



RAILTEL CORPORATION OF INDIA LTD.

(A Govt. of India Enterprise)

**275e, EVR Periyar High Road
CAO/CN Office, Southern Railway
Egmore, Chennai - 600008**

Expression of Interest for

Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai.

No: RCIL/SR/MAS/KPL/CISCO-FW/HP SWITCH 2025-26/EOI/12, dated 26.02.2026

NOTICE

RailTel Corporation of India Ltd.
275e, EVR Periyar High Road
CAO/CN Office, Southern Railway
Egmore, Chennai - 600008

EOI No: RCIL/SR/MAS/KPL/CISCO-FW/HP SWITCH 2025-26/EOI/12, dated 26.02.2026

RailTel Corporation of India Ltd., hereafter referred to as RailTel calls your attention for Selection of (BA/SI/BP), “Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai.

1	Sending of EoI to SI's/BA's	26.02.2026
2	Submission of EOI documents	02.03.2026 by 11:00 Hrs
3	Opening of EOI documents	02.03.2026 by 11:30 Hrs
4	Number of copies to be submitted	01
5	Mode of Submission	Online mode through https://railtel.eNivida.com
5.	Address for communication	RailTel Corporation of India Ltd. 275e, EVR Periyar High Road CAO/CN Office, Southern Railway
6	Estimated EOI Value	Rs . 2,78,08,586 /- (Rupees Two Crores Seventy Eight Lakhs Eight Thousand Five Hundred and Eighty Six)
7	EOI EMD	Rs.2,78,100/-(Rupees Two lakh Seventy Eight thousand One hundred only)

In case of any query, in connection with this EoI the same can be sent to following officials' mail IDs mentioned below:

Contact : Anish Rehman

Position : Assistant General Manager

Email : arehman@railtelindia.com

Mobile : 9704659404
(Working days)

Signature of Tenderer with Seal

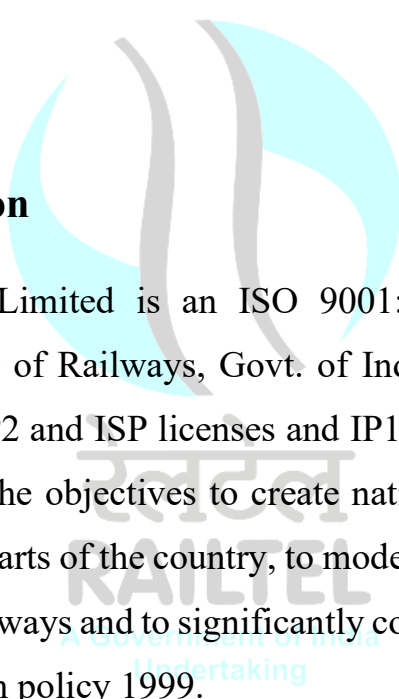
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CHECKLIST OF ESSENTIAL DOCUMENTATION/ACTIVITY

The tenderer is required to submit offer as per following check list by giving page no. of submitted documents:

SN	Item/Clause of Tender Document	Details / Remarks
1	Letter from RailTel selecting bidder as an empaneled Business Partner/SI/Business Associate.	
2	Copy of PBG submitted for SI/BA/BP empaneled Agreement with RailTel. PBG should be valid on the date of submission of the quote. In case BA/SI/BP Registered as per New BA Policy (RailTel/EOI/EB/2023-24/Business Associates /481),PBG is not applicable to BAs, while the BA Empanelment fees are being collected.	
3	Audited balance sheet for the financial year 2022 -23, 2023 - 24 and 2024 -25 OR Copy of original CA certificate (with UDIN number) indicating the turnover of last 3 financial years. The date of certificate should be of the current financial year. The bidder should have turnover of minimum 150% of the tender value.	
4	Undertaking from the Company Secretary or the Managing Director/Authorized representative of the partner.	
5	Valid documentary evidence of address or a self-undertaking.	
6	MAF as per format in annexure-4 from OEMs to be attached showing support of OEM during the currency of the project	
7	Notarized Power of attorney to be submitted in favour of authorized person format	
8	Turnover Certificate of all OEMs (CISCO and HPE) for the financial year 2022 -23, 2023 -24 and 2024 -25 OR Copy of original CA Certificate (with UDIN number) indicating the turnover of last 3 financial years. The date of certificate should be of the current financial year. The bidder should have turnover of minimum 150% of the tender value.	

The logo of RailTel Corporation of India Limited is a large, light blue watermark in the background. It features a stylized 'R' and 'T' inside a circle, with the text 'रेलटेल' (RailTel) in Hindi and 'RAILTEL' in English below it. At the bottom of the watermark, it says 'A Government of India Undertaking'.

1. RailTel – Introduction

RailTel Corporation of India Limited is an ISO 9001:2008 certified Public-Sector Undertaking under the Ministry of Railways, Govt. of India, and is a national telecom service provider having NLD, IP2 and ISP licenses and IP1 registration. The Corporation was formed in year 2000 with the objectives to create nation-wide Broadband Telecom and Multimedia Network in all parts of the country, to modernize Train Control Operation and Safety System of Indian Railways and to significantly contribute to realization of goals and objective of national telecom policy 1999.

2. Scope of Work

Supply, installation, testing, and commissioning of 2 web application firewalls, 200 Data Leakage Prevention [DLP] licenses, and 2 servers at Kamarajar Port Limited. **The details are provided below.**

Annexure A - CISCO HP Aruba Switches BOQ

KAMARAJAR PORT		
Part Number	Description	Qty
CSF1220CX-TD-K9	Secure Firewall 1220 Appliance, Compact, Threat Defense	2
C9300L-24T-4X-A	Catalyst 9300L 24p data, Network Advantage ,4x10G Uplink	2
C9200-24P-E	Catalyst 9200 24-port PoE+, Network Essentials	2
C9200CX-8P-2X2G-E	Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials	2
S.No	Item	Qty
1	Core Switches - Aruba CX10000 Series	Aruba CX10000 Series
	Transceivers for Core Switches	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver- 20 Nos
		HPE Aruba Networking 1G SFP RJ45 100m Cat5e Transceiver- 4 Nos
		HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 4 Nos
2	ToR Switches	Aruba 8360 Series
	Transceivers for ToR Switches	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 48 Nos
		HPE Aruba Networking 10GBASE- T SFP+ RJ45 30m Cat6A Transceiver-24 Nos
		HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver-24 Nos

2.1 Preamble

RailTel have planned to participate in a tender floated by Kamarajar Port Limited for the work of Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai.

(Now RailTel is planning to select one Business Associate/System Integrator for the above-mentioned work for Kamarajar Port Limited, Chennai based on the prequalifying criteria and bid price as per this EoI.

The scope of this EOI is entire scope Kamarajar Port Limited, Chennai, "Schedule of requirement" at Annexure 2. Scope of work for the Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai.

The bidder must provide onsite support for the Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai.

Detailed Scope of Work:

Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai..
The detailed BoQ of supply items are provided below.

Annexure A - CISCO HP Aruba Switches & MP

KAMARAJAR PORT			
Part Number	Description	Qty	
CSF1220CX-TD-K9	Secure Firewall 1220 Appliance, Compact, Threat Defense	2	
CON-SNT-CSF1XTDK	SNTC-8X5XNBD Secure Firewall 1220 Appliance, Compact	2	
CSF1220CXT-TMC	CSF 1220CX Threat Defense IPS, Malware & URL License	2	
L-CSF1220CX-TMC-5Y	CSF 1220CX Threat Defense IPS, Malware & URL 5Y Subs	2	
CAB-IND-10A	10A Power cable for India	2	
SF-F1200-TD7.6-K9	Threat Defense software 7.6 for 1200 Series Firewall	2	
CSF1200C-PWR-AC	Secure Firewall 1200 Series external PSU for compact models	2	
CAB-CONS-USB-C	Console cable, USB-C to USB-C, 6ft	2	
CSF1220CX-BSE	Secure Firewall 1220C Essentials License	2	

C9300L-24T-4X-A	Catalyst 9300L 24p data, Network Advantage ,4x10G Uplink	2
CON-SNT-C00L2XAL	SNTC-8X5XNBD Catalyst 9300L 24p data, Network Advanta	2
C9300L-DNA-A-24	C9300L Cisco DNA Advantage, 24-port Term Licenses	2
C9300L-DNA-A-24-5Y	C9300L Cisco DNA Advantage, 24-port, 5 Year Term license	2
TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	2
TE-EMBEDDED-T-5Y	ThousandEyes - Enterprise Agents	2
D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	2
D-DNAS-EXT-S-5Y	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	2
S9300LUK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	2
C9300L-NW-A-24	C9300L Network Advantage, 24-port license	2
PWR-C1-BLANK	Config 1 Power Supply Blank	2
C9300L-STACK-BLANK	Catalyst 9300L Blank Stack Module	4
TE-C9K-SW	TE agent for IOSXE on C9K	2
FAN-T2	Cisco Type 2 Fan Module	6
PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	2
C9300L-SPS-NONE	No Secondary Power Supply Selected	2
CAB-TA-IN	India AC Type A Power Cable	2
C9300L-SSD-NONE	No SSD Card Selected	2
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	2
C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	2
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	2
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2
SFP-10G-SR=	10GBASE-SR SFP Module	4
C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	2

CON-SNT-C92048PE	SNTC-8X5XNBD Catalyst 9200 48-port PoE+, Network Esse	2
C9200-DNA-E-48	C9200 Cisco DNA Essentials, 48-Port Term Licenses	2
C9200-DNA-E-48-5Y	C9200 Cisco DNA Essentials, 48-Port, 5 Year Term License	2
PWR-C5-BLANK	Config 5 Power Supply Blank	2
C9200-NW-E-48	C9200 Network Essentials, 48-port license	2
CAB-TA-IN	India AC Type A Power Cable	2
C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	2
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	2
C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	2
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	2
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2
SFP-10G-SR=	10GBASE-SR SFP Module	4
C9200-24P-E	Catalyst 9200 24-port PoE+, Network Essentials	2
CON-SNT-C920024P	SNTC-8X5XNBD Catalyst 9200 24-port PoE+, Network Esse	2
C9200-DNA-E-24	C9200 Cisco DNA Essentials, 24-Port Term Licenses	2
C9200-DNA-E-24-5Y	C9200 Cisco DNA Essentials, 24-Port, 5 Year Term License	2
PWR-C5-BLANK	Config 5 Power Supply Blank	2
C9200-NW-E-24	C9200 Network Essentials, 24-port license	2
CAB-TA-IN	India AC Type A Power Cable	2
C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	2
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	2
C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	2
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	2
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2
SFP-10G-SR=	10GBASE-SR SFP Module	4

C9200CX-8P-2X2G-E	Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials	2
CON-SNT-C9200C88	SNTC-8X5XNBD Catalyst 9000 Compact Switch 8 port PoE+	2
C9200CX-DNA-E-8	C9200CX Cisco DNA Essentials, 8-Port Term Licenses	2
C9200CX-DNAE8-5Y	C9200CX Cisco DNA Essentials, 5Y Term License, 8P	2
C9200CX-NW-E-8	C9200CX Network Essentials, 8-port license	2
CAB-TA-IN	India AC Type A Power Cable	2
SCAT9200CXUK9-1715	Cisco Catalyst 9200CX XE UNIVERSAL	2
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2
RACKMNT-19-CMPACT	19 in Rackmount for 9200CX switches	2
SFP-10G-SR=	10GBASE-SR SFP Module	3
S.No	Item	Make & Model
1	Core Switches	Aruba CX10000 Series
	Transceivers for Core Switches	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver- 20 Nos
		HPE Aruba Networking 1G SFP RJ45 100m Cat5e Transceiver- 4 Nos
		HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 4 Nos
2	ToR Switches	Aruba 8360 Series
	Transceivers for ToR Switches	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 48 Nos
		HPE Aruba Networking 10GBASE- T SFP+ RJ45 30m Cat6A Transceiver-24 Nos
		HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver-24 Nos

BOM

Part	Description
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	Core Switches:
R8P13A	HPE Aruba Networking CX 10000-48Y6C Distributed Services Front-to-
R8P13A ACJ	INCLUDED: Power Cord - India localization
H60Y5E	Aruba 5Y FC NBD Exch CX 10000-48Y6C SVC [for R8P13A]
R8R56A	HPE Aruba Networking CX 10000 1U 4 post Rack Mount Kit
R9H25AAE	HPE Aruba Networking CX Software 10xxx Advanced License E-LTU
H61F4E	Aruba 5Y FC SW CX 10000 Base E-LTU SVC [for R9H25AAE]
JL307A	HPE Aruba Networking 100G QSFP28 to QSFP28 3m Direct Attach
JL309A	HPE Aruba Networking 100G QSFP28 MPO SR4 100m 12-fiber MPO OM3
	Transceivers for Core Switches:
J9150D	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver
J8177E	HPE Aruba Networking 1G SFP RJ45 100m Cat5e Transceiver
JL484A	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver
	ToR Switches:
JL704C	HPE Aruba Networking 8360-48Y6C v2 48p 25G SFP/SFP+/SFP28 4 Sec
JL704C ACJ	INCLUDED: Power Cord - India localization
HU7W4E	Aruba 5Y FC NBD Exch 8360 SVC [for JL704C]
JL309A	HPE Aruba Networking 100G QSFP28 MPO SR4 100m 12-fiber MPO OM3
JL307A	HPE Aruba Networking 100G QSFP28 to QSFP28 3m Direct Attach
	Transceivers for ToR Switches:
JL484A	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver
JL563C	HPE Aruba Networking 10GBASE-T SFP+ RJ45 30m Cat6A Transceiver
J9150D	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver

2.2 Roles and Responsibility of the BA/SI/OEM Partner

The BA/SI will be responsible for the work of Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai.

As per the scope of work technical specification., details in **Kamarajar Port Limited, Chennai's RFP**. The BA/SI/BP should integrate, for this work.

BA/SI/BP should have sufficient backup support required for liaisoning, meetings, coordination to meet the time lines of the project and its successful completion. The BA/SI shall nominate technical SPOC and account manager for this project.

Compliances: BA/SI/BP shall be responsible for all the regulatory compliances related to fulfillment of delivery of this project under this EoI during its currency.

Above requirements are only indicative in nature and are only for the guidance of the bidder to assess the quantum of work. The BA/SI/BP are required to apply their expertise to fulfill the required objective. In case of any discrepancy/ typo-graphical error mentioned in this EoI then the conditions/ specifications mentioned by Kamarajar Port Limited, Chennai, will prevail.

Governance Framework

- The BA/SI/BP shall adhere to the governance framework put in by RailTel for the project deliverable.
- The Governance team (RailTel) among other things will monitor the performance of the project and take corrective measures as required for successful delivery of the project.
- The Governance Team (RailTel) shall be overseeing the coordination, periodical reviews, escalations, billing, documentation, customer interactions etc.

2.3 Qualifying and mandatory conditions

The bidder must comply the following:

SlNo	Particulars	Criteria	Proof/Documents Required
1	Empaneled partner of RailTel	BA/SI Partner must already be an empaneled Business Partner/ System Integrator/Business Associate of RailTel. Further BA/SI/BP, who have breached contract or engaged in legal dispute with RailTel shall not be eligible for the Bid.	Letter from RailTel selecting bidder as an empaneled channel partner/Business Partner/SI/BA.

2	EMD	Rs.2,78,100/-(Rupees Two lakh Seventy Eight thousand One hundred only)	EMD payment need to be done through e-nivida portal.
2	Valid PBG	PBG @ 5% document	Should submit PBG at 5% of the order value after signing LOA
3	Turnover of Bidder	Annual financial turnover of the bidder during each of the last 3 years, ending 31 st March 2025, should be at least (150% of this bid value).	Audited balance sheet for the financial year 2022 -23,2023 -24 and 2024-25 or Copy of original CA Certificate (with UDIN number) indicating the turnover, profit and loss and networth of last 3 financial years. The date of certificate should be of the current financial year showing Profit and Loss Account and total turnover.
4	Turnover of OEMs	Annual financial turnover of the OEMs (CISCO and HPE) during each of the last 3 years, ending 31 st March 2025, should be at least (150% of this bid value).	Audited balance sheet for the financial year 2022 -23,2023 -24 and 2024-25 for OEMs (CISCO and HPE) OR Copy of original CA Certificate (with UDIN number) indicating the turnover of last 3 financial years for OEMs (CISCO and HPE). The date of certificate should be of the current financial year showing Profit and Loss Account and total turnover.
5	Blacklisting	BA/BP/SI Partner should not have been blacklisted by the Government of India or any state government or any of its agencies or PSUs for any reasons whatsoever and SI Partner should not have been blacklisted by Central / any other State/UT Government or its agencies for	Undertaking from the Company Secretary or the Managing Director/Authorized representative of the Partner

		indulging in corrupt or fraudulent practices or for indulging in unfair trade practices.	
6	Technical Experience	The bidder must have successfully executed / completed *Similar services over the last three financial years (i) One similar work of value not less than amount of 60% of the tender value (ii) Two similar works of value not less than amount of 40% of the tender value (ii) Three similar works of value not less than amount of 30% of the tender value *Similar services mean – Supply, Installation and Commissioning of Firewall/ WAF/DLP/Routers/Switches	The Bidder should have provide Work Order /PO/Work Completion Certificate in any Banks/ Financial Institutions/Government Organisations/PSU/Private organisation in India
7	Office	The bidder should have an office in Chennai	Valid documentary evidence of address should be submitted (i.e EB/Rental Agreement/Telephone bill/GST certificate)
8	MAF	Bidder should have tie up with OEM of equipment's for which CISCO and HP has to be provided and for the equipment/ software bidder propose to supply.	MAF from OEMs (CISCO and HPE) to be attached showing support of OEM during the currency of the project for supply of hardware and software as per format in Annexure 4. Data sheet of all products (CISCO and HPE) as per BoQ in Annexure 2 to be enclosed
9	Authorization	The bid must be signed by authorized person	Power of attorney to be submitted in favor of authorized person.

3 Evaluation Method

Among all the bidders who are complying the mandatory conditions (Table under cl.2.3) and the evaluation based on submission of total Price Bid (All-inclusive including Taxes) for this EoI to select lowest eligible bidder.

4 Acceptance of LOA and Performance Bank Guarantee

4.1 The bidder shall convey acceptance to LOA within 3 days from the date of issue. The tenderer is required to submit a Performance Bank Guarantee (PBG) within 21 days of the issue of LOA/Purchase order @ 5% of the value of the LOA/PO for the satisfactory performance of materials covered in SOR valid for a period of 39 months from the date of issue of LOA. The Performa for PBG is given in Annexure-

3. If the delivery period gets extended, the PBG should also be extended appropriately. Similarly, if the value of the project increases, the value of the PBG may also be required to be increased, if RailTel is also required to increase the value of the PBG, as per requirement of the customer.

The procedure for obtaining Performance Guarantee is outlined below:

-

Extension of time for submission of PBG beyond 21 days and upto 60 days from the date of issue of LOA may be granted subject to the conditions that a penal interest of 15% per annum of the amount of BG shall be charged for the period of delay beyond 21 days i.e., 22nd day after date of issue of LOA. In case the successful bidder is not able to submit PBG, the successful bidder will have options to submit this amount in the form of Demand Draft/FDR. In case the successful bidder fails to submit the requisite PBG even after 60 days from the date of issue of LOA, the contract shall be terminated duly en-cashing PBG submitted for empanelment and other dues, if any payable against that contract and further action shall be taken as per conditions of empanelment with Railtel. Whenever the contract is rescinded, the Performance Bank Guarantee shall be en-cashed the balance work shall be got done independently without risk and cost of the failed contractor. The failed contractor shall be debarred from participating in the tender for executing the balance work. If the failed contractor is a JV or partnership firm, then every member or partner of such a firm shall be debarred from participating in the tender for the balance work either in his/her individual capacity or as a partner of any other JV/Partnership firm.

Note: if BG submitted, a separate advice of the BG will invariably be sent by the BG issuing bank to the RailTel's bank through SFMS and only after this the BG will become acceptable to RailTel. It is therefore in own interest of bidder to obtain RailTel's bank IFSC code, its branch and address and advise these particulars to the BG issuing bank and request them to send advice of BG through SFMS to the RailTel's Bank. The bank details of RailTel, Secundrabad is enclosed at Chapter IV Forms

4.2 The Performance Bank guarantee will bear no interest.

5 Payment Terms:

RailTel will make payment to the BA/SI/MSP on back-to-back basis after realizing the payments from Kamarajar Port Limited, Chennai after adjusting penalties / SLA if any. (As per RFP by Kamarajar Port Limited, Chennai).

1	100% back to back basis
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5.1 All payments will be made on a back-to-back basis on value basis.

5.2 All payments will only be made against the submission of PBG

5.3 Payment will be made after receiving the invoice for the work / services and after RailTel has received the payment from End Customer for the same work / services. Any deduction/Penalties levied by End Customer on invoices of RailTel will be carried back-to-back in value terms and

will be deducted from PARTNER's invoices, subject to the cause to deduction / penalty is due to deviation in terms and conditions of service standards by the PARTNER.

5.4 Invoices should be submitted to RailTel on RailTel's BTS portal <https://bts.rcil.gov.in>.

5.5 Documents list required at the time of payment/invoice submission by selected partner shall be: -

- PO copy issued to selected vendor.
- Submission/Declaration of applicable BG amount against PO issued to selected partner/vendor.
- Signed Agreement Copy
- Original Invoice for the period claimed.
- Certified Proof of Completion of Work from RailTel's Representative/RailTel's End Customer.
- TDS declaration (Income Tax Declaration – TDS ON Software/Licenses Sales Under Notification No. 21/2012 [F.No.142/10/2012-SO (TPL)J S.O. 1323(E), Dated 13-6-2012).
- PAN, GST Registration Certificates.

##Any deduction/LD/Penalty levied by customer on RailTel will be deducted from Partner in value terms.

#Payment will only be released once proof of submission of GSTR-1 and GST-3B is submitted for claimed invoice.

#The last bills shall be settled after the end of the contract period after adjusting all outstanding dues.

#No interest is payable at any amount whatsoever.

6 Timeframe for Completion of Project:

S. No.	Services	Timelines
1	Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai	20 days from the issue of PO/LOA by RailTel.

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7 Service Level Agreement for Services

Service level agreement for the services with penalties will be applicable to the BA/SI/BP on back- to-back basis (As per RFP by Kamarajar Port Limited, Chennai)

8 Liquidated Damages and Penalties

Liquidated Damages and penalty clause will be applicable to the BA/SI/BP on back-to-back basis. (As per RFP by Kamarajar Port Limited, Chennai).

9 Comprehensive Onsite Warranty

The BA/SI warrants that the Goods supplied under the Contract are new, unused, of the most recent or current model(s) and they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The BA/SI further warrants that all Goods supplied under this Contract shall have no defect arising from design, materials, or workmanship or from any act or omission of the BA/SI,

that may develop under normal use of the supplied Goods in the conditions prevailing in the country of final destination.

- The BA/SI must provide 5-years support supplied under the contract.
- Upon receipt of such notice, the BA/SI shall, repair or replace the defective Goods or parts thereof, without cost to RailTel.
- If the BA/SI, having been notified, fails to remedy the defect(s), RailTel may proceed to take such remedial action as may be necessary, at the BA/SI's risk and expense and without prejudice to any other rights which RailTel may have against the BA/SI under the Contract as per the SLA.

10 Bid Currency and bid validity

The prices in the bid document shall be expressed in Indian Rupees only and price figures quoted wherever will be considered as expressed in Indian Rupees only.

Bids shall remain valid for a period of 90 days from the date of opening of the bids. RailTel shall at its own discretion may reject a bid value of shorter period.

11 Modification and/or Withdrawal of Bids:

Bids once submitted will be treated as final and no modification will be permitted. No correspondence in this regard will be entertained.

No bidder shall be allowed to withdraw the bid after the deadline for submission of bids.

In case of the successful bidder, he will not be allowed to withdraw or back-out from the bid commitments. The BG submitted in reference to empanelment, in such eventuality shall be forfeited and all interests/claims of such bidder shall be deemed as foreclosed.

12 Variation in Quantity:

RailTel reserves the right to reduce or increase the quantity of any item as mentioned in the BoM back-to-back as Kamarajar Port Limited, Chennai's RFP.

13. Negotiation:

RailTel reserves the right to negotiate with the bidder in order to make the bid competitive.

The tenderer/s shall not increase his/their quoted rates including payment terms in case the RailTel Administration negotiates for reduction of rates. Such negotiations shall not amount to cancellation or withdrawal of the original offer and the rates originally quoted will be binding on the tenderer/s.

13.1 All offers in the prescribed forms should be submitted before the time and date fixed for the receipt of the offers. **13.2.** In case the schedule of requirement quoted by tenderer is incomplete with reference to tender document, the offer is liable to be rejected.

13.3. ATTESTATION OF ALTERATION: No scribbling is permissible in the tender documents. Tender containing erasures and alterations in the tender documents are

liable to be rejected. Any correction made by the tenderer/ tenderers in his/their entries must be signed (not initialed) by him/them.

13.4. The tenderer shall submit his tender through <https://railtel.eNivida.com> on or before specified date & time.

13.5. The offer shall be submitted in single packet. price bid shall be submitted in <https://railtel.eNivida.com>.

13.6 The bidder must submit all applicable document as per check list

14. Information to Bidder

14.1 Guideline for preparation of response to this EoI

Bidders are requested to follow the below guidelines while preparing the responses to EoI.

1. The price bid should be submitted in the <https://railtel.eNivida.com>. portal. Any bid not found responsive to the details mentioned in this document may be rejected.
2. The bidder is requested to review the response before submission as the submitted responses shall be considered final and revisions may not be permitted, unless there are genuine reasons for such revision.

14.2 Amendment to the EOI Document

RailTel may, for any reason, whether at their own initiative or in response to a clarification requested by an interested bidder, modify this document through amendment. In such case, the following rules will apply:

1. Any amendment shall be issued in writing through addendum/corrigendum via
<https://railtel.eNivida.com>
2. Any such modification will overrule the original version and previously modified version.
3. RailTel, at its discretion, may extend the deadline for submission of EoI after considering the materiality of the amendment.

14.3 Arbitration

The parties through respective signatories shall settle any dispute or disagreement with respect to performance, non-performance, or defective performance of respective obligation amicably. In the event of disputes remaining unresolved, the parties shall refer the matter to a single arbitrator under arbitration law that may be applicable, whose appointment shall be done by CMD, RailTel Corporation of India Limited. The place of arbitration shall be New Delhi and the language used shall be English.

14.4 Force Majeure Clause

If at any time, during the continuance of this contract, the performance, in whole or part, by either party, of any obligation under this contract shall be prevented or delayed by reason of any war, hostility, act of the public enemy, Civil Commotion, Sabotage, Fires, Floods, Earthquakes, explosions, strikes, epidemics, quarantine restrictions, lockouts, any statute, statutory rules/regulations, order of requisitions issued by any Government Department or Competent Authority of acts of God (here-in-after referred to as event) then provided notice of the happening of any such event is given by either party to the other within twenty one days from the date of occurrence thereof, neither party shall, by reason of such event, be entitled to terminate this Contract nor shall either party have any claim for damage against the other in respect of such non-performance or delay in performance, and the obligations under the Contract shall be resumed as soon as practicable after such event has come to an end or ceased to exist, PROVIDED FURTHER that if the performance in whole or part of any obligation under this Contract is prevented or delayed by reason of any such event beyond a period as mutually agreed to by the RailTel and the Contractor or after any event or 60 days in the absence of such an agreement whichever ever is more, either party may at its option terminate the Contract provided also that if the contract is so terminated under this clause the RailTel may at the time of such termination take over from the Contractor at prices as provided for in the contract, all works executed or works under execution.

15. Terms and Conditions

- 1) RailTel will enter into an agreement, incorporating technical specifications, financial conditions, service levels and related terms and conditions of the RFP by Kamarajar Port Limited, Chennai.
- 2) RailTel reserves the right to accept or reject any or all application(s) without assigning any reason whatsoever. RailTel's decision in this regard shall be binding and final.
- 3) If any of the information, furnished by the bidder, is found incorrect at a later stage, the selected bidder shall be liable to be barred from participating in current and subsequent opportunities with RailTel. RailTel reserves the right to verify the particulars furnished by the applicant independently.

The bidder after submitting the response to this EoI agrees with RailTel for honoring all aspects of fair-trade practices.

- 5) The bidder shall bear all cost associated with the preparation and submission of the response to this EoI.
- 6) A NIL deviation certificate for the acceptance of all the terms and conditions and technical specifications as mentioned in this EOI and in the RFP by Kamarajar Port Limited, Chennai.

7) Insurance

The goods are to be insured by BA/SI with Kamarajar Port Limited, Chennai name for an amount equivalent to 110% of the invoice value for Transit. The BA/SI should also insure the goods for the invoice value under Storage Cum Erection Policy till three months from the date of delivery either by a single Policy for each and every supply or by a Master Policy for the items proposed to be supplied in future. If any loss incurred by the Kamarajar Port Limited, Chennai due to Insurance not taken by the supplier, then the BA/SI should make good the loss to the Kamarajar Port Limited, Chennai

If insurance policies for transit or storage cum erection insurance is not provided or not covering the period, from the date of delivery then 0.1% of the invoice value will be deducted from the payment for each insurance.

In case of discrepancy in hardware supplied, it is BA/SI's responsibility to replace/repair the equipment's immediately even without recourse to the insurance.

16. Technical and Commercial Proposal

The response to the EoI need to cover following and should reach RailTel before the submission deadline through <https://railtel.eNivida.com>. RailTel reserves the right to reject any response received after the mentioned deadline.

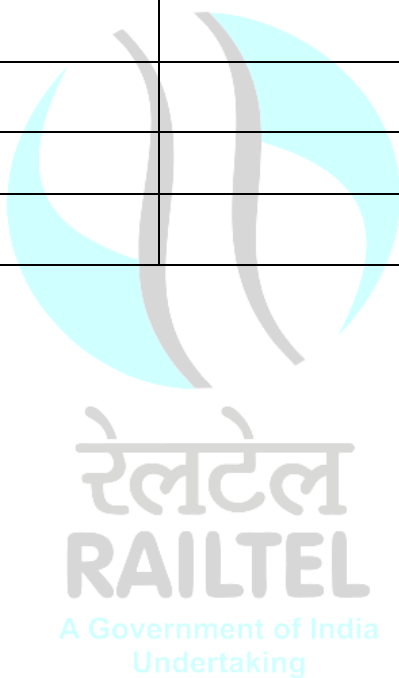
1. The covering letter in the format mentioned in Annexure 1 should be part of the expression of interest being submitted.
2. The bidder needs to provide all the reference details/documentary evidences required to fulfill the criteria as applicable. The bidder is expected to submit evidences to meet all the criteria mentioned.

3. The bidder needs to provide the details of the point of contact who shall be contacted from

RailTel for any matter pertaining to the empanelment or the EoI process in the future.

The format in which the details are to be furnished is mentioned below: **(PLEASE USE BLOCK LETTERS TO FILL THE TABLE BELOW)**

DETAILS OF POINT OF CONTACT		
First Name	Last Name	
Designation		
Official Address		
Contact Number (Office Landline)		
Mobile Number		
Official Email ID		



17.1 Annexure 1: Cover Letter Format

COVERING LETTER

(To be on company letter head) Offer

Reference No:

Date:

To,

RailTel Corporation of India Ltd.
275e, EVR Periyar High Road
CAO/CN Office, Southern
Railway Egmore, Chennai -
600008

Sub: Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai.

Dear Sir

Having examined EoI document bearing the reference number **RCIL/SR/MAS/KPL/CISCO-FW/HP SWITCH 2025-26/EOI/12, dated 26.02.2026** released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and submit our offer.

If our offer is accepted, we undertake to abide by all the terms and conditions mentioned in this EoI. We hereby declare that all the information and supporting documents furnished as a part of our response to the said EOI, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EoI is liable to be rejected. Date:

Signature with seal (In the box)

A Government of India
Undertaking

Name _____ Designation: _____ Authorized Signatory _____

and on behalf of

(Give below the Name & Address of Bidder)

17.2

Annexure 2: BOM

Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years at Kamarajar Port Limited, Chennai are listed below

Annexure A - CISCO HP Aruba Switches BQQ

KAMARAJAR PORT		
Part Number	Description	Qty
CSF1220CX-TD-K9	Secure Firewall 1220 Appliance, Compact, Threat Defense	2
C9300L-24T-4X-A	Catalyst 9300L 24p data, Network Advantage ,4x10G Uplink	2
C9200-24P-E	Catalyst 9200 24-port PoE+, Network Essentials	2
C9200CX-8P-2X2G-E	Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials	2
S.No	Item	Qty
1	Core Switches - Aruba CX10000 Series	Aruba CX10000 Series
	Transceivers for Core Switches	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver- 20 Nos
		HPE Aruba Networking 1G SFP RJ45 100m Cat5e Transceiver- 4 Nos
		HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 4 Nos
2	ToR Switches	Aruba 8360 Series
	Transceivers for ToR Switches	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 48 Nos

		HPE Aruba Networking 10GBASE-T SFP+ RJ45 30m Cat6A Transceiver-24 Nos
		HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver-24 Nos

Annexure B - CISCO HP Aruba Switches & MP

KAMARAJAR PORT			
Part Number	Description	Qty	
CSF1220CX-TD-K9	Secure Firewall 1220 Appliance, Compact, Threat Defense	2	
CON-SNT-CSF1XTDK	SNTC-8X5XNBD Secure Firewall 1220 Appliance, Compact	2	
CSF1220CXT-TMC	CSF 1220CX Threat Defense IPS, Malware & URL License	2	
L-CSF1220CX-TMC-5Y	CSF 1220CX Threat Defense IPS, Malware & URL 5Y Subs	2	
CAB-IND-10A	10A Power cable for India	2	
SF-F1200-TD7.6-K9	Threat Defense software 7.6 for 1200 Series Firewall	2	
CSF1200C-PWR-AC	Secure Firewall 1200 Series external PSU for compact models	2	
CAB-CONS-USB-C	Console cable, USB-C to USB-C, 6ft	2	
CSF1220CX-BSE	Secure Firewall 1220C Essentials License	2	
C9300L-24T-4X-A	Catalyst 9300L 24p data, Network Advantage ,4x10G Uplink	2	
CON-SNT-C00L2XAL	SNTC-8X5XNBD Catalyst 9300L 24p data, Network Advanta	2	
C9300L-DNA-A-24	C9300L Cisco DNA Advantage, 24-port Term Licenses	2	
C9300L-DNA-A-24-5Y	C9300L Cisco DNA Advantage, 24-port, 5 Year Term license	2	
TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	2	
TE-EMBEDDED-T-5Y	ThousandEyes - Enterprise Agents	2	

D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	2
D-DNAS-EXT-S-5Y	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	2
S9300LUK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	2
C9300L-NW-A-24	C9300L Network Advantage, 24-port license	2
PWR-C1-BLANK	Config 1 Power Supply Blank	2
C9300L-STACK-BLANK	Catalyst 9300L Blank Stack Module	4
TE-C9K-SW	TE agent for IOSXE on C9K	2
FAN-T2	Cisco Type 2 Fan Module	6
PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	2
C9300L-SPS-NONE	No Secondary Power Supply Selected	2
CAB-TA-IN	India AC Type A Power Cable	2
C9300L-SSD-NONE	No SSD Card Selected	2
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	2
C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	2
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	2
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2
SFP-10G-SR=	10GBASE-SR SFP Module	4
C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	2
CON-SNT-C92048PE	SNTC-8X5XNBD Catalyst 9200 48-port PoE+, Network Esse	2
C9200-DNA-E-48	C9200 Cisco DNA Essentials, 48-Port Term Licenses	2
C9200-DNA-E-48-5Y	C9200 Cisco DNA Essentials, 48-Port, 5 Year Term License	2
PWR-C5-BLANK	Config 5 Power Supply Blank	2
C9200-NW-E-48	C9200 Network Essentials, 48-port license	2
CAB-TA-IN	India AC Type A Power Cable	2
C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	2
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	2

C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	2
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	2
NETWORK-PNP- LIC	Network Plug-n-Play Connect for zero-touch device deployment	2
SFP-10G-SR=	10GBASE-SR SFP Module	4
C9200-24P-E	Catalyst 9200 24-port PoE+, Network Essentials	2
CON-SNT- C920024P	SNTC-8X5XNBD Catalyst 9200 24-port PoE+, Network Esse	2
C9200-DNA-E-24	C9200 Cisco DNA Essentials, 24-Port Term Licenses	2
C9200-DNA-E-24- 5Y	C9200 Cisco DNA Essentials, 24-Port, 5 Year Term License	2
PWR-C5-BLANK	Config 5 Power Supply Blank	2
C9200-NW-E-24	C9200 Network Essentials, 24- port license	2
CAB-TA-IN	India AC Type A Power Cable	2
C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	2
C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	2
C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	2
CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	2
NETWORK-PNP- LIC	Network Plug-n-Play Connect for zero-touch device deployment	2
SFP-10G-SR=	10GBASE-SR SFP Module	4
C9200CX-8P- 2X2G-E	Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials	2
CON-SNT- C9200C88	SNTC-8X5XNBD Catalyst 9000 Compact Switch 8 port PoE+	2
C9200CX-DNA-E- 8	C9200CX Cisco DNA Essentials, 8-Port Term Licenses	2
C9200CX-DNAE8- 5Y	C9200CX Cisco DNA Essentials, 5Y Term License, 8P	2
C9200CX-NW-E-8	C9200CX Network Essentials, 8-port license	2
CAB-TA-IN	India AC Type A Power Cable	2

SCAT9200CXUK9-1715	Cisco Catalyst 9200CX XE UNIVERSAL	2	
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2	
RACKMNT-19-CMPACT	19 in Rackmount for 9200CX switches	2	
SFP-10G-SR=	10GBASE-SR SFP Module	3	
S.No	Item	Make & Model	
1	Core Switches	Aruba CX10000 Series	
	Transceivers for Core Switches	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver- 20 Nos	
		HPE Aruba Networking 1G SFP RJ45 100m Cat5e Transceiver- 4 Nos	
		HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 4 Nos	
2	ToR Switches	Aruba 8360 Series	
	Transceivers for ToR Switches	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver- 48 Nos	
		HPE Aruba Networking 10GBASE- T SFP+ RJ45 30m Cat6A Transceiver-24 Nos	
		HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver-24 Nos	

BOM

Part	Description
	Core Switches:
R8P13A	HPE Aruba Networking CX 10000-48Y6C Distributed Services Front-to-
R8P13A ACJ	INCLUDED: Power Cord - India localization
H60Y5E	Aruba 5Y FC NBD Exch CX 10000-48Y6C SVC [for R8P13A]
R8R56A	HPE Aruba Networking CX 10000 1U 4 post Rack Mount Kit
R9H25AAE	HPE Aruba Networking CX Software 10xxx Advanced License E-LTU
H61F4E	Aruba 5Y FC SW CX 10000 Base E-LTU SVC [for R9H25AAE]
JL307A	HPE Aruba Networking 100G QSFP28 to QSFP28 3m Direct Attach

JL309A	HPE Aruba Networking 100G QSFP28 MPO SR4 100m 12-fiber MPO OM3
	Transceivers for Core Switches:
J9150D	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver
J8177E	HPE Aruba Networking 1G SFP RJ45 100m Cat5e Transceiver
JL484A	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver
	ToR Switches:
JL704C	HPE Aruba Networking 8360-48Y6C v2 48p 25G SFP/SFP+/SFP28 4 Sec
JL704C ACJ	INCLUDED: Power Cord - India localization
HU7W4E	Aruba 5Y FC NBD Exch 8360 SVC [for JL704C]
JL309A	HPE Aruba Networking 100G QSFP28 MPO SR4 100m 12-fiber MPO OM3
JL307A	HPE Aruba Networking 100G QSFP28 to QSFP28 3m Direct Attach
	Transceivers for ToR Switches:
JL484A	HPE Aruba Networking 25G SFP28 LC SR 100m MMF Transceiver
JL563C	HPE Aruba Networking 10GBASE-T SFP+ RJ45 30m Cat6A Transceiver
J9150D	HPE Aruba Networking 10G SFP+ LC SR 300m OM3 MMF Transceiver

17.3 Annexure 3: Performance Bank Guarantee Format

PROFORMA FOR PERFORMANCE BANK GUARANTEE BOND

(On Stamp Paper of Rs One hundred) (To be used by approved Scheduled Banks). In consideration of the RailTel Corporation of India Limited, having its registered office at B Block 2nd Floor, RailNilayamSecunderabad (Herein after called RailTel) having agreed to exempt

.....(Hereinafter called “the said Contractor(s)”) from the demand, under the terms and conditions of an Purchase Order/LOA No.....dated made between.....and..... for (hereinafter called “ the said Agreement”) of security deposit for the due fulfillment by the said Contractor (s) of the terms and conditions contained in the said Agreement, on production of a Bank Guarantee for Rs.(Rs only). We..... (indicate the name of the Bank) hereinafter referred to as “the Bank”) at the request of
... Contractor(s) do hereby undertake to pay the RailTel an amount not exceeding Rs.
... against any loss or damage caused to or suffered or would be caused to or suffered by the RailTel by reason of any breach by the said Contractor(s) of any of the terms or conditions contained in the said Agreement.

2. We , Bank do hereby undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the RailTel stating that the amount is claimed is due by way of loss or damage caused to or would be caused to or suffered by the RailTel by reason of breach by the said Contractor(s) of any of terms or conditions contained in the said Agreement or by reason of the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs.

3. We,..... bank undertake to pay to the RailTel any money so demanded notwithstanding any dispute or disputes raised by the Contractor(s) / Tenderer(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor(s) / Tenderer(s) shall have no claim against us for making such payment.

4. We,..... Bank further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the RailTel under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till RailTel certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and accordingly discharges this Guarantee. Unless a demand or claim under the Guarantee is made on us in writing on or before the

..... We shall be discharged from all liability under this Guarantee thereafter.

5. We,..... (indicate the name of Bank) further agree with the RailTel that the RailTel shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time of to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have affect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the Bank or the Contractor(s) / Tenderer(s).

(indicate the name of Bank) lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the RailTel in writing.

Dated the day of 2026

for

(Indicate the name of the Bank)

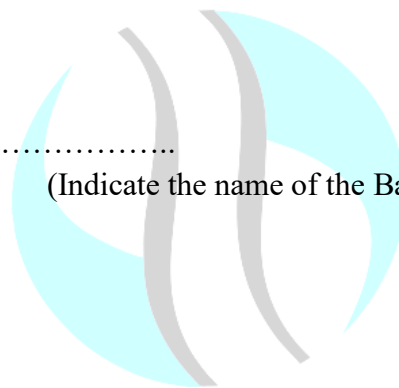
Witness

Signature

Name

Signature

Name



Annexure 4- MANUFACTURER'S AUTHORIZATION FORM

RailTel EOI No **RCIL/SR/MAS/KPL/CISCO-FW/HP SWITCH 2025-26/EOI/12**, dated **26.02.2026**

To

Dear Sir

We _____ who are established and reputable manufacturers of (name & descriptions of goods and services offered) do hereby authorize M/s (Name and address of bidder) to submit a bid, and sign the contract with you for the goods manufactured by us against the above bid.

We hereby extend our full warranty for the goods offered against this bid.

Yours faithfully,

(Name of the Official)

(Name of manufacturers)

Note: This letter of authority should be on the letterhead of the manufacturer and should be signed by a competent person.



GUIDELINES FOR INDIAN AGENTS OF FOREIGN SUPPLIERS

1.0 There shall be compulsory registration of agents for all global (Open) Tender and Limited Tender. An agent who is not registered with RailTel Units shall apply for registration in the prescribed Application -Form. 1.1 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/ Original certificate of the principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/ retainer-ship being paid by the principal to the agent before the placement of order by RailTel.

1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.

2.0 DISCLOSURE OF PARTICULARS OF AGENTS/ REPRESENTATIVES IN INDIA, IF ANY.

2.1 Tenderers of Foreign nationality shall furnish the following details in their offer:

2.1.1 The name and address of the agents/representatives in India, if any and the extent of authorization and authority given to commit the Principals. In case the agent/representative be a foreign Company, it shall be confirmed whether it is real substantial Company and details of the same shall be furnished.

2.1.2 The amount of commission/ remuneration included in the quoted price(s) for such agents/representatives in India.

2.1.3 Confirmation of the Tenderer that the commission/ remuneration if any, payable to his agents/ representatives in India, may be paid by RAILTEL in Indian Rupees only.

2.2 Tenderers of Indian Nationality shall furnish the following details in their offers:

2.2.1 The name and address of the foreign principals indicating their nationality as well as their status, i.e, whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/representatives.

2.2.2 The amount of commission /remuneration included in the price(s) quoted by the tenderer for himself.

2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/ remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by RAILTEL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.

2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/ remuneration, if any payable to the agents/representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.

2.4 Failure to furnish correct and detailed information as called for in paragraph 2.0 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same liable to termination by RAILTEL. Besides this there would be a penalty of banning business dealings with RAILTEL or damage or payment of a named sum.

2.5 **Annexure-B**

GUIDELINES ON BANNING OF BUSINESS DEALINGS CONTENTS

S.No.	Description	Page No.
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10	Appeal against the Decision of the Competent Authority	38
11	Review of the Decision by the Competent Authority	38
12	Circulation of the names of Agencies with whom Business Dealings have been banned	38

1. Introduction

- 1.1 RailTel Corporation of India Ltd (RAILTEL), being a Public Sector Enterprise, under the administrative control of the Ministry of Railways and therefore being an authority deemed to be 'the state' within the meaning of Article 12 of Constitution of India, has to ensure preservation of rights enshrined in Chapter III of the Constitution. RAILTEL has also to safeguard its commercial interests. RAILTEL deals with Agencies, who have a very high degree of integrity, commitments and sincerity towards the work undertaken. It is not in the interest of RAILTEL to deal with Agencies who commit deception, fraud or other misconduct in the execution of contracts awarded / orders issued to them. In order to ensure compliance with the constitutional mandate, it is incumbent on RAILTEL to observe principles of natural justice before banning the business dealings with any Agency.
- 1.2 Since banning of business dealings involves civil consequences for an Agency concerned, it is incumbent that adequate opportunity of hearing is provided and the explanation, if tendered, is considered before passing any order in this regard keeping in view the facts and circumstances of the case.

2. Scope

- 2.1 The General Conditions of Contract (GCC) of RAILTEL generally provide that RAILTEL reserves its rights to remove from list of approved suppliers/ contractors or to ban business dealings if any Agency has been found to have committed misconduct and also to suspend business dealings pending investigation. If such provision does not exist in any GCC, the same may be incorporated.
- 2.2 Similarly, in case of sale of material there is a clause to deal with the Agencies/ customers/ buyers, who indulge in lifting of material in unauthorized manner. If such a stipulation does not exist in any Sale Order, the same may be incorporated.
- 2.3 However, absence of such a clause does not in any way restrict the right of Company (RAILTEL) to take action / decision under these guidelines in appropriate cases.
- 2.4 The procedure of (i) Removal of Agency from the List of approved suppliers/ contractors; (ii) Suspension and (iii) Banning of Business Dealing with Agencies, has been laid down in these guidelines.
- 2.5 These guidelines apply to Corporate Office, all Regions and Subsidiaries of RAILTEL.
- 2.6 It is clarified that these guidelines do not deal with the decision of the Management to avoid entertaining any particular Agency due to its poor / inadequate performance or for any other reason.
- 2.7 The banning shall be with prospective effect, i.e., future business dealings.

3. Definitions

In these Guidelines, unless the context otherwise requires:

- i) 'Party / Contractor / Supplier / Purchaser / Customer' shall mean and include a public limited company or a private limited company, a firm whether registered or not, an individual, a cooperative society or an association or a group of persons engaged in any commerce, trade, industry, etc. 'Party / Contractor / Supplier / Purchaser / Customer' in the context of these guidelines is indicated as 'Agency'.
- ii) 'Inter-connected Agency' shall mean two or more companies having any of the following features:
 - a) If one is a subsidiary of the other;
 - b) If the Director(s), Partner(s), Manager(s) or Representative(s) are common;
 - c) If management is common;
 - d) If one owns or controls the other in any manner;
- iii) 'Competent Authority' and 'Appellate Authority' shall mean the following:
 - a) For Company (entire RAILTEL) wide Banning: The Director shall be the 'Competent Authority' for the purpose of these guidelines. CMD, RAILTEL shall be the 'Appellate Authority' in respect of such cases except banning of business dealings with Foreign Suppliers of imported items.
 - b) For banning of business dealings with Foreign Suppliers of imported items, RAILTEL Directors Committee (RDC) shall be the 'Competent Authority'. The Appeal against the Order passed by RDC, shall lie with CMD, as First Appellate Authority.
 - c) In case the foreign supplier is not satisfied by the decision of the First Appellate Authority, it may approach Railway Board as Second Appellate Authority.
 - d) For RailTel Regions only: Any officer not below the rank of General Manager appointed or nominated by the Executive Director of concerned Region shall be the 'Competent Authority' for the purpose of these guidelines. The Executive Director of the concerned Region shall be the 'Appellate Authority' in all such cases.
 - e) For Corporate Office only: For procurement of items / award of contracts, to meet the requirement of Corporate Office only, Concerned Group General Manager / General Manager shall be the 'Competent Authority' and concerned Director shall be the 'Appellate Authority'.
 - f) CMD, RAILTEL shall have overall power to take suo-moto action on any information available or received by him and pass such order(s) as he may think appropriate, including modifying the order(s) passed by any authority under these guidelines.
- iv) 'Investigating Department' shall mean any Department or Unit investigating into the conduct of the Agency and shall include the Vigilance Department, Central Bureau of Investigation, the State Police or any other department set up by the Central or State Government having powers to investigate.
- v) 'List of approved Agencies - Parties / Contractors / Suppliers/ Purchaser/ Customers'

shall mean and include list of approved /registered Agencies - Parties/ Contractors / Suppliers / Purchasers / Customers, etc.

4. Initiation of Banning / Suspension

Action for banning / suspension of business dealings with any Agency should be initiated by the department having business dealings with them after noticing the irregularities or misconduct on their part. Besides the concerned department, Vigilance Department of each Region / Unit/ Corporate Office may also be competent to initiate such action.

5. Suspension of Business Dealings

- 5.1 If the conduct of any Agency dealing with RAILTEL is under investigation by any department (except Foreign Suppliers of imported items), the Competent Authority may consider whether the allegations under investigation are of a serious nature and whether pending investigation, it would be advisable to continue business dealing with the Agency. If the Competent Authority, after consideration of the matter including the recommendation of the Investigating Department, if any, decides that it would not be in the interest to continue business dealings pending investigation, it may suspend business dealings with the Agency. The order to this effect may indicate a brief of the charges under investigation. If it is decided that inter-connected Agencies would also come within the ambit of the order of suspension, the same should be specifically stated in the order. The order of suspension would operate for a period not more than six months and may be communicated to the Agency as also to Investigating Department. The Investigating Department may ensure that their investigation is completed and whole process of final order is over within such period.
- 5.2 The order of suspension shall be communicated to all the departmental heads within the unit/ region/ Corporate Office as the case may be. During the period of suspension, no business dealing may be held with the agency.
- 5.3 As far as possible, the existing contract(s) with the Agency may continue unless the Competent Authority, having regard to the circumstances of the case, decides otherwise.
- 5.4 If the gravity of the misconduct under investigation is very serious and it would not be in the interest of RAILTEL, as a whole, to deal with such an Agency pending investigation, the Competent Authority may send his recommendation to Chief Vigilance Officer (CVO), RAILTEL Corporate Office along with the material available. If Corporate Office considers that depending upon the gravity of the misconduct, it would not be desirable for all the units/ regions of RAILTEL to have any dealings with the Agency concerned, an order suspending business dealings may be issued to all the units/ Regions / Corporate Office by the Competent Authority of the Corporate Office, copy of which may be endorsed to the Agency and all concerned. Such an order would operate for a period of six months from the date of issue.
- 5.5 for suspension of business dealings with Foreign Suppliers of imported items, following shall be the procedure:
 - i) Suspension of the foreign suppliers shall apply throughout the Company/ Regions including Subsidiaries.
 - ii) Based on the complaint forwarded by ED / GGM / GM or received directly by Corporate Vigilance, if gravity of the misconduct under investigation is found serious and it is felt that it would not be in the

interest of RAILTEL to continue to deal with such agency, pending investigation, Corporate Vigilance may send such recommendation on the matter to Executive Director / GGM / GM, to place it before a Committee consisting of the following:

1. ED / GGM/ GM (viz. Representative of Corporate Finance).
2. ED / GGM/ GM (viz. Representative of Department concerned with procurement of imported items)- Convener of the Committee.
3. ED / GGM/ GM (to be nominated on case to case basis).
4. ED / GGM/ GM ((viz. Representative of Corporate Law).

The committee shall expeditiously examine the report and give its comments / recommendations within twenty one days of receipt of the reference by ED/ GGM/ GM.

iii) The comments / recommendations of the Committee shall then be placed by ED/GGM/GM, before RAILTEL Directors' Committee (RDC) constituted for import of items. If RDC opines that it is a fit case for suspension, RDC may pass necessary orders which shall be communicated to the foreign supplier by the ED/GGM/GM.

- 5.6 If the Agency concerned asks for detailed reasons of suspension, the Agency may be informed that its conduct is under investigation. It is not necessary to enter into correspondence or argument with the Agency at this stage.
- 5.7 It is not necessary to give any show-cause notice or personal hearing to the Agency before issuing the order of suspension. However, if investigations are not complete in six months time, the Competent Authority may extend the period of suspension by another three months, during which period the investigations must be completed.

6. Ground on which Banning of Business Dealings can be initiated

- 6.1 If the security consideration, including questions of loyalty of the Agency to the State, so warrants;
- 6.2 If the Director / Owner of the Agency, proprietor or partner of the firm, is convicted by a Court of Law for offences involving moral turpitude in relation to its business dealings with the Government or any other public sector enterprises or RAILTEL, during the last five years;
- 6.3 If there is strong justification for believing that the Directors, Proprietors, Partners, owner of the Agency have been guilty of malpractices such as bribery, corruption, fraud, substitution of tenders, interpolations, etc;
- 6.4 If the Agency continuously refuses to return / refund the dues of RAILTEL without showing adequate reason and this is not due to any reasonable dispute which would attract proceedings in arbitration or Court of Law;
- 6.5 If the Agency employs a public servant dismissed / removed or employs a person convicted for an offence involving corruption or abetment of such offence;
- 6.6 If business dealings with the Agency have been banned by the Govt. or any other public

sector enterprise;

- 6.7 If the Agency has resorted to Corrupt, fraudulent practices including misrepresentation of facts;
- 6.8 If the Agency uses intimidation/ threatening or brings undue outside pressure on the Company (RAILTEL) or its official in acceptance/ performances of the job under the contract;
- 6.9 If the Agency indulges in repeated and / or deliberate use of delay tactics in complying with contractual stipulations;
- 6.10 Willful indulgence by the Agency in supplying sub-standard material irrespective of whether pre-dispatch inspection was carried out by Company (RAILTEL) or not;
- 6.11 Based on the findings of title investigation report of CBI / Police against the Agency for malafide/ unlawful acts or improper conduct on his part in matters relating to the Company (RAILTEL) or even otherwise;
- 6.12 Established litigant nature of the Agency to derive undue benefit;
- 6.13 Continued poor performance of the Agency in several contracts;
- 6.14 If the Agency misuses the premises or facilities of the Company (RAILTEL), forcefully occupies tampers or damages the Company's properties including land, water resources, etc.

(Note: The examples given above are only illustrative and not exhaustive. The Competent Authority may decide to ban business dealing for any good and sufficient reason).

7. Banning of Business Dealings

- 7.1 Normally, a decision to ban business dealings with any Agency should apply throughout the Company including subsidiaries. However, the Competent Authority of the Region/ Unit except Corporate Office can impose such ban Region-wise only if in the particular case banning of business dealings by respective Region/ Unit will serve the purpose and achieve its objective and banning throughout the Company is not required in view of the local conditions and impact of the misconduct/ default to beyond the Region/ Unit. Any ban imposed by Corporate Office shall be applicable across all Regions/ Units of the Company including Subsidiaries.
- 7.2 For Company-wide banning, the proposal should be sent by ED of the Region/ Unit to the CVO/RailTel setting out the facts of the case and the justification of the action proposed along with all the relevant papers and documents except for banning of business dealings with Foreign Suppliers of imported items.

The Corporate Vigilance shall process the proposal of the concerned Region/ Unit for a prima- facie view in the matter by the Competent Authority nominated for Company-wide banning.

The CVO shall get feedback about that agency from all other Regions/ Units. Based on this feedback, a prima-facie decision for banning / or otherwise shall be taken by the Competent Authority.

If the prima-facie decision for Company-wide banning has been taken, the Corporate Vigilance shall issue a show-cause notice to the agency conveying why it should not be banned throughout RAILTEL.

After considering the reply of the Agency and other circumstances and facts of the case, a final decision for Company-wide banning shall be taken by the competent Authority.

7.3 There will be a Standing Committee in each Region/ Unit to be appointed by Chief Executive Officer for processing the cases of "Banning of Business Dealings" except for banning of business dealings with foreign suppliers. However, for procurement of items/ award of contracts, to meet the requirement of Corporate Office only, the committee shall be consisting of General Manager/ Dy. General Manager each from Operations, Finance, Law & Project. Member from Project shall be the convener of the committee. The functions of the committee shall, inter-alia include:

- i) To study the report of the investigating Agency and decide if a prima-facie case for Company-wide / Region wise banning exists, if not, send back the case to the Competent Authority.
- ii) To recommend for issue of show-cause notice to the Agency by the concerned department.
- iii) To examine the reply to show-cause notice and call the Agency for personal hearing, if required.
- iv) To submit final recommendation to the Competent Authority for banning or otherwise.

7.4 If the Competent Authority is prima-facie of view that action for banning business dealings with the Agency is called for, a show- cause notice may be issued to the Agency and an enquiry held accordingly.

7.5 Procedure for Banning of Business Dealings with Foreign Suppliers of imported items.

- i) Banning of the agencies, shall apply throughout the Company including subsidiaries.
- ii) Based on the complaint forwarded by Executive Director or received directly by Corporate Vigilance, an investigation shall be carried out by Corporate Vigilance. After investigation, depending upon the gravity of the misconduct, Corporate Vigilance may send their report to Executive Director/ GGM/ GM, to be placed before a Committee consisting of the following:

1. ED / GGM/ GM (viz. Representative of Corporate Finance).
2. ED / GGM/ GM (viz. Representative of Department concerned with procurement of imported items)- Convener of the Committee.
3. ED / GGM/ GM (to be nominated on case-to-case basis).
4. ED / GGM/ GM ((viz. Representative of Corporate Law).

The Committee shall examine the report and give its comments/ recommendations within 21 days of receipt of the reference by ED.

- iii) The comments/recommendations of the Committee shall be placed by ED/ GGM/ GM

before RAILTEL Directors' Committee (RDC) constituted for import of foreign items. If RDC opines that it is a fit case for initiating banning action, it will direct ED/ GGM/ GM to issue show-cause notice to the agency for replying within a reasonable period.

- iv) On receipt of the reply or on expiry of the stipulated period, the case shall be submitted by ED to RDC for consideration & decision.
- v) The decision of the RDC shall be communicated to the agency by ED/GGM/GM concerned.

8. Removal from List of Approved Agencies – Suppliers / Contractors, etc.

- 8.1 If the Competent Authority decides that the charge against the Agency is of a minor nature, it may issue a show-cause notice as to why the name of the Agency should not be removed from the list of approved Agencies - Suppliers / Contractors, etc.
- 8.2 The effect of such an order would be that the Agency would not be disqualified from competing in Open Tender Enquiries but LTE (Limited Tender Enquiry) may not be given to the Agency concerned.
- 8.3 Past performance of the Agency may be taken into account while processing for approval of the Competent Authority for awarding the contract.

9. Show-cause Notice

- 9.1 In case where the Competent Authority decides that action against an Agency is called for, a show-cause notice has to be issued to the Agency. Statement containing the imputation of misconduct or misbehavior may be appended to the show-cause notice and the Agency should be asked to submit within 15 days a written statement in its defence.
- 9.2 If the Agency requests for inspection of any relevant document in possession of RAILTEL, necessary facility for inspection of documents may be provided.
- 9.3 The Competent Authority may consider and pass all appropriate speaking order:
 - a) For exonerating the Agency if the charges are not established.
 - b) For removing the Agency from the list of approved Suppliers/ Contractors, etc.
 - c) For banning the business dealing with the Agency.
- 9.4 If it decides to ban business dealings, the period for which the ban would be operative may be mentioned. The order may also mention that the ban would extend to the interconnected Agencies of the Agency.

10. Appeal against the Decision of the Competent Authority

- 10.1 The agency may file an appeal against the order of the Competent Authority banning business dealing, etc. The appeal shall lie to Appellate Authority. Such an appeal shall

be preferred within one month from the date of receipt of the order banning business dealing, etc.

- 10.2 Appellate Authority would consider the appeal and pass appropriate order which shall be communicated to the Agency as well as the Competent Authority.

11. Review of the Decision by the Competent Authority

Any petition / application filed by the Agency concerning the review of the banning order passed originally by Chief Executive / Competent Authority under the existing guidelines either before or after filing of appeal before the Appellate Authority or after disposal of appeal by the Appellate Authority, the review petition can be decided by the Chief Executive / Competent Authority upon disclosure of new facts / circumstances or subsequent development necessitating such review. The Competent Authority may refer the same petition to the Standing Committee for examination and recommendation.

12. Circulation of the names of Agencies with whom Business Dealings have been banned

- 12.1 Depending upon the gravity of misconduct established, the Competent Authority of the Corporate Office may circulate the names of Agency with whom business dealings have been banned, to the Government Departments, other Public Sector Enterprises, etc. for such action as they deem appropriate.
- 12.2 If Government Departments or a Public Sector Enterprise requests for more information about the Agency with whom business dealings have been banned, a copy of the report of the Inquiring authority together with a copy of the order of the Competent Authority / Appellate Authority may be supplied.
- 12.3 If business dealings with any Agency have been banned by the Central or State Government or any other Public Sector Enterprise, RAILTEL may, without any further enquiry or investigation, issue an order banning business dealing with the Agency and its interconnected Agencies.
- 12.4 Based on the above, Regions / Units may formulate their own procedure for implementation of the guidelines.

* * * * *

17.5

Annexure 6 – RFP of KPL (GeM Bid Number : GEM/2026/B/7237307)



**Signature of Tenderer with Seal
Seal & Sign of Visitor**

**रेलटेल
RAILTEL**

**A Government of India
Undertaking**

बिड दस्तावेज़ / Bid Document

बिड विवरण / Bid Details	
बिड बंद होने की तारीख/समय / Bid End Date/Time	02-03-2026 17:00:00
बिड खुलने की तारीख/समय / Bid Opening Date/Time	02-03-2026 17:30:00
बिड पेशकश वैधता (बंद होने की तारीख से) / Bid Offer Validity (From End Date)	90 (Days)
मंत्रालय/राज्य का नाम / Ministry/State Name	Ministry Of Ports, Shipping And Waterways
विभाग का नाम / Department Name	Kamarajar Port Limited
संगठन का नाम / Organisation Name	Kamarajar Port Limited
कार्यालय का नाम / Office Name	Chennai
कुल मात्रा / Total Quantity	13
वस्तु श्रेणी / Item Category	Item No.1 , Item No.2 , Item No.3 , Item No.4 , Item No.5 , Item No.6 , Item No.7
GeMARPTS में खोजी गई स्ट्रिंग्स / Searched Strings used in GeMARPTS	Data Center Switches
GeMARPTS में खोजा गया परिणाम / Searched Result generated in GeMARPTS	Hyper Converged Infrastructure for Data Center (V2), Layer 2 Access Switch (V2), Toggle Switches, Non Modular Piano Type Domestic Electrical Switches ISI Marked To IS 3854, Modular Piano Type Domestic Electrical Switches ISI Marked To IS 3854, data wall display, Pole Umbrella (V2), Data Wall Controller, Switch Fuse Unit, Data Recovery Software
अधिसूचना के लिए चयनित प्रासंगिक श्रेणियाँ / Relevant Categories selected for notification	• Firewall - NGFW • Layer - 3 Core Switch
बिडर का न्यूनतम औसत वार्षिक टर्नओवर (3 वर्षों का) / Minimum Average Annual Turnover of the bidder (For 3 Years)	136 Lakh (s)
मूल उपकरण निर्माता का औसत टर्नओवर (गत 3 वर्षों का) / OEM Average Turnover (Last 3 Years)	136 Lakh (s)
एमएसएमई के लिए अनुभव के वर्षों और टर्नओवर से छूट प्रदान की गई है / MSE Relaxation for Years of Experience and Turnover	No
स्टार्टअप के लिए अनुभव के वर्षों और टर्नओवर से छूट प्रदान की गई है / Startup Relaxation for Years of Experience and Turnover	No

बिड विवरण/Bid Details	
भागीदारी केवल गवर्नमेंट विक्रेता तक सीमित / Participation restricted to Government seller	Yes (This bid is reserved for participation only by Government sellers and hence Government sellers will be exempted from payment of Transaction charges)
विक्रेता से मांगे गए दस्तावेज़/Document required from seller	Bidder Turnover,Certificate (Requested in ATC),OEM Authorization Certificate,OEM Annual Turnover,Additional Doc 4 (Requested in ATC),Compliance of BoQ specification and supporting document *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
क्या आप निविदाकारों द्वारा अपलोड किए गए दस्तावेज़ों को निविदा में भाग लेने वाले सभी निविदाकारों को दिखाना चाहते हैं? संदर्भ मेनू है/Do you want to show documents uploaded by bidders to all bidders participated in bid?	Yes (Documents submitted as part of a clarification or representation during the tender/bid process will also be displayed to other participated bidders after log in)
बिड लगाने की समय सीमा स्वतः नहीं बढ़ाने के लिए आवश्यक बिड की संख्या। / Minimum number of bids required to disable automatic bid extension	1
दिनों की संख्या, जिनके लिए बिड लगाने की समय-सीमा बढ़ाई जाएगी। / Number of days for which Bid would be auto-extended	3
ऑटो एक्सटेंशन अधिकतम कितनी बार किया जाना है। / Number of Auto Extension count	1
बिड से रिवर्स नीलामी सक्रिय किया/Bid to RA enabled	No
बिड का प्रकार/Type of Bid	Single Packet Bid
प्राथमिक उत्पाद श्रेणी/Primary product category	Item No.1
तकनीकी मूल्यांकन के दौरान तकनीकी स्पष्टीकरण हेतु अनुमत समय /Time allowed for Technical Clarifications during technical evaluation	2 Days
निरीक्षण आवश्यक (सूचीबद्ध निरीक्षण प्राधिकरण /जेम के साथ पूर्व पंजीकृत एजेंसियों द्वारा)/Inspection Required (By Empanelled Inspection Authority / Agencies pre-registered with GeM)	No
अनुमानित बिड मूल्य /Estimated Bid Value	45389019
मूल्यांकन पद्धति/Evaluation Method	Total value wise evaluation
वित्तीय दस्तावेज की आवश्यकता है / Financial Document Required	Yes
मध्यस्थता खंड/Arbitration Clause	No
सुलह खंड/Mediation Clause	No

ईएमडी विवरण/EMD Detail

आवश्यकता/Required	No
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ईपीबीजी विवरण /ePBG Detail

आवश्यकता/Required	No
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बोली विभाजन लागू नहीं किया गया/ Bid splitting not applied.

एमआईआई खरीद वरीयता/MII Purchase Preference

एमआईआई खरीद वरीयता/MII Purchase Preference	No
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एमआईआई के लिए सक्षम प्राधिकारी का विवरण:/Details of the Competent Authority for MII

सक्षम प्राधिकारी का नाम/Name of Competent Authority	Competent authority
सक्षम प्राधिकारी का पदनाम/Designation of Competent Authority	Competent authority
सक्षम प्राधिकारी का कार्यालय/विभाग/प्रभाग/Office / Department / Division of Competent Authority	IT Section
सीए अनुमोदन संख्या/CA Approval Number	KPL/IT/IT Security/2025
सक्षम प्राधिकारी अनुमोदन तिथि/Competent Authority Approval Date	10-02-2026
सक्षम प्राधिकारी द्वारा प्रदान की गई स्वीकृति का संक्षिप्त विवरण/Brief Description of the Approval Granted by Competent Authority	Competent Authority approval was obtained vide note sheet dated 10.02.2026 for Procurement of Cisco Firewalls (2 Units), Cisco Core Switches (2 Units), and Procurement of HPE Aruba Data Center Solutions with 5 years Comprehensive warranty along with Onsite Technical Support Personnel (3 Network Engineers) for providing Operation & Maintenance support for a period of 5 years at KPLPort Office to M/s Railtel Corporation of India Limited (A Govt. of India Undertaking, Ministry of Railways) on a nomination basis through GeM Portal.

Competent Authority Approval for not opting Make In India Preference : [View Document](#)

एमएसई खरीद वरीयता/MSE Purchase Preference

एमएसई खरीद वरीयता/MSE Purchase Preference	Yes
सूक्ष्म और लघु उद्यम मूल उपकरण निर्माताओं को खरीद में प्राथमिकता, यदि उनका मूल्य $L1+X\%$ तक की सीमा में हो / Purchase Preference to MSE OEMs available upto price within $L1+X\%$	15
सूक्ष्म और लघु उद्यम को खरीद में प्राथमिकता के लिए बिड की मात्रा का अधिकतम प्रतिशत / Maximum Percentage of Bid quantity for MSE purchase preference	25

1. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
2. OEM Turn Over Criteria: The minimum average annual financial turnover of the OEM of the offered product during the last three years, ending on 31st March of the previous financial year, should be as indicated in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the OEM is less than 3 year old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
3. Purchase preference will be given to MSEs having valid Udyam Registration and whose credentials are validated online through Udyam Registration portal as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail themselves of the Purchase preference, the bidder must be the manufacturer / OEM of the offered product on GeM. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises and hence resellers offering products manufactured by some other OEM are not eligible for any purchase preference. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service and Buyer will decide eligibility for purchase preference based on documentary evidence submitted, while evaluating the bid. If L-1 is not an MSE and MSE Seller (s) has / have quoted price within L-1+ 15% (Selected by Buyer) of margin of purchase preference /price band defined in relevant policy, such MSE Seller shall be given opportunity to match L-1 price and contract will be awarded for 25% (selected by Buyer) percentage of total quantity. The buyers are advised to refer the OM No. F.1/4/2021-PPD dated 18.05.2023 [OM No.1 4 2021 PPD dated 18.05.2023](#) for compliance of Concurrent application of Public Procurement Policy for Micro and Small Enterprises Order, 2012 and Public Procurement (Preference to Make in India) Order, 2017. Benefits of MSE will be allowed only if seller is validated on-line in GeM profile as well as validated and approved by Buyer after evaluation of documents submitted.
4. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.

Item No.1

तकनीकी विशिष्टियाँ /Technical Specifications

Specification Document	View File
BOQ Detail Document	View File

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

प्रेषिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	परेषिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	R G Kubendran	600001,Kamarajar Port Limited Port Administrative Office, inside Kamarjar Port, (next to North Chennai Thermal Power Station) Vallur Post, Chennai-600120	2	90

Item No.2

तकनीकी विशिष्टियाँ /Technical Specifications

Specification Document	View File
BOQ Detail Document	View File

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

परेषिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	परेषिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	R G Kubendran	600001,Kamarajar Port Limited Port Administrative Office, inside Kamarjar Port, (next to North Chennai Thermal Power Station) Vallur Post, Chennai-600120	2	90

Item No.3

तकनीकी विशिष्टियाँ /Technical Specifications

Specification Document	View File
BOQ Detail Document	View File

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

परेशिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	परेशिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	R G Kubendran	600001,Kamarajar Port Limited Port Administrative Office, inside Kamarjar Port, (next to North Chennai Thermal Power Station) Vallur Post, Chennai-600120	2	90

Item No.4

तकनीकी विशिष्टियाँ /Technical Specifications

Specification Document	View File
BOQ Detail Document	View File

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

परेशिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	परेशिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	R G Kubendran	600001,Kamarajar Port Limited Port Administrative Office, inside Kamarjar Port, (next to North Chennai Thermal Power Station) Vallur Post, Chennai-600120	2	90

Item No.5

तकनीकी विशिष्टियाँ /Technical Specifications

Specification Document	View File
BOQ Detail Document	View File

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

परेषिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	परेषिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	R G Kubendran	600001,Kamarajar Port Limited Port Administrative Office, inside Kamarjar Port, (next to North Chennai Thermal Power Station) Vallur Post, Chennai-600120	2	90

Item No.6**तकनीकी विशिष्टियाँ /Technical Specifications**

Specification Document	View File
BOQ Detail Document	View File

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

परेषिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	परेषिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	R G Kubendran	600001,Kamarajar Port Limited Port Administrative Office, inside Kamarjar Port, (next to North Chennai Thermal Power Station) Vallur Post, Chennai-600120	2	90

Item No.7**तकनीकी विशिष्टियाँ /Technical Specifications**

Specification Document	View File
BOQ Detail Document	View File

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

परेषिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	परेषिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	R G Kubendran	600001,Kamarajar Port Limited Port Administrative Office, inside Kamarajar Port, (next to North Chennai Thermal Power Station) Vallur Post, Chennai-600120	1	90

क्रेता द्वारा जोड़ी गई बिड की विशेष शर्तें/Buyer Added Bid Specific Terms and Conditions**1. Generic**

OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity up to 25% of the contracted quantity during the currency of the contract at the contracted rates. The delivery period of quantity shall commence from the last date of original delivery order and in cases where option clause is exercised during the extended delivery period the additional time shall commence from the last date of extended delivery period. The additional delivery time shall be $(\text{Increased quantity} \div \text{Original quantity}) \times \text{Original delivery period (in days)}$, subject to minimum of 30 days. If the original delivery period is less than 30 days, the additional time equals the original delivery period. The Purchaser may extend this calculated delivery duration up to the original delivery period while exercising the option clause. Bidders must comply with these terms.

2. Buyer Added Bid Specific ATC

Buyer Added text based ATC clauses

1. Name of the work: Supply and installation of Cisco Firewalls, Cisco Core Switches, HPE Aruba Core Switches, and HPE Aruba ToR Switches with a comprehensive warranty for 5 years, along with on-site technical support personnel (3 Network Engineers) to provide Operation and Maintenance support at Kamarajar Port Limited(KPL) for a period of 5 years with M/s. RailTel Corporation of India Limited (A Govt. of India Undertaking, Ministry of Railways).

2. The Quote from M/s. Railtel Corporation of India Limited, Chennai, will be considered.

3. Details of the list of items to be supplied at KPL as follows

- (i) Cisco Secure Firewall 1220 Appliance, Compact, Threat Defense – 2 Nos.
- (ii) Cisco Catalyst 9300L 24p data, Network Advantage ,4x10G Uplink - 2 Nos.
- (iii) Cisco Catalyst 9200 48-port PoE+, Network Essentials – 2 Nos.
- (iv) Cisco Catalyst 9200 24-port PoE+, Network Essentials – 2 Nos.
- (v) Cisco Catalyst 9000 Compact Switch 8-port PoE+, 240W, Essentials – 2 Nos.
- (vi) HPE Aruba CX10000 Series Core Switches – 2 Nos.
- (vii) HPE Aruba 8360 Series ToR Switches – 2 Nos.

4. Comprehensive Warranty period for all above items is 5 years.

5. On-site Technical Support Personnel, i.e., L2 Engineer 1 no. and L1 Engineer 2 nos. to be provided for Operations and Maintenance support at Kamarajar Port Limited for a period of 5 years.

6. No advance payment will be made. Payment will be made upon successful completion of the supply and installation of all the above items, as per KPL's requirements. However, manpower charges will be made in quarterly advance payments.

अस्वीकरण/**Disclaimer**

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization, whereby Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and / or terms and conditions governing the bid. If any clause(s) is / are incorporated by the Buyer regarding following, the bid and resultant contracts shall be treated as null and void and such bids may be cancelled by GeM at any stage of bidding process without any notice:-

1. Definition of Class I and Class II suppliers in the bid not in line with the extant Order / Office Memorandum issued by DPIIT in this regard.
2. Seeking EMD submission from bidder(s), including via Additional Terms & Conditions, in contravention to exemption provided to such sellers under GeM GTC.
3. Publishing Custom / BOQ bids for items for which regular GeM categories are available without any Category item bunched with it.
4. Creating BoQ bid for single item.
5. Mentioning specific Brand or Make or Model or Manufacturer or Dealer name.
6. Mandating submission of documents in physical form as a pre-requisite to qualify bidders.
7. Floating / creation of work contracts as Custom Bids in Services.
8. Seeking sample with bid or approval of samples during bid evaluation process. (However, in bids for [attached categories](#), trials are allowed as per approved procurement policy of the buyer nodal Ministries)
9. Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards.
10. Seeking experience from specific organization / department / institute only or from foreign / export experience.
11. Creating bid for items from irrelevant categories.
12. Incorporating any clause against the MSME policy and Preference to Make in India Policy.
13. Reference of conditions published on any external site or reference to external documents/clauses.
14. Asking for any Tender fee / Bid Participation fee / Auction fee in case of Bids / Forward Auction, as the case may be.
15. Buyer added ATC Clauses which are in contravention of clauses defined by buyer in system generated bid template as indicated above in the Bid Details section, EMD Detail, ePBG Detail and MII and MSE Purchase Preference sections of the bid, unless otherwise allowed by GeM GTC.
16. In a category based bid, adding additional items, through buyer added additional scope of work/ additional terms and conditions/or any other document. If buyer needs more items along with the main item, the same must be added through bunching category based items or by bunching custom catalogs or bunching a BoQ with the main category based item, the same must not be done through ATC or Scope of Work.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

All GeM Sellers/Service Providers shall ensure full compliance with all applicable labour laws, including the provisions, rules, schemes and guidelines under the four Labour Codes i.e. the Code on Wages, 2019; the Industrial Relations Code, 2020; the Occupational Safety, Health and Working Conditions Code, 2020; and the Code on Social Security, 2020 as and when notified and brought into force by the Government of India.

For all provisions of the Labour Codes that are pending operationalisation through rules, schemes or notifications, the corresponding provisions of the pre-existing labour enactments (such as The Minimum Wages Act, 1948, The Payment of Wages Act, 1936, The Payment of Bonus Act, 1965, The Equal Remuneration Act, 1976, The Payment of Gratuity Act, 1972, etc. and relevant State Rules) shall continue to remain applicable.

The Seller/ Service Providers shall, therefore, be responsible for ensuring compliance under:

- **All notified and enforceable provisions of the new Labour Codes as mentioned hereinabove; and**
- **All operative provisions of the erstwhile Labour Laws until their complete substitution.**

All obligations relating to wages, social security, safety, working conditions, industrial relations etc. and any other statutory requirements shall be strictly met by the Seller/ Service Provider. Any non-compliance shall constitute a breach of the contract and shall entitle the Buyer to take appropriate action in accordance with the contract and applicable law.

[यह बिड सामान्य शर्तों के अंतर्गत भी शासित है /This Bid is also governed by the General Terms and Conditions](#)

जेम की सामान्य शर्तों के खंड 26 के संदर्भ में भारत के साथ भूमि सीमा साझा करने वाले देश के बिडर से खरीद पर प्रतिबंध के संबंध में भारत के साथ भूमि सीमा साझा करने वाले देश का कोई भी बिडर इस निविदा में बिड देने के लिए तभी पात्र होगा जब वह बिड देने वाला सक्षम प्राधिकारी के पास पंजीकृत हो। बिड में भाग लेते समय बिडर को इसका अनुपालन करना होगा और कोई भी गलत घोषणा किए जाने व इसका अनुपालन न करने पर अनुबंध को तत्काल समाप्त करने और कानून के अनुसार आगे की कानूनी कार्यवाई का आधार होगा।/In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

---धन्यवाद/Thank You---