

RAILTEL CORPORATION OF INDIA LTD.

(A Govt. of India Enterprise)

**1-10-39 to 44, 6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,
Opp. Shoppers Stop, BEGUMPET, HYDERABAD - 500016.**

**Selection of Business Associate (BA) for
Supply and Implementation of digital Tele Health and Tele Medicine services under ESIS
Medical Services as a Pilot PIP Project in Karnataka.**

No: RCIL/SR/SC/2021-22/EOI/05, dated 12.04.2021

NOTICE**RailTel Corporation of India Ltd.**

**1-10-39 to 44, 6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,
Opp. Shoppers Stop, BEGUMPET, HYDERABAD - 500016.**

EOI No. RCIL/SR/SC/2021-22/EOI/05, dated 12.04.2021

RailTel Corporation of India Ltd., hereafter referred to as RailTel calls your attention for Selection of Implementation Partner “for **Supply and Implementation of digital Tele Health and Tele Medicine services under ESIS Medical Services as a Pilot PIP Project in Karnataka**”.

1	Sending of Eoi to SI's/BA's through E-mail	12.04.2021
2	Submission of EOI documents in sealed cover	26.04.2021by 15:00 hrs
3	Opening of EOI documents	26.04.2021by 15:30 hrs
4	Estimated Amount (incl. of all)	Rs. 5,64,66,304/-
5	Number of copies to be submitted	01
6	Address for Physical bid submission	RailTel Corporation of India Limited, 1-10-39 to 44, 6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road, Opp. Shoppers Stop, BEGUMPET, HYDERABAD – 500016
*Note: This EOI complies the extant policy of Preference to Make In India . Please refer EOI for details.		

In case of any query, in connection with this Eoi the same can be sent to following officials' mail IDs mentioned below:

Contact : Sh. Ravi Kumar
Position : Asst. General Manager/Implementation/SR
Email : ravi.verma@RailTelindia.com
Mobile : +91-9959933373

(M. Murali Krishna)
DGM/ Project/SR
For RailTel Corporation of India Limited

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CHECKLIST OF ESSENTIAL DOCUMENTATION/ACTIVITY

The tenderer is required to submit offer as per following check list by giving page no. of submitted documents:

SN	Item/Clause of Tender Document	Tender Cl No.	Details / Remarks
1	Letter from RailTel selecting bidder as an empaneled Business Partner/SI/Business associate.	Cl No. 2.2 para-1	
2	Copy of PBG/DD submitted for SI/BA/BP empaneled Agreement with RailTel. PBG should be valid on the date of submission of the quote. Quotes accompanied without copy of valid PBG will be rejected.	Cl No. 2.2 para-2	
3	Audited balance sheet for the financial year 2017-18, 2018-19 and 2019-20 showing total qualifying turnover of minimum Rs.8,46,99,456/-	Cl No. 2.2 para-3	
4	Undertaking from the Company Secretary or the Managing Director/Authorized representative of the Partner	Cl No. 2.2 para-4	
5	MAF as per format in annexure 6 from OEMs to be attached showing support of OEM during the currency of the project for both supply of hardware and software.	Cl No. 2.2 para-5	
6	Notarized Power of attorney to be submitted in favour of authorized person	Cl No. 2.2 para-6	
7	A NIL deviation certificate for the acceptance of the terms and conditions and technical specifications as mentioned in the ESIS PO and EOI document	Cl No.16 para-f	
8	The covering letter in the format mentioned in Annexure-2	As per Annexure-2	
9	The bidder information as per format	Cl No. 17.3	
10	Tax breakup item wise (with HSN/SAC Code for both Service and Supply Item) to be provided as separate sheet.		
11	Preference Make India Clause (Undertaking from OEM/self-certification for Local content)	Cl No. 18	
12	Neighboring Country Clause (Format as per Annexure-17.6)	Cl No. 19	

1. RailTel – Introduction

RailTel Corporation of India Limited is an ISO 9001:2008 certified Public-Sector Undertaking under the Ministry of Railways, Govt. of India, and is a national telecom service provider having NLD, IP2 and ISP licenses and IP1 registration. The Corporation was formed in year 2000 with the objectives to create nation-wide Broadband Telecom and Multimedia Network in all parts of the country, to modernize Train Control Operation and Safety System of Indian Railways and to significantly contribute to realization of goals and objective of national telecom policy 1999.

MOU: RAILTEL ACCREDITATION

RailTel leverages the strengths of having Tier-III (Facility) Data Centre at Secunderabad and Gurugram. Certified by Uptime Institute, USA. RailTel's Cloud Services are empaneled by MEITY, vide Ltr. No. 3(8)/2019-EG-II dated 3rdFeb 2021. It is also accredited with ISO/IEC 27001: 2013 (Information Security Management System) & CMMI Maturity Level- 4 certification. RailTel is also compliant with the requirements of ISO/IEC 20000-1:2011.

RailTel has deployed modern cloud infrastructure spanning across its Tier-III Data Centers in Secunderabad and Gurgaon. RailTel Cloud services are highly elastic, scalable and fault-tolerant with high availability and based on the requirement of the ESIS the services can be scaled up on demand. RailTel offers IaaS & PaaS from its secure cloud infrastructure.

2. Scope of Work

Broad Scope of Work is mentioned below:

The Telemedicine Pilot Project has to be implemented for the period of 03 months on a turnkey basis. The Telemedicine software solution will be hosted at the RailTel Data Centre at Secunderabad and will be available as Software as a Service to all identified health centers. It will be connected to the Dispensary/ Hospital through appropriate communication network. Each identified Dispensary/ Hospital would connect to Data Centre through the appropriate communication network via a secure mechanism. The Telemedicine kit implementation is envisaged in the Hub and Spoke model.

The ESIS Department desires to deploy and develop Tele Health based applications with the use of ICT (Information and Communication Technologies) including but not limited to:

- Design and Development
- Deployment
- Implementation
- Training and Support
- Maintaining Integrated Telemedicine

- Network system

The Deployment Requirements from ESIS are

- I. Proper Implementation
- II. Maintenance
- III. Post Implementation Analysis

I. Implementation

- A. Via Personnel
 - a. Capacity building with Digital training platform.
 - b. Telemedicine portal.
 - c. Human Resources
- B. Via Equipment
- C. SAAS –Software as a service support from Central Location
- D. Centralized hosting & configuration of software in the RailTel Data Centre, Secunderabad

A. PERSONNEL

a. Capacity building with Digital training platform.

- Training for selected staff –Approximately -30
- Behavioral Training-For distant locations also
- On Job Training–For Staff Nurses at selected ESI Dispensaries
- Inclusive of initial interviews, customizing and configuring the training to match requirements

b. On Telemedicine Platform

- For Appointment booking
- Consultation Service
- Digitalized Prescription service for utilization in pharmacy centers
- Referral Management

c. Human Resources

S.No	Particulars	Number
1	M-Star Telemedicine Kit Trained Operators	45
	PPE Kits + Sanitization Requirements to be taken care by Supplier	
2	M-Star Telemedicine Kit Trained Maintenance Personnel.	9
3	M-Star Telemedicine Kit Trained Helpdesk Operators (Working Remotely).	6
4	Training Personnel (Working Remotely).	6
5	Project Manager.	1
6	Business Analyst.	1
7	Deployment Personnel.	As Required

B. EQUIPMENTS

Telemedicine Platform which should contain:

This is an application with audio/video conferencing tool, and electronic medical record (EMR)

No.	Particulars	Number
1	M-Star Telemed Kits	45
	Spares as Required to ensure max availability	
2	M-Star Telemed Kits (Demo)	1
3	Printers	46
	Paper + Printing Costs to be taken care by tenderer of by for 3 Months (@5000 sheets p.m.)	
4	Dongles for Internet Connectivity	48
5	Sim Cards (4G with data pack)	48
	Internet Connectivity for 3 Months to be provided by Tenderer	
6	UPS to provide power to Printer in case of Power Failure	52
7	All in One for Doctor Consultation	7
	-2 Spare	
8	Headset	7
	-2 Spare	
9	Pelican/High Grade Box	46

Telemedicine Kit should include:

- Touch Screen
- Digital Stethoscope
- Blood Pressure Monitor
- Pulse Oximeter
- No Contact Thermometer
- Handheld Exam Camera
- Otoscope
- Portable ECG
- Feotal Doppler

Telemedicine Portal should include

- Appointment Booking.
- Consultation Service.
- Digitalized Prescription service for utilization in pharmacy centers.
- Referral Management.

C.SAAS –Software as a service support from Central Location:

- a. M-Star Telemed Software License -46
- b. Cloud Deployment-01
- c. Data Centre Provision-01
- d. Remote Cloud Based Monitoring and Care Delivery Platform Licenses

II. MAINTENANCE

Maintenance to be done during the Pilot Project of 03 months from the date of implementation.

III. POST IMPLEMENTATION ANALYSIS

DATA ANALYSIS: -

- Tele Medicine implementation generates huge amount of Data to be analyzed and shared with ESIS Medical Services.
- Using past data, the future demand is forecasted for procurement planning of medicines for Dispensaries.
- Efficient deployment for human resources and planning.
- Data Aggregation at different hierarchy for patient visits.
- Identifying congestion period and help managing appointments.
- This will provide the post consultation efficiency.
- Accurate comparison of different diseases can be derived.
- Performance indicators such as consultation time duration and closure can be tracked.
- Executive summary reports can be derived to measure telemedicine implementation success

2.1 Roles and Responsibility of the BA/SI Partner

The BA/SI will be responsible for the work of “**Supply and Implementation of digital Tele Health and Tele Medicine services under ESIS Medical Services as a Pilot PIP Project in Karnataka**” as per the scope of work, technical specifications etc., detailed in Scope of work (para-2 of the document) excluding RailTel Scope of work which is in given in 2.1(a)

2.1(a) RailTel Scope:

- 1) Data Centre Hosting- Infrastructure and Service requirements in DC as mentioned in **Table-A**.
- 2) Railwire Broadband Connection (SME- 50 Mbps) at 15 sites (Hub and Spoke locations).

All the work except RailTel Scope i.e., DC part and internet connectivity at 15 locations shall be in the scope of bidder. The infrastructure envisaged for this project in RailTel Data Center is below:

Table-A

S.No.	Application and Features	vCPU	RAM in GB	Compute HDD in GB	UoM	Qty
1	Telemedicine Application	4	8	160	VM in Nos	1
2	Document Management System	4	8	160	VM in Nos	1
3	Digital Training Platform	4	8	160	VM in Nos	1
4	Video Call App	8	16	640	VM in Nos	1
5	Storage			366	366 GB Storage	1
6	Backup Storage			183	183 GB Storage	1
7	Internet Router	1			Virtual Ports	2
8	L-3 Switch	1			Virtual Ports	2
9	L-2 Switch	1			Virtual Ports	2
10	Firewall	1			Virtual Ports	2
11	IPS	1			Virtual Ports	2
12	SLB (Server Load Balancer is supported for 80 and 443 ports)	1			Virtual Ports	2
13	LLB	1			Virtual Ports	2
	Additional Services at DC					
14	OS Management				VMs	4
15	DB Management				VMs	4
16	Backup Services				VMs	4
17	Data Center Bandwidth Aggregate at DC	80 Mbps			IBW Port	1
18	Data Center Bandwidth Aggregate at DC (Redundant)	80 Mbps			IBW Port	1
19	Domain					1

*The scope of BA/Bidder will not only be all the activities/Supply as per Schedule of Rates and scope of work as defined in para 2 (except RailTel Scope) but **also** to supply/ modify/ undertake any item/ Software/ activity at no extra cost required for successful completion of this project of POC. Open Source OS and DB will be provided. Any support Subscription if required-The same is to be arranged by Business Partner

The hardware sizing for DC part is given at Table-A. If bidder requires additional resources from RailTel in data center, the same will be provided at an extra cost to the bidder.

The bidder shall provide following documentation, compliance and Governance Framework;

A. Documentation: BA/SI shall prepare Solution Design as part of implementation of the project under the EoI.

Bidder shall be responsible for all the documentation/ reports required at various stages of project during the currency of the project.

B. Compliances: BA/SI shall be responsible for all the regulatory compliances related to fulfillment of delivery of this project under this EoI during its currency.

Above requirements are only indicative in nature and are only for the guidance of the bidder to assess the quantum of work. The BA/Sis are required to apply their expertise to fulfill the required objective at no additional cost to RailTel.

C. Governance Framework

- RailTel will setup a governance team comprising of RailTel& BA/SI. The team will have minimum 2 Member each from RailTel and BA/SI lead by GM/RailTel/SBC. The team size may increase if required based on approval of Competent Authority of RailTel.
- BA/SI shall deploy competent & experienced persons to be part of the governance team
- The BA/SI shall comply with all the ITIL processes and shall be responsible for its implementation across the various activities and deliverables against the scope of the project.
- The BA/SI shall adhere to the governance framework put in by RailTel for the project deliverable.
- The Governance team among other things will monitor the performance of the project and take corrective measures as required for successful delivery of the project.
- The Governance Team shall be overseeing the coordination, periodical reviews, escalations, billing, documentation, customer interactions, POC reports etc.

2.2 Qualifying and mandatory conditions

The bidder must comply the following:

SI No	Particulars	Criteria	Proof/Documents Required
1	Empaneled partner of RailTel	BA/SI Partner must already be an empaneled Business Partner/ System Integrator / Managed Service Provider/ Business Associate of RailTel. Further BA/SI/ MSP, who have breached contract or engaged in	Letter from RailTel selecting bidder as an empaneled channel partner/Business Partner/SI/MSP. Audited balance sheet/Documentary proof for

SI No	Particulars	Criteria	Proof/Documents Required
		legal dispute with RailTel shall not be eligible for the Bid. The project being proposed is capital intensive hence the BA/SI/MSP should not be a loss-making entity during the last three (3) Financial years (FY17-18, FY18-19, FY-19-20).	the financial year 2017-18, 2018-19 and 2019-20 showing Profit and Loss Account and total turnover to establish that BA/SI/MSP is not a loss making entity during last 3 Financial years.
2	Valid PBG	PBG/DD document	Copy of PBG/DD submitted for SI/BA/MSP empanelment with RailTel. PBG/DD should be valid on the date of submission of the quote. Quotes accompanied without copy of valid PBG will be rejected.
3	Turnover	Cumulative Annual financial turnover during last 3 years, ending 31 st March 2020, should be at least Rs. 8,46,99,456/-(150% of this bid value).	Audited balance sheet /documentary proof for the financial year 2017-18, 2018-19 and 2019-20 showing Profit and Loss Account and total turnover.
4	Blacklisting	SI Partner should not have been blacklisted by the Government of India or any state government or any of its agencies or PSUs for any reasons whatsoever and SI Partner should not have been blacklisted by Central / any other State/UT Government or its agencies for indulging in corrupt or fraudulent practices or for indulging in unfair trade practices.	Undertaking from the Company Secretary or the Managing Director/Authorized representative of the Partner

SI No	Particulars	Criteria	Proof/Documents Required
5	Tie up with OEM	Bidder should have tie up with OEM(M-STAR)of equipment/ software bidder propose to supply.	MAF from OEM (M-STAR) to be attached showing support of OEM during the currency of the project for supply of hardware and software as per format in Annexure -5.
6	Authorization	The bid must be signed by authorized person	Notarized Power of attorney to be submitted in favour of authorized person.

3 Evaluation Method

Among all the bidders who are complying the qualifying and mandatory conditions (Table under cl 2.6), the evaluation will be done based on the technical compliance and total offered cost (All-inclusive including Taxes) for this EOI to select lowest eligible bidder. RailTel may ask for demonstration of solution. The bidder will arrange the same at no additional cost to RailTel.

4 Signing of NDA

RailTel shall sign an NDA with the selected SI/BA/MSP based on the terms and conditions given in the EOI & project requirement.

5 Acceptance of LOA and Performance Bank Guarantee

- 5.1 The bidder shall convey acceptance to LOA within 3 days from the date of issue. The tenderer is required to submit a Performance Bank Guarantee (PBG) within 21 days of the issue of LOA/Purchase order @ 3% of the value of the LOA/PO for the satisfactory performance of materials covered in SOR valid for a period of 8 months from the date of issue of LOA. The Performa for PBG is given in Annexure-5. If the delivery period gets extended, the PBG should also be extended appropriately.
- 5.2 The value of PBG to be submitted by the Contractor will not change for variation upto 25% (either increase or decrease). In case during execution, value of the contract increases by more than 25% of the original contract value, an additional Performance Guarantee amounting to 5% (five percent) for the excess value over the original contract value shall be deposited by the Contractor. On the other hand, if the value of contract decreases by more than 25% of the original contract value, performance Guarantee amounting to 5% (five percent) of the decrease in the contract value shall be returned to the Contractor. The PBG amount in excess of required PBG for decreased contract value, available with RailTel, shall be returned to Contractor as per his request duly safeguarding the interest of railways.
- 5.3 The procedure for obtaining Performance Guarantee is outlined below: -

Extension of time for submission of PBG beyond 21 days and upto 60 days from the date of issue of LOA may be granted subject to the conditions that a penal interest of 15% per annum of the amount of BG shall be charged for the period of delay beyond 21 days i.e., 22nd day after date of issue of LOA. In case the successful bidder is not able to submit PBG, the successful bidder will have options to submit this amount in the form of Demand Draft/FDR. In case the successful bidder fails to submit the requisite PBG even after 60 days from the date of issue of LOA, the contract shall be terminated duly en-cashing PBG submitted for empanelment and other dues, if any payable against that contract and further action shall be taken as per conditions of empanelment with RailTel.

Whenever the contract is rescinded, the Performance Bank Guarantee shall be en-cashed the balance work shall be got done independently without risk and cost of the failed contractor. The failed contractor shall be debarred from participating in the tender for executing the balance work. If the failed contractor is a JV or partnership firm, then every member or partner of such a firm shall be debarred from participating in the tender for the balance work either in his/her individual capacity or as a partner of any other JV/Partnership firm.

Note: if BG submitted, a separate advice of the BG will invariably be sent by the BG issuing bank to the RailTel's bank through SFMS and only after this the BG will become acceptable to RailTel. It is therefore in own interest of bidder to obtain RailTel's bank IFSC code, its branch and address and advise these particulars to the BG issuing bank and request them to send advice of BG through SFMS to the RailTel's Bank. The bank details of RailTel, Secunderabad is enclosed at Chapter IV Forms.

The Performance Bank guarantee will bear no interest.

6 Payment Terms:

RailTel will make payment to the BA/SI/MSP on back-to-back basis after realizing the payments from ESIS after adjusting penalties / SLA if any. ESIS will make payment to RailTel at various stages of project. In any case the payment made to bidder shall not exceed payment made to RailTel by ESIS.

<i>Milestone</i>	<i>Item Description</i>	<i>% Payment milestone</i>
M0	Supply of material as per scope of work	100% of the value of material/software/services Supplied/ delivered subject to maximum of 30% of the RailTel order value to BA after receipt of 30 % amount from ESIS to RailTel of ESIS order value to RailTel
M1	End of 06 weeks post start of project	30% of the RailTel order value to BA after receipt of subsequent 30 % amount from ESIS to RailTel of ESIS order value to RailTel
M2	End of 09 weeks post start of project	20% of the RailTel order value to BA after receipt of subsequent 20 % amount from

		ESIS to RailTel of ESIS order value to RailTel
M3	Post completion with satisfactory report from the 02 main Hubs (Indiranagar & Hubli)	20% of the RailTel order value to BA after receipt of subsequent 20 % amount from ESIS to RailTel of ESIS order value to RailTel& satisfactory completion of POC.

*Payments will be made on back to back basis, subject to release of requisite amount from ESIS/Karnataka as detailed in table above.

*Payment to vendor will be made only if entire GST rules are complied. Proof of remittance of GST and filing returns and its visibility in GSTR 2B are essential for processing payment.

PERIOD OF POC:

Period of PoC: Three months from start of project on turnkey basis.

Project Start Date: Go-Live* of the SaaS application and its accessibility from the Hub Locations.

Project End Date: 3 months from the Go-Live.

*Go-Live certificate will be jointly signed by ESIS representative and RailTel representative.

The bidder shall achieve project start date milestone within 60 days of the issue of the PO.

Maintenance to be done by tenderer during the duration of Pilot project.

However, if the period of POC extended by ESIS, the same shall be extended by bidder as per mutually agreed terms & conditions and commercial.

7 Service Level Agreement for services

Service Level Agreement for the services with penalties if any will be applicable to the BA/SI/BP on back to back basis.

8 Liquidated Damages

The timely delivery is the essence of this project. The bidder must reach the project start date milestone within 60 days of PO. Liquidated damages will be applicable at the rate of (0.5%) half percent per week or part thereof for undelivered portion subject to a maximum of 10% of the cost of work. RailTel will have the right to cancel the order, place order on alternative source at risk & cost of the supplier besides levying the LD.

9 Comprehensive Onsite Warranty

- The BA/SI warrants that the Goods supplied under the Contract are new, unused, of the most recent or current model(s) and they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The BA/SI further warrants that all Goods supplied under this Contract shall have no defect arising from design, materials or workmanship (except when the design and/or material is required by ESIS Specifications) or from any act or omission of the BA/SI, that may develop under normal use of the supplied Goods in the conditions prevailing in the country of final destination.

- The BA/SI must provide 1 year warranty support for the hardware supplied under the contract.
- The BA/SI has to provide 1 year warranty support for the software supplied under the contract.
- Upon receipt of such notice, the BA/SI shall, repair or replace the defective Goods or parts thereof, without cost to RailTel.
- If the BA/SI, having been notified, fails to remedy the defect(s), RailTel may proceed to take such remedial action as may be necessary, at the BA/SI's risk and expense and without prejudice to any other rights which RailTel may have against the BA/SI under the Contract as per the SLA.

10 Bid Currency and bid validity

The prices in the bid document shall be expressed in Indian Rupees only and price figures quoted wherever will be considered as expressed in Indian Rupees only.

Bids shall remain valid for a period of 30 days from the date of opening of the bids. RailTel shall at its own discretion may reject a bid value of shorter period.

11 Modification and/or Withdrawal of Bids:

Bids once submitted will be treated as final and no modification will be permitted. No correspondence in this regard will be entertained.

No bidder shall be allowed to withdraw the bid after the deadline for submission of bids.

In case of the successful bidder, he will not be allowed to withdraw or back-out from the bid commitments. The BG submitted in reference to empanelment, in such eventuality shall be forfeited and all interests/claims of such bidder shall be deemed as foreclosed.

12 Variation in Quantity:

RailTel reserves the right to reduce or increase the quantity of any item as mentioned in the BoM back to back as per requirement of ESIS.

The Purchaser reserves the right to increase or decrease by up to 25% (i.e., 75% to 125% quantity) of the quantity of goods and services specified in the Schedule of Requirements without any change in unit price of the ordered quantity or other terms and conditions during currency of the contract.

The prices for variation quantity above 125% of the original quantity shall be as follows:

Variation of quantity from 125% to 140% will be 2% rebate on unit price and above 140% to 150% shall be with 4% rebate on unit price.

13 Negotiation:

RailTel reserves the right to negotiate with the bidder in order to make the bid competitive.

The tenderer/s shall not increase his/their quoted rates including payment terms in case the RailTel Administration negotiates for reduction of rates. Such negotiations shall not amount to cancellation or withdrawal of the original offer and the rates originally quoted will be binding on the tenderer/s.

13.1 All offers in the prescribed forms should be submitted before the time and date fixed for the receipt of the offers.

13.2. In case the schedule of requirement quoted by tenderer is incomplete with reference to tender document, the offer is liable to be rejected.

14. ATTESTATION OF ALTERATION:

No scribbling is permissible in the tender documents. Tender containing erasures and alterations in the tender documents are liable to be rejected. Any correction made by the tenderer/ tenderers in his/their entries must be signed and stamp (not initialed) by him/them.

14.1. The tenderer shall submit his tender in sealed cover on or before specified date & time. Copy of the tender shall be complete in all respects. The copy should be marked "Original".

14.2. The offer shall be submitted in single packet. Techno-commercial bid & price bid shall be sealed in single envelope. Envelope should bear the EOI No., its description and date of opening.

14.3 The bidder has to submit all applicable documents as per check list

15. Information to Bidder

15.1 Guideline for preparation of response to this Eoi

Bidders are requested to follow the below guidelines while preparing the responses to Eoi.

1. The price bid should be in the format provided in Annexure-3. Any bid not found responsive to the details mentioned in this document may be rejected.
2. The bidder is requested to review the response before submission as the submitted responses shall be considered final and revisions may not be permitted, unless there are genuine reasons for such revision.
3. Bidder should download the email attachment and sign each page & fill the bid sheet (Annexure-3), attach all documents as required for this EOI document (see checklist) and submit the complete bid in a sealed envelope before due time & date. Late and Delayed response to this EOI shall not be considered.
4. Bid should be submitted in the sealed cover duly mentioning EOI No. to below mentioned address:

RailTel Corporation of India Limited,
1-10-39 to 44, 6A, 6th Floor, Gumidelli Towers,
Begumpet Airport Road Opp. Shoppers Stop
BEGUMPET, HYDERABAD – 500016

15.2 Amendment to the EOI Document

RailTel may, for any reason, whether at their own initiative or in response to a clarification requested by an interested bidder, modify this document through amendment. In such case, the following rules will apply:

1. Any amendment shall be issued in writing through addendum/corrigendum via email.
2. Any such modification will overrule the original version and previously modified version.
3. RailTel, at its discretion, may extend the deadline for submission of EOI after considering the materiality of the amendment.

15.3 Arbitration

The parties through respective signatories shall settle any dispute or disagreement with respect to performance, non-performance or defective performance of respective obligation amicably. In the event of disputes remaining unresolved, the parties shall refer the matter to a single arbitrator under arbitration law that may be applicable, whose appointment shall be done by CMD, RailTel Corporation of India Limited. The place of arbitration shall be New Delhi and the language used shall be English.

15.4 Force Majeure Clause

If at any time, during the continuance of this contract, the performance, in whole or part, by either party, of any obligation under this contract shall be prevented or delayed by reason of any war, hostility, act of the public enemy, Civil Commotion, Sabotage, Fires, Floods, Earthquakes, explosions, strikes, epidemics, quarantine restrictions, lockouts, any statute, statutory rules/regulations, order of requisitions issued by any Government Department or Competent Authority of acts of God (here-in-after referred to as event) then provided notice of the happening of any such event is given by either party to the other within twenty one days from the date of occurrence thereof, neither party shall, by reason of such event, be entitled to terminate this Contract nor shall either party have any claim for damage against the other in respect of such non-performance or delay in performance, and the obligations under the Contract shall be resumed as soon as practicable after such event has come to an end or ceased to exist, PROVIDED FURTHER that if the performance in whole or part of any obligation under this Contract is prevented or delayed by reason of any such event beyond a period as mutually agreed to by the RailTel and the

Contract or after any event or 60days in the absence of such an agreement which ever is more, either party may at its option terminate the Contract provided also that if the contract is so terminated under this clause the RailTel may at the time of such termination take over from the Contractor at prices as provided for in the contract ,all works executed or works under execution.

15.5 Integrity pact: Not used

16. Terms and Conditions

- a) RailTel will enter into an agreement, incorporating technical specifications, financial conditions, service levels and related terms and conditions of the ESIS. The successful bidder needs to sign an NDA with RailTel as per RailTel's policy.
- b) RailTel reserves the right to accept or reject any or all application(s) without assigning any reason whatsoever. RailTel's decision in this regard shall be binding and final.
- c) If any of the information, furnished by the bidder, is found incorrect at a later stage, the selected bidder shall be liable to be barred from participating in current and subsequent opportunities with RailTel. RailTel reserves the right to verify the particulars furnished by the applicant independently.
- d) The bidder after submitting the response to this EOI, agrees with RailTel for honoring all aspects of fair-trade practices.
- e) The bidder shall bear all cost associated with the preparation and submission of the response to this EOI.
- f) **A NIL deviation certificate for the acceptance of all the terms and conditions and technical specifications as mentioned in this EOI for ESIS POC to be submitted.**

g) Insurance

The goods are to be insured by BA/SI with ESIS name for an amount equivalent to 110% of the invoice value for Transit. The BA/SI should also insure the goods for the invoice value under Storage Cum Erection Policy till three months from the date of delivery either by a single Policy for each and every supply or by a Master Policy for the items proposed to be supplied in future. If any loss incurred by the Bank due to Insurance not taken by the supplier, then the BA/SI should make good the loss to the Bank.

If insurance policies for transit or storage cum erection insurance is not provided or not covering the period, from the date of delivery then 0.1% of the invoice value will be deducted from the payment for each insurance.

In case of discrepancy in hardware supplied, it is BA/SI's responsibility to replace/repair the equipment's immediately even without recourse to the insurance.

17. Technical and Commercial Proposal

The response to the EOI need to cover following and should reach RailTel before the submission deadline in a sealed cover. RailTel reserves the right to reject any response received after the mentioned deadline.

1. The covering letter in the format mentioned in Annexure 2 should be part of the expression of interest being submitted.
2. The bidder needs to provide all the reference details/documentary evidence required to fulfill the criteria as applicable. The bidder is expected to submit evidence to meet all the criteria mentioned.
3. The bidder needs to provide the details of the point of contact who shall be contacted from RailTel for any matter pertaining to the empanelment or the EOI process in the future.

The format in which the details are to be furnished is mentioned below: (PLEASE USE BLOCK LETTERS TO FILL THE TABLE BELOW)

DETAILS OF POINT OF CONTACT		
First Name	Last Name	
Designation		
Official Address		
Contact Number (Office Landline)		
Mobile Number		
Official Email ID		

18. Preference to Make in India clause:

This EOI is governed by Government of India letter NO. P-45021/2/2017-PP (BE-II) dated 16.09.2020 for Public procurement (Preference to Make in India), order 2017- Revision. (Copy attached)

RailTel reserves right to negotiate with the lowest eligible bidder.

Purchase preference will be given as per extent policy for PMA. Purchase preference margin will be 20%. As per the policy, The Class I supplier falling in the purchase preference margin shall be asked to match the price (negotiated price in case RailTel conducts negotiation) of Non Class I, technically qualified suitable vendor, in case L1 vendor is not Class I as per policy.

Calculation of local content for this EOI shall be calculated as below:

Local content (%) = Total of local content value for all the supply & software & services / Total value of EOI.

Bidder has to submit the calculation of local content as per formula given above to claim purchase preference as per the policy. The bidder shall also submit undertaking from OEM/self-certification in each of the item as per the policy.

19. Neighbouring Country Clause

Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority.

- I. "Bidder" (including the term 'tenderer', 'consultant' or 'service provider' in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.
- II. "Bidder from a country which shares a land border with India" for the purpose of this order means: -
 - a. An entity incorporated, established or registered in such a country; or
 - b. A subsidiary of an entity incorporated, established or registered in such a country; or
 - c. An entity substantially controlled through entities incorporated; established or registered in such a country; or
 - d. An entity whose beneficial owner is situated in such a country; or
 - e. An Indian (or other) agent of such an entity; or
 - f. A natural person who is a citizen of such a country; or
 - g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above.
- III. The beneficial owner for the purpose of (iii) above will be as under:
 1. In case of a company or Limited Liability Partnership the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means.
Explanation-
 - a. "Controlling ownership interest" means ownership of or entitlement to more than twenty-five percent. of shares or capital or profits of the company.
 - b. "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements;
 2. In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;
 3. In case of an unincorporated association or body of individuals, the beneficial owner is the nature a person(s), who whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;

4. Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;
 5. In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.
- IV. An agent is a person employed to do any act for another, or to represent another in dealings with third person.
- V. The successful bidder shall not be allowed to sub-contract works to any contractor from a country or source the material from a country which shares a land border with India unless such contractor is registered with the Competent Authority.

In compliance to this the bidder shall submit compliance Form at Annexure-6

20. System of Verification of Bidders Credentials:

The bidder shall submit along with the EOI document, documents in support of his/their claim to fulfill the eligibility criteria as mentioned in the EOI document. Each page of the copy of documents/certificates in support of credentials, submitted by the bidder, shall be self-attested/digitally signed by the bidder or authorized representative of the tendering firm. Self-attestation shall include signature, stamp and date (on each page). Only those documents which are declared explicitly by the tenderer as “documents supporting the claim of qualifying the laid down eligibility criteria”, will be considered for evaluating his/their tender

The bidders shall submit a notarized affidavit on a non-judicial stamp paper stating that they are not liable to be disqualified and all their statements/documents submitted along with bid are true and factual. Standard format of the affidavit to be submitted by the bidder is enclosed as Annexure-8. Non submission of an affidavit by the bidder shall result in summary rejection of his/their bid. And It shall be mandatorily incumbent upon the tenderer to identify, state and submit the supporting documents duly self-attested by which they/he is qualifying the Qualifying Criteria mentioned in the EOI Document. It will not be obligatory on the part of the RailTel to scrutinize beyond the submitted document of tenderer as far as his qualification for the tender is concerned.

- a) RailTel reserves the right to verify all statements, information and documents submitted by the bidder in his tender offer, and the bidder shall, when so required by RailTel, make available all such information, evidence and documents as may be necessary for such verification. Any such verification or lack of such verification, by RailTel shall not relieve the bidder of its obligations or liabilities here under nor will it affect any rights of RailTel there under.
- b) In case of any wrong information submitted by the tenderer, the contract shall be terminated, Earnest Money Deposit (EMD), Performance Guarantee (PG) and Security Deposit (SD) of contract forfeited and agency barred for doing business on entire RailTel for 5 (five) years.

21. Technical Specification of Schedule of Requirement

1. Pelican/ high grade box

The following devices will be provided inside the Lightweight Pelican/High Grade portable casing(box)

- a) Blood pressure monitor

- b) No-contact Thermometer
 - c) Pulse oximeter
 - d) Digital Stethoscope
 - e) Portable Digital ECG
 - f) Otoscope
 - g) Handheld exam camera
 - h) Fetal Doppler
 - i) USB 4G modem
 - j) BT Dongle that supports BT/BLE
 - k) Adaptor and charging cable for all the devices
2. The box will have slots in the foam inside it to keep all the components. The components can be easily taken out & kept back inside whenever needed. Each device should be protected by foam packing to avoid damage during transport/hand-carrying the box.
 3. If an external laptop/Tablet is provided it must be accompanied with a laptop bag/case.

All medical devices must conform to relevant national standards and must be calibrated. The interfaces must be as per open standards

All vital sign measuring unit should connected independently to a Laptop or tablet wirelessly through blue tooth/Wi-Fi/ or through USB. The suitable laptop/ tablet has to be supplied with each kit

All BT devices should preferably work in Blue tooth Low Energy (BLE) to save the battery consumption

1. The devices should use low internet bandwidth.

a) Blood pressure monitor

1. Should connect through Bluetooth to Telemedicine application software.
2. Accuracy: +/-5mmHg
3. Battery should be rechargeable.
4. Should have a Low battery indicator

b) Thermometer

1. Should connect through Bluetooth to Telemedicine application software.
2. Device to provide human body temperature via forehead and transmits it over Bluetooth Low Energy.
3. Temperature measurement range is from 34 °C to 43 °C.
4. Accuracy should be between ± 0.3 °C
5. Should have rechargeable battery with Micro USB charging port .

c) Oximeter

1. Should connect through Bluetooth to Telemedicine application software.
2. Non-invasive finger probe that measures the percentage of oxygenated hemoglobin in the total hemoglobin of the human body. It also measures the pulse rate.
3. Accuracy +/-2% from 91% to 100%, +/-3% from 81%- 90% and +/-4% from 70% -80%
4. It should have its own display to present the SPO2 as well as Pulse Rate parameters.
5. Rechargeable battery with Micro USB charging port and 5V output power adapter.

d) Digital Stethoscope

1. Should connect through Bluetooth to Telemedicine application software.

2. Should allow capturing of heart and lung sounds and transmission to the remote doctor.
3. Mechanisms of ambient noise reduction and processing for hand tremors, and noise due to frictional movements.
4. Should have minimum Data Precision of 16 bits.
5. Device should have a Low battery indicator.
6. Should run on rechargeable battery with a USB based charger.
7. Should support Bluetooth low energy

e) Digital ECG

1. Should connect through Bluetooth to Telemedicine application software.
2. 12 Channel simultaneous acquisition.
3. Should allow capturing of ECG information in plots and transmission to the remote doctor
4. Frequency measuring ranges from 0.5 Hz to 40 Hz with a precision of 16 bits.
5. Leads off detection and heart rate calculation.
6. Should run on rechargeable battery with micro-USB charging port.

f) Otoscope

1. Should support USB connection
2. Inner ear examination camera that easily integrates with Telemedicine application software.
3. Sensor resolution of 1280 x 1024.
4. Magnification:
 - a. Native Optical: 15x – 50x
 - b. Digital: 15x – 150x
5. Video/ image properties:
 - a. Color: 260 Level Hue with White Balance
 - b. Exposure: Brightness, Contrast
 - c. Image: Sharpness, Gamma
 - d. File formats: BMP, JPG, AVI

g) Handheld examination camera

1. It should be a USB microscopic, portable, handheld video magnifier.
2. High Magnification: 10X to 200X Magnification Ratio.
3. Focus Range from 10mm to 500mm.
4. High Quality Image: 1.0 Megapixel CMOS Sensor.
5. High-definition resolution of 1280x720 pixels.
6. Multi Use Camera: 8 Brightness Adjustable LEDs.
7. Waterproof IP67 Camera Head.
8. Observes and records in real time.
9. Should support real time/streaming connectivity to application software.

h) Foetal Doppler

1. Should connect through Bluetooth to Telemedicine application software.
2. Should allow capturing of fetal heart sounds and transmission to the remote doctor.
3. The device should have a resolution of 2 bpm with an accuracy of +/- 1 bpm.

Product	Specs
UPS	UPS suitable to provide power to All-in-one PC in case of Power Failure with a backup time of 30 minutes
Printers	Printers, Laser jet, with feature of printing on both side of paper

Dongle Specs	4G support
All in One Computers	All in One PC for Doctor Consultation including 2 Spares with intel 5, 10 th Gen or Intel 7 8 th Gen 8 GB RAM and 256 GB SSD, license OS & all necessary software required for POC
Headsets	With Built in Mic for two-way discussion

Annexure-1 :Integrity Pact- Not used

Annexure 2: Cover Letter Format

COVERING LETTER

(to be on company letter head)

Offer Reference No: _____

Date:

To,

**RailTel Corporation of India Ltd.
1-10-39 to 44, 6A, 6th Floor, Gumidelli Towers,
Begumpet Airport Road, Opp. Shoppers Stop,
BEGUMPET, HYDERABAD - 500016.**

Sub: Selection of Partner for Supply and Implementation of digital Tele Health and Tele Medicine services under ESIS Medical Services as a Pilot PIP Project in Karnataka.

Dear Sir

Having examined EOI document bearing the reference number No: RCIL/SR/SC/2021-22/EOI/05, dated 12.04.2021 released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and submit our offer.

If our offer is accepted, we undertake to abide by all the terms and conditions mentioned in this EOI.

We hereby declare that all the information and supporting documents furnished as a part of our response to the said EOI, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EOI is liable to be rejected.

Date:

Signature with seal (In the box)

Name _____ Designation: _____ Authorized Signatory _____

Annexure 3: Price Bid document**Schedule of Requirement**

S.No	Description of Items	Unit	Quantity	Unit Rate (All incl.)	Total Amount (All incl.)
1	M-Star Tele Medicine Kits with necessary software (perpetual license) suitable to meet the requirement of this POC	Nos	45		
2	M-Star Tele Medicine Kits(Demo) as technical specification.	Nos	1		
3	Printers, Laser jet, with feature of printing on both side of paper.	Nos	46		
4	Paper +Printing Cost to be taken care by tenderer for 3 Months(@ 5000/- Sheets P.M)	LS	1		
5	Dongles for Internet Connectivity	Nos	48		
6	SIM Cards(4G with data pack)	Nos	48		
7	UPS suitable to provide power to All-in-one PC in case of Power Failure with a backup time of 30 minutes	Nos	52		
8	All In One PC for Doctor Consultation including 2 Spares with intel 5, 10 th Gen or Intel 7 8 th Gen 8 GB RAM and 256 GB SSD, license OS & all necessary software required for POC	Nos	9		
9	Headset including 2 Spares with noise cancellation feature	Nos	9		
10	Pelicon/High Grade Box suitable for housing the medical kits	Nos	46		
Total Amount all-inclusive in figures					
Total Amount all-inclusive in Words					

Bidder will submit Make and model of following items:

SN	Item	Make	Model
1	Printer		
2	UPS		
3	Headset		
4	All in one PC		
5	Pelican/ High grade box		

Schedule-B

Bill of Material required for SAAS-Software as a service support from Central Location

S.No	Description of Items	Unit	Quantity	Unit Rate (All incl.)	Total Amount (All incl.)
1	Remote Cloud Based Monitoring and Care *Delivery Platform License supply and & Deployment for this POC	Ls	1		
Total Amount all inclusive in figures					
Total Amount all inclusive in Words					

Data center Resources and connectivity of 80 Mbps will be provided as per Table-A for hosting the Services.

Schedule-C					
Bill of Material required for Human Resources					
S.No	Description of Items	Unit	Quantity	Unit Rate (All incl.)	Total Amount (All incl.)
1	M-Star Telemedicine Kit Trained Operators (PPE Kits + sanitization Requirements to be taken care by the Supplier)	Nos	45		
2	No of M-Star Telemedicine Kit Trained Maintenance Personnel	Nos	9		
3	No of M-Star Telemedicine Kit Trained Helpdesk Operators (Working Remotely)	Nos	6		
4	No of Training Personnel (Working Remotely)	Nos	6		
5	Project Manager	Nos	1		
6	Business Analyst	Nos	1		
7	Deployment personnel cost	LS	As required by bidder		
Total Amount all inclusive in figures					
Total Amount all inclusive in Words					

Schedule-D					
Bill of Material -Capacity Building with Digital Training Platform					
S.No	Description of Items	Unit	Quantity	Unit Rate (All incl.)	Total Amount (All incl.)
1	Training for Selected Staff (approx)	Nos	30		
Total Amount all inclusive in figures					
Total Amount all inclusive in Words					
Note: *Behavioral Training - For Distant Locations also. *On Job Training- For Staff Nurses at selected ESI Dispensaries *Inclusive of initial interviews, customizing and configuring the training to match requirements.					

Summary of SOR		
Sl No.	Description	Total Schedule Amount
1	Schedule -A	
2	Schedule -B	
3	Schedule -C	
4	Schedule -D	
Total Amount in figures		
Total Amount in words		

*Note: All the material shall be supplied as per technical specification given in Clause:20 of this EOI.

Annexure 4: Performance Bank Guarantee Format**PROFORMA FOR PERFORMANCE BANK GUARANTEE BOND**

(On Stamp Paper of Rs one hundred)

(To be used by approved Scheduled Banks)

1. In consideration of the RailTel Corporation of India Limited, having its registered office at **1-10-39 to 44, 6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road, Opp. Shoppers Stop, BEGUMPET, HYDERABAD - 500016** (Herein after called RailTel) having agreed to exempt (Hereinafter called "the said Contractor(s)") from the demand, under the terms and conditions of an Purchase Order/LOA No.....dated.....made between.....and..... for (hereinafter called " the said Agreement") of security deposit for the due fulfillment by the said Contractor (s) of the terms and conditions contained in the said Agreement, on production of a Bank Guarantee for Rs.(Rs only). We (indicate the name of the Bank) hereinafter referred to as "the Bank") at the request of Contractor(s) do hereby undertake to pay the RailTel an amount not exceeding Rs. against any loss or damage caused to or suffered or would be caused to or suffered by the RailTel by reason of any breach by the said Contractor(s) of any of the terms or conditions contained in the said Agreement.

2. We , Bank do hereby undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the RailTel stating that the amount is claimed is due by way of loss or damage caused to or would be caused to or suffered by the RailTel by reason of breach by the said Contractor(s) of any of terms or conditions contained in the said Agreement or by reason of the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs

3. We, bank undertake to pay to the RailTel any money so demanded notwithstanding any dispute or disputes raised by the Contractor(s) / Tenderer(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor(s) / Tenderer(s) shall have no claim against us for making such payment.

4. We, Bank further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the RailTel under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till RailTel certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and

accordingly discharges this Guarantee. Unless a demand or claim under the Guarantee is made on us in writing on or before the We shall be discharged from all liability under this Guarantee thereafter.

5. We,..... (indicate the name of Bank) further agree with the RailTel that the RailTel shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time of to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have affect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the Bank or the Contractor(s) / Tenderer(s).

(indicate the name of Bank) lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the RailTel in writing.

Dated the day of 2021

for

(Indicate the name of the Bank)

Witness

Signature

Name

Signature

Name

Annexure-5 MANUFACTURER'S AUTHORIZATION FORM

(In case of OEM itself submitting the bid MAF is not required)

RailTel EOI No. RCIL/SR/SC/2021-22/EOI/05

Date:

To

Dear Sir:

We _____ who *are* established and reputable manufacturers of *(name & descriptions of goods offered)* do hereby authorise M/s *(Name and address of bidder)* to submit a bid, and sign the contract with you for the goods manufactured by us against the above bid.

We hereby extend our full warranty for the goods offered against this bid.

Yours faithfully,

(Name of the Official)

(Name of
manufacturers)

Note: This letter of authority should be on the letterhead of the manufacturer and should be signed by a competent person.

Annexure-6 NEIGHBOURING COUNTRY CLAUSE COMPLIANCE FORM

**Executive Director /RGM
RailTel Corporation of India Ltd.
1-10-39 to 44, 6A, 6th Floor, Begumpet Airport Road,
Opp. Shoppers Stop, Begumpet, Hyderabad - 5000016**

Dated:

Subject: Compliance to Neighbouring Country Clause

Ref: Tender No. RCIL/SR/SC/2020-21/89

Dear Sir,

We, M/s..... have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered. {Where applicable, evidence of valid registration by the competent authority shall be attached.]”

We, M/s shall not sub-contract works to any contractor from a country or source the material from a country which shares a land border with India unless such contractor is registered with the Competent Authority.

Thanking you,

Best regards,

Authorized signatory

**Annexure-7PROFORMA FOR SELF CERTIFICATION REGARDING LOCAL CONTENT (LC) FOR
TELECOM PRODUCT, SERVICES OR WORKS**

(For OEM's claiming preference as Domestic Manufacturer under PMI policy)

Date:

.....S/o, D/o, W/o , Resident of do hereby
solemnly affirm ----- and declare as under:

That I agree to abide by the terms and conditions of Department of Telecommunications, Government of India issued vide Notification No:dated

That the information furnished hereinafter is correct to best of my knowledge and belief and I undertake to produce relevant records before the procuring entity or any other authority so nominated by the Department of Telecommunications, Government of India for the purpose of assessing the LC.

That the LC for all inputs which constitute the said Telecom Product/Services/Works has been verified by me and I am responsible for the correctness of the claims made therein.

That in the event of the LC of the Telecom Product/Services/Works mentioned herein is found to be incorrect and not meeting the prescribed LC norms, based on the assessment of

an authority so nominated by the Department of Telecommunications, Government of India

and I will be liable as under clause 9 (f) of Public Procurement (Preference to Make in India) Order 2017.

I agree to maintain all information regarding my claim for LC in the Company's record for a period of 2 years and shall make this available for verification to any statutory authorities.

- i) Name and details of the Local supplier (Registered Office, Manufacturing unit location, nature of legal entity)
- ii) Date on which this certificate is issued
- iii) Telecom Product/Services/Works for which the certificate is produced
- iv) Procuring agency to whom the certificate is furnished
- v) Percentage of LC claimed
- vi) Name and contact details of the unit of the manufacturer
- vii) Sale Price of the product
- viii) Ex-Factory Price of the product
- ix) Freight, insurance and handling
- x) Total Bill of Material
- xi) List and total cost value of inputs used for manufacture of the Telecom Product/Services/Works
- xii) List and total cost of inputs which are locally sourced. Please attach LC certificates from local suppliers, if the input is not in-house.
- xiii) List and cost of inputs which are imported, directly or indirectly

For and on behalf of(Name of firm/entity)

Authorized signatory (To be duly authorized by the Board of Directors resolution)

<Insert Name, Designation and Contact No. and date>

**Annexure-8 FORMAT FOR AFFIDAVIT TO BE SUBMITTED BY BIDDER ALONG WITH THE
EOI BID DOCUMENTS**

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/-. The paper has to be in the name of the tenderer)

I.....(Name and designation)** appointed as the attorney/authorized signatory of the tenderer (including its constituents),
M/s _____ (hereinafter called the bidder) for the purpose of the EOI documents for the work of _____ as per the EOI No. of _____ (RailTel), do hereby solemnly affirm and state on the behalf of the bidder including its constituents as under:

1. I/we the bidder(s), am/are signing this document after carefully reading the contents.
2. I/we the bidder(s) also accept all the conditions of the tender and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded/ received the EOI documents from RailTel website www.railtelindia.com/[https://www.ireps.gov.in/RailTel official Mail/Postal](https://www.ireps.gov.in/RailTel%20official%20Mail/Postal). I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to the content of the tender document. In case of any discrepancy noticed at any stage i.e. evaluation of tenders, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. **I/we declare that the information and documents submitted along with the tender by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.**
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of tenders, it shall lead to forfeiture of the tender EMD/PBG besides banning of business for five years on entire RailTel. Further, I/we (insert name of the tenderer)** _____ and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT SEAL AND SIGNATURE OF THE TENDERER VERIFICATION

I/we above named tender do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT

SEAL AND SIGNATURE OF THE TENDERER

Place:

Date:

****The contents in Italics are only for guidance purpose. Details as appropriate are to be filled in suitably by tenderer. Attestation before Magistrate/Notary Public.**