



रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड

RAILTEL CORPORATION OF INDIA LIMITED

A Mini Ratna CPSE under Ministry of Railways, Govt of India

महाप्रबंधक का कार्यालय / Office of the General Manager

No-6/1, 12th Main, Opp-Mount Carmel College, Vasanthnagar, Bangalore 560 052

No: RCIL/SBC/EOI/Doc-safe City/2021-22/001

DT.16-07-2021

Calling for Expression of Interest

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| 1. Purpose of the EOI | : To finalize suitable business partner for participation in the tender for “Bangalore Safe City” work. |
| 2. Name of the Work | : Execution of RailTel’s portion of the Bengaluru Safe City work |
| 3. Last date of submission & bid opening | : 20.07.2021 @ 13:00 hrs. |
| 4. Validity of the offer | : As per original RFP |
| 5. Completion period | : As per original RFP |
| 6. Maintenance period | : As per original RFP |
| 7. Schedule of requirements | : Enclosed herewith |
| 8. Terms of Payment | : Back to back as per tender conditions |
| 9. Security Deposit | : Back to back as per tender conditions |
| 10. Performance Guarantee | : Back to back as per tender conditions |
| 11. Any other conditions | : Back to back as per tender conditions |
| 12. Instructions for the EOI Participants | |

1. RailTel desires to participate in the “Bengaluru Safe City” tender alongwith a consortium partner. This EOI is intended to select a Business Associate for enabling RailTel to participate in this bid as well as to execute RailTel’s portion of the work.
2. Empaneled Live BA with live validity may quote for one group or more than one group in the SOR enclosed. Only one BA for a group will be chosen. Normally, the work for a group will be awarded to the BA that quotes the lowest in that particular group. It may be noted that once a BA is selected for a group, the scope of the work shall be complete SITC for that group of items.
3. Only BA’s who are empaneled in Category III or above in RailTel in the following area are eligible to participate in this bid:
 - a. Data center Services
 - b. Video Surveillance Services
 - c. Telecom/Network Services
4. The EOI partner shall study the RFP thoroughly and collect all required documents, certificates etc. that are required for enabling RailTel’s participation MAFs, in the tender.
5. It is informed again that the payment conditions & SLA are on back to back basis as per the original RFP.
6. The successful tenderer has to support RailTel is preparation of the bid document.
7. The rates shall be comprehensive and in total for the entire work with break up details if any, and Taxes as applicable.
8. The offer against this Eoi shall remain valid up to 120 days from the date of receiving PO from the end customer in the event of RailTel winning the bid.
9. It is further stated that before the final rate that will be quoted by RailTel, the bid management committee of RailTel for this bid may negotiate with the BA for various make/model/brand of the product as well as the offered rates to enhance the chances for winning the bid.
10. The EOI partner(s) selected will also have to undertake their portion of the PoC as mandated in the main bid at their own cost.
11. It is stated that RailTel has taken all measures to ensure that the SOR format matches the original RFP. However, in case of any discrepancy, the BA is advised to refer to the main RFP and may apply in such manner so as to enable RailTel to participate in the tender.
12. If any matter arises between the parties about this agreement, then the parties shall meet to discuss the matter and shall negotiate in good faith to endeavour to resolve the matter arising the matter however.
 - a. If any matter arising has not been resolved by the parties within thirty (30) days after the date the party raising the matter gave notice of it to the other party: then

- b. The matter shall be submitted by either party to Arbitration. Arbitration shall be held in New Delhi, India. The arbitration shall be conducted as per the provisions of Indian Arbitration and Conciliation Act 1996 and any statutory modification or re-enactment thereof.
 - c. Each party to the dispute shall appoint one Arbitrator each and the two Arbitrators shall appoint the third or the presiding Arbitrator. The arbitration proceedings shall be conducted in the English language. The courts of law at New Delhi, India alone shall have the jurisdiction. The arbitration award shall be final and binding upon the parties and judgement may be entered thereon, upon the application of either party to a court having jurisdiction.
 - d. Each party shall bear the cost of preparing and presenting its case, and the cost of arbitration, including fees and expenses of the arbitrators, shall be shared equally by the parties unless the award otherwise provides.
13. All empaneled BAs are required to submit soft copy of their through an e-mail at **eoi.ebco@railtelindia.com**, duly signed by Authorized Signatories (signed with ink) with Company seal & stamp.
14. Selected empaneled Business Associate's authorized signatory will have to give an undertaking that once the Business Associate is selected will not participate directly or indirectly for this work with any other bidders. This undertaking has to be given with this EOI Response.
15. As per the Government of Karnataka GO NO. FD 675 EXPENDITURE-12/2020 Dated: 22/12/2020, the tenderer shall furnish a Declaration as per the format of EMD Declaration as attached herewith.
16. The successful tenderer will have to sign a non-disclosure agreement with RailTel in the format enclosed.
17. The successful Business Associate will not be allowed to withdraw or back out from the response commitments. In case of withdrawal or back out by the successful business Associate, EOI-EMD and Earnest Money Deposit shall be forfeited and may be blacklisted. In additions to this, all interests/claims of such Business Associate shall be deemed as foreclosed.