

RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner(s) from Empaneled Business
Associate for EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

For

**“Engagement of agencies for development of AI -Enabled
reasoning and decision support application in construction
contract management for end customer”**

**EOI No: RailTel/COMKTG/EB/EOI/AI in construction /2025-26/32 dated 25th
February 2026**

EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023
EOI Notice No: RailTel/COMKTG/EB/EOI/AI in construction/2025-26/32 dated 25th Feb 2026

RailTel Corporation of India Ltd., (here after referred to as "RailTel") invites EOIs from RailTel's Empaneled Partners for the selection of suitable partner(s) as partnership arrangement for submission of proposal to end customer for "Engagement of agencies for development of AI based applications in construction contract management for end customer".

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	6 th March Feb 2026 at 15:00 Hours
2	Opening of Technical Bid of EOIs	6 th March Feb 2026 at 15:30 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	5,900/-
6	EOI EMD	a)Rs. 2,00,000/- (Two Lakhs Only) to be submitted along with EOI (To be submitted via online bank transfer only) for established firms b) Rs. 40,000/- (Forty Thousands Only) to be submitted along with EOI (To be submitted via online bank transfer only) for start ups upon submission of DIPP certificate of start up RailTel Bank Details: Union Bank of India Account No.: 340601010050446 IFSC Code: UBIN0534064

Note: RailTel reserves the right to change the above dates at its discretion.

EOI Notice and EOI Document are available on RailTel's website and can be downloaded from <https://www.railtel.in>.

The Respondent shall bear all cost associated with preparation, submission/participation of the Expression of Interest. RailTel in no way will be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.

All future information viz. corrigendum /addendum/ amendments etc. for this EOI shall be posted on RailTel's website only

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Vrishad Shahade
Designation: AGM/Mktg
Email: vrishad.shahade@railtelindia.com

Level:2 Contact: Anish Gusain
Designation: DGM/Tech

Email: anishgusain@railtelindia.com

Level:3 Contact: Hemant Yadav

Designation: Jt. GM/Govt. Business

Email : hemant Yadav@railtelindia.com

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at eoiebc02@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners of RailTel only.
3. All the document must be submitted with proper indexing and page no.
4. This is an exclusive partnership arrangement with empaneled business associate(s) of RailTel for submission of commercial proposal to end customer. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly techno-commercial solution/proposal with any other organization once selected in this EOI for partnership arrangement (before and after submission of commercial proposal to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. Transfer and Sub-letting. The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
6. This is a Single Stage Single Envelope system EOI. Bidder must submit technical bid (eligibility documents and other documents) separately and financial bid separately in password protected copy in the single envelope on designated email id.
7. Selected, Empaneled partner(s) shall have to sign Non-Disclosure Agreement with the end user organization.
8. Multiple Empaneled partner(s) in range of 2 are likely to be selected for respective parts of scope of work detailed in the EOI.