

RAILTEL CORPORATION OF INDIA LIMITED

(A Govt. of India Undertaking-Navratna)

EOI No: RailTel/EOI/COMKTG/EB/SMS/2026-27/ 01 dated 01st April 2026

RAILTEL CORPORATION OF INDIA LIMITED

(A Govt. of India Undertaking-NAVRATNA)

**Expression of Interest for Selection of Partner
from Empaneled Business Associate**

For

**"Selection of Partner for Implementation of Student Management System
(SMS)
at AIIMS, New Delhi"**

EOI No: RailTel/EOI/COMKTG/EB/SMS/2026-27/01 dated 01st April 2026

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EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

EOI Notice No: RailTel/EOI/COMKTG/EB/SMS/2026-27/01 dated 01st April 2026

RailTel Corporation of India Ltd. (hereinafter referred to as "RailTel") invites EOIs from RailTel's Empaneled Partners for the selection of a suitable partner for "Selection of Partner for Implementation of Student Management System (SMS) at AIIMS, New Delhi".

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	07 th April 2026 at 15:00 Hours
2	Opening of Technical Bid of EOIs	07 th April 2026 at 15:30 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	Token EOI EMD	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI (To be submitted via online bank transfer only.) RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064. Partner needs to share the online payment transfer details like UTR No., date and Bank along with the proposal.
6	Balance EMD (To be submitted by the shortlisted Business Associate to be intimated later)	Balance EMD for Rs. 5,00,000/- (Five Lakhs Only) To be submitted by shortlisted Business Associate, in the form of BG or online transfer before RailTel submits its bid to the end customer. In Case of Balance EMD submitted as Bank Guarantee: Validity: Bid validity period (180 days) + 2 months and claim period of 1 year from BG expiry. BG advising via SFMS: IFN 760COV/IFN 767COV. IFSC Code of ICICI Bank: ICIC0000007. Mention unique reference (RAILTEL6103) in field 7037. In case of Balance EMD via Online Transfer: RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer. Partner needs to share the online payment transfer details like UTR No., date and Bank along with the proposal.

Note: RailTel reserves the right to change the above dates at its discretion.

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EOI Notice and EOI Document are available on RailTel's website and can be downloaded from <https://www.railtel.in>.

The Respondent shall bear all costs associated with preparation and submission of the Expression of Interest. RailTel will not be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.

All future information viz. corrigendum/addendum/amendments etc. for this EOI shall be posted on RailTel's website only.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI through the following Nominated Point of Contact persons:

Level 1 Contact: Vrishad Shahade

Designation: Asst. GM/Mktg

Email: vrishad.shahade@railtelindia.com

Level 2 Contact: Anish Singh Gusain

Designation: DGM/EB

Email: anishgusain@railtelindia.com

Level 3 Contact: Ganga Ram

Designation: AGM/Finance

Email: cagangaram@railtelindia.com

Note:

1. Empaneled partners are required to submit a soft copy of the technical packet through e-mail at eoi.ebco4@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners of RailTel only.
3. All documents must be submitted with proper indexing and page numbers.
4. This is an exclusive pre-bid partnership arrangement with an empaneled business associate of RailTel for participating in the end customer RFP. The selected partner's authorized signatory has to give an undertaking that they will not submit directly or indirectly their bids and techno-commercial solutions/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to the end customer organization by RailTel).
5. Transfer and Sub-letting: The Business Associate has no right to give, bargain, sell, assign, or sublet or otherwise dispose of the Contract or any part thereof, or to let a third party take benefit or advantage of the present Contract or any part thereof.