

EOI NOTICE

RailTel Corporation of India Ltd.
6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

EXPRESSION OF INTEREST

EOI No. RailTel/SR/SC/Mktg/2024-25/EOI/001

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites responses from RailTel Empanelled Business Associate/System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for **“Implementation and Support for Enterprise Application, Automation and Analytics Platform (EAAAP) System at KPTCL”**

The details are as under:

1	Date of EOI Floating	28th October'24
2	Last date for submission of Bids against EOI	30th October'24 at 12:00 Hours
3	Opening of Bids received against EOI	30th October'24 at 12:30 Hours
4	Number of packets	Single Stage (Single Packet System)
5	EOI document cost inclusive tax (non-refundable)	Nil
6	Estimated Value of EOI	Rs. 47,70,00,000/-
7	Portal for Submission of bids	https://railtel.eNivida.com
8	EOI EMD	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI. (To be paid online via e-Nivida portal) Balance EMD (Rs. 48,00,000/-) shall be submitted by selected Business Associate in the form of BG/DD/online transfer, before submission of final bid to the end customer. RailTel Corporation of India Limited Account No: 327301010373007, IFSC Code: UBIN0805050, Bank Name: Union Bank of India, Branch address: Union Bank of India, RP Road Branch, Bungalow no 109, New No 1-7-252 to 254 Oxford Street, SD Road, Near Park Lane Center Secunderabad - 500003.

Note: RailTel reserves the right to change the above dates at its discretion.

Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Sh. Sneha Tripathi Position: Sr. Manager/IT & Mktg/SR

Email: sneha.sinha@railtelindia.com Contact: +91- 7093604576

Level:2 Contact: Sh. Nirav Vaghela: Sr. DGM/Mktg/SR

Email: niravvaghela@railtelindia.com Contact: +91- 9701611844

Note:

1. Empanelled partners are required to submit soft copy of response through Online on RailTel's e-nivida portal at <https://railtel.enivida.com> duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empanelled Partners of RailTel only.
3. If, the interested partner is OEM/Distributor of OEM/Direct Partner of OEM, it should submit the supporting document for the same. Consortium Not Allowed.
4. All the document must be submitted with proper indexing and page no.
5. This is an exclusive pre-RFP partnership arrangement with empanelled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
6. Transfer and Sub-letting. The Business Associate/consortium has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
7. Partner has to provide MAF on behalf of RailTel for the referred End Customer Tender.
8. Partner has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

Tender Ref. No.	KPTCL/2024-25/SE1235
Date of floating	25/09/2025
Floated on portal	https://kppp.karnataka.gov.in

9. **Anything not mentioned in the EOI, Customer KPTCL RFP, Clarifications, its corrigenda (if any) and addenda (if any) may be referred & considered.**
10. Affidavit as per Annexure 4, Power of Attorney, Authority Letter and Pre-Contract Integrity Pact should be submitted in original and hard copy within 3 days of submission of the EOI response.