

RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for
EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

For

**“Establishing personalized Adaptive learning Lab and providing
Training on Cyber security for end customer”**

EOI No: RailTel/EOI/COMKTG/EB/PAL& CS Training/2025-26/08 dated 24th Sep 2025

EOI NOTICE

RailTel Corporation of India Limited

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023EOI

Notice No: RailTel/EOI/COMKTG/EB/PAL& CS Training/2025-26/08 dated 24th Sep 2025

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Partnership arrangement for submission of commercials as well as execution partner if RailTel is awarded the work for “Establishing personalized Adaptive learning Lab in 124 schools and providing Training on Cyber security to students, teachers and parents in 124 schools for end customer”.

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	26 th Sep 2025 at 15:00 Hours
2	Opening of Technical Bid of EOIs	26 th Sep 2025 at 15:30 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	EOI EMD	a)Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI (To be submitted via online bank transfer only). RailTel Bank Details: Union Bank of India Account No.: 340601010050446 IFSC Code: UBIN0534064

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Vrishad Shahade
Designation: AGM/Mktg
Email: vrishad.shahade@railtelindia.com

Level:2 Contact: Anish Gusain
Designation: DGM/Tech
Email : anishgusain@railtelindia.com

Level:3 Contact: Hemant Yadav
Designation: Jt. GM/Govt Business
Email : hemantyadav@railtelindia.com

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at eoiebco2@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners of RailTel only. Consortium is not allowed. Bidder must be empaneled Business Associate of RailTel with valid empanelment at the time of submission of bid.
3. All the document must be submitted with proper indexing and page no.
4. This is an exclusive partnership arrangement with empaneled business associate of RailTel for submitting techno commercial to the end customer. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly techno-commercial solution/proposal with any other organization once selected in this EOI for partnership teaming arrangement (before and after submission of financial proposal to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. Transfer and Sub-letting. The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.