

RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

EOI No: RCIL/EOI/CO/MKT/EB/2021-22/0001/IOCL

Dated 30.04.2021

Expression of Interest (EOI) for “Selection of edge device and managed services Partner from Empaneled Business Associates(BA)/Managed Service Partners (MSP)/ IT-ICT Business Partners/ Digital Service Partners (DSP)/SD-WAN Service Partner of RailTel on back to back conditions for respective portion/portions of scope under IOCL Tender No. HCC/IS-12/PT-175/2020-21”.The Broad Scope of Service Partner against the Scope of IOCL tender considered in this EOI is as follows:

Supply, Installation, testing, commissioning, Integration and Maintenance of Centrally Managed Branch Edge Devices, PoE ODU and other associated items on rental basis for Retail Outlets (Phase-I) of Indian Oil Corporation Limited spread across pan India for a period of 5 years on OPEX model against Tender IOCL Tender No. HCC/IS-12/PT-175/2020-21.

For

Supply, Installation and Maintenance of Dual Network Connectivity solution with Managed services on rental basis for 18000 Retail Outlets (Phase-I) of Indian Oil Corporation Limited spread across pan India for a period of 5 years on OPEX model against Tender IOCL Tender No. HCC/IS-12/PT-175/2020-21.

EOI NOTICE

**Plate-A, 6th Floor, Office Tower-2,
NBCC Building, East Kidwai Nagar, New Delhi-110023**

EOI Notice No: RCIL/EOI/CO/MKT/EB/2021-22/0001/IOCL

Dated 30.04.2021

RailTel Corporation of India Ltd.,(hereinafter after referred to as “RailTel”) invites EOIs from RailTel’s **Empaneled Business Associates(BA)/Managed Service Partners (MSP)/ IT-ICT Business Partners/ Digital Service Partners (DSP)/SD-WAN Service Partner** for the selection suitable partner for bidding in **IOCL Tender No. HCC/IS-12/PT-175/2020-21 for “Supply, Installation and Maintenance of Dual Network Connectivity solution with Managed services on rental basis for 18000 Retail Outlets (Phase-I) of Indian Oil Corporation Limited spread across pan India for a period of 5 years on OPEX model”**. Hereinafter the IOCL Tender and it’s corrigendum/Addendum will be referred as “IOCL Tender” and this EOI document will be referred as “EOI”.

The reference IOCL Tender documents are as follows:

SN	Document Description	Document Name of IOCL Portal	Document Type
1	Notice inviting tender details	Tendernotice_1.pdf	NIT
2	Statement of credentials	Statement_credentials.xls	Tender Documents
3	Price bid	BOQ_143506.xls	BOQ
4	Retail Outlets list	RO_18000_ListFinal.pdf	Tender Documents
5	Tender-Acceptance-Format	Tender-Acceptance-Format.pdf	Additional Document
6	FAQs-IOCL-Online-EMD	FAQs-IOCL-Online-EMD.pdf	Additional Document
7	Special Instructions to the Bidders_2 0200717	Special Instructions to the Bidders_20200717.pdf	Additional Document
8	GCC	GCC-Safety-GDN.pdf	Tender Document
9	Reverse_auction_instructions.pdf	Reverse auction instructions to bidder	Tender Document
10	Technical_bid.pdf	Technical bid	Tender Document
11	Revised prebid meeting date and time	Date	Corrigendum
12	Hyperlink for attending prebid VC	Technical Bid	Corrigendum
13	Bid submission start date and closing date extended published on 10.04.2021	Corrigendum for revised schedule	Corrigendum
14	Bid submission start date and closing date extended published on 20.04.2021	Corrigendum for revised schedule	Corrigendum
15	IOCL clarifications to prebid queries uploaded on 26.04.2021	Prebid Clarifications	Clarifications

Kindly Note: All the Documents related to IOCL are updated up to last update on 26.04.2021. Bidders are requested to download the above mentioned documents from IOCL e-Tendering portal <https://iocletenders.nic.in>. All these documents and the documents uploaded/published up to the last date of bid submission against IOCL tender be part of this EOI and bidders are required to go through the same for compliance against their scope.

The EOI is floated on RailTel’s e-Tendering Portal <https://railtel.enivida.com> and all the enquiry/Invitation will be sent through the e-Nivida portal only. For getting the invitation through e-Nivida portal, the **Empaneled Business Associates(BA)/Managed Service Partners (MSP)/ IT-ICT Business Partners/ Digital Service Partners (DSP)/SD-WAN Service Partner** are requested to get themselves registered on e-Nivida Portal as “Bidder” through “Bidder Enrolment” link. Also the response bid is required to be submitted through eNivida portal only.

The EOI schedule and other details are as under:

1	Availability of EOI on RailTel's e-Nivida Portal	From 12:00 Hrs. of 30.04.2021
2	Start of Downloading the EOI Document from RailTel's e-Tendering Portal	From 12:00 Hrs. of 30.04.2021
3	Bid Submission Start Date	From 15:00 Hrs. of 30.04.2021
4	Last date for submission of EOIs by bidders	07.04.2021 before 15:00 Hrs
5	Opening of Bidder's EOIs (Packet-One, Techno-commercial)	15:30 Hrs of 07.04.2021
6	Opening of Bidder's EOIs (Packet-Two, Financial Bid)	Will be informed later (Financial bid will be opened only for those Bidder's who will match the eligibility criteria laid down in this EOI and will be selected by RailTel for financial bid Opening).
7	Earnest Money deposit.	Nil. However Bidder will submit the BID SECURITY DECLARATION in line with IOCL tender and in favour of RailTel Corporation of India Limited.
8	EOI Document fee Incl. of Taxes (Non refundable)	Rs. 1770/- (Required to be submitted through e-Nivida portal Only)
9	Processing Fee incl. of All Taxes (Non refundable)	Rs. 8850/- (Required to be submitted through e-Nivida portal Only)

For any clarification following designated officials may be contacted:

1st Level

Manish Gupta
Deputy General Manager /DSP
Email : manish_g@railtelindia.com
Contact : 9717644062

2nd Level

K. Manohar Raja,
Executive Director /Enterprise Business
Email: kmr@railtelindia.com

Note:

1. The EOI response is invited from all eligible **Empaneled Business Associates(BA)/Managed Service Partners (MSP)/ IT-ICT Business Partners/ Digital Service Partners (DSP)/SD-WAN Service Partner of RailTel only.**
2. All the invited Partners are required to submit their complete response through e-Nivida Portal only. Bidders are required to register themselves on RailTel's e-Nivida portal for submission of bids. Registration there may take 24 to 48 Hrs. for confirmation so it is advised to the bidder to get them registered well before time to avoid last minute flurry. RailTel will not be responsible for any such delay.
3. All the future corrigendum/ addendum/clarification will be published on e-Nivida portal only.
4. All the document must be submitted with proper indexing and page numbers.