



RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

Expression of Interest for Selection of Partners from Empaneled Business Associates

For

Pre bid teaming with Partners for “Participation against NISG’s RFP for Appointment of a Master System Integrator (MSI) for SL-UDI”

EOI No: RailTel/EOI/CO/MKTG/SB/2025-26/07 dated 8th Feb 2026

Disclaimer

RailTel Corporation of India Ltd. (herein after called the RailTel) has prepared this Expression of Interest (EOI) document solely to assist prospective bidders in making their decision of whether or not to bid.

While the RailTel has taken due care in the preparation of information contained herein and believes it to be accurate, neither the RailTel or any of its Authorities or Agencies nor any of their respective officers, employees, agents or advisors give any warranty or make any representations, express or implied as to the completeness or accuracy of the information contained in this document or any information which may be provided in association with it. This information is not intended to be exhaustive and interested parties are required to make their own inquiries and do site visits that it may require in order to submit the EOI. The information is provided on the basis that it is non-binding on RailTel, any of its authorities or agencies or any of their respective officers, employees, agents or advisors. The RailTel reserves the right not to proceed with the EOI process at any stage without assigning any reasons thereof, or to alter the timetable reflected in this document or to change the process or procedure to be applied. It also reserves the right to decline to discuss the EOI further with any party submitting an EOI. No reimbursement of cost of any type will be paid to persons or entities submitting the EOI.

EOI NOTICE**Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023****EOI No: RailTel/EOI/CO/MKTG/SB/2025-26/07 dated 08th Feb 2026**

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable system integrator for pre bid teaming before second stage (Techno-commercial bidding stage) for “Participation against NISG’s RFP for Appointment of a Master System Integrator (MSI) for SL-UDI”.

Important details and Schedule are as under:

SN	Particulars	Description
1	EOI Document Availability	EOI documents will be available on RailTel’s website https://www.railtel.in from 8 th Feb 2026.
2	Last date of submission of response to EOI Response	15:00 Hrs on 16-Feb-2026
3	Date & Time of Opening of EOI Response	15:30 Hrs on 16-Feb-2026
4	Mode of Submission of EOI Response	“Single stage” EOI with submission of bid through the designated email ID mentioned in the EOI.
5	EOI Fees	Rs 11,800/- (Eleven Thousand Eight Hundred only) to be transferred through online mode in RailTel’s Bank Account detailed as under: Account name: RailTel Corporation of India Ltd. Bank Name- Union Bank of India Bank Account no: 340601010050446 IFSC: UBIN0534064
6	EMD	Total EMD : INR 4,00,00,000 (Rupees Four Crores Only) to be submitted in two parts as below: 1. Part 1: INR 10,00,000/- (INR Ten Lakh) at the time of EOI bid submission through online mode in RailTel’s Bank Account detailed as under: Account name: RailTel Corporation of India Ltd. Bank Name- Union Bank of India Bank Account no: 340601010050446 IFSC: UBIN0534064

		2. Part 2: : Remaining amount i.e INR 3,90,00,000/- (Rs. Three Crore Ninety Lakhs) before signing the pre bid agreement between RailTel and successful bidder or pre-qualification bid submission by RailTel to end customer whichever is earlier. Submission will be done through online mode (i) in RailTel's Bank Account detailed as under: Account name: RailTel Corporation of India Ltd. Bank Name- Union Bank of India Bank Account no: 340601010050446 IFSC: UBIN0534064 OR (ii) In the form of Bank Guarantee: The BG validity would be for 150 days i.e. Bid validity period of 120 Days + 30 Days. SFMS report guidelines: - BG advising message – IFN 760COV/ IFN 767COV via SFMS • To mandatory send the Cover message at the time of BG issuance. • IFSC Code of ICICI Bank to be used (ICIC00000007). Mention the unique reference (RAILTEL6103) in field 7037.
7	Validity of Bid	120 Days from last date of submission of

Note:

- 1) RailTel reserves the right to change the above dates at its discretion.
- 2) EOI Notice and document are available on RailTel's website and can be downloaded from <https://www.railtel.in>.
- 3) All future information viz. corrigendum /addendum/ amendments etc. for this EOI shall be posted on RailTel's website only.
- 4) The Respondent shall bear all cost associated with preparation, submission/participation of the Expression of Interest. RailTel in no way will be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.
- 5) Empanelled partners are required to submit soft copy of this EOI bid response through an e-mail at **eoι.sbco@railtelindia.com** duly signed by Authorized Signatories with Company seal and stamp.
- 6) Being a works EOI, no exemption from submission of EOI document cost and EMD is available for MSEs for this EOI.

- 7) All the documents must be submitted with **proper indexing** and **page no.**
- 8) **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
- 9) Bidder has to facilitate RailTel in getting Manufacturer Authorization in favour of RailTel for Major IT/Non-IT items. The Manufacturer Authorizations which are required in the NISG RFP should be submitted by bidder along with the bid against this EOI.
- 10) Bidder must agree to comply with all scope of work and terms and conditions including special terms and condition, SLA and OEM technical, Provenness Criteria & Financial documentation including MAF, Technical certificates/others etc. as per requirement mentioned in this EOI & its corrigendum (if any).
- 11) For participation against this EOI, Business associates can participate as a sole bidder only. No consortium/ JV is allowed.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Mukund Hari Gautam
Designation: Deputy Manager/SB/CO
Email: mukund.gautam@railtelindia.com
Mob: +91- 7011380194

Level:2 Contact: Manish Gupta
Designation: Jt. GM/SB/CO
Email: manish_g@railtelindia.com
Mob: +91- 9717644062

Level:3 Contact: Parag Kumar Goyal
Designation: PED/EB
Email : parag@railtelindia.com