

EOI NOTICE

RailTel Corporation of India Ltd.
6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad - 500016

EXPRESSION OF INTEREST

e-Eoi No. RailTel/SR/SC/Mktg/2024-25/EOI/AI

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites EOIs from RailTel's Empanelled Partners for Selection of Implementation Partner from RailTel Empanelled Business Associate/System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for **"Empanelment of suitable agencies from the empanelled business associates for providing AI Services on Cloud to Centra/State Governments, PSUs, Educational institutions, Start-ups and any other AI Customers"**

The details are as under:

1	Date of EOI Floating	10 th , October,2024 at 18:00 Hours
2	Last date for submission of Bids against EOI	15 th October ,2024 at 17:00 Hours
3	Opening of Bids received against EOI	15 th October ,2024 at 17:30 Hours
4	Number of copies to be submitted	Single Stage (Single Packet System)
5	EOI document cost inclusive tax(non-refundable)	Nil
6	Value of EOI	Rs.10 crores
7	EOI EMD	Rs.10,00,000/-

Note: RailTel reserves the right to change the above dates at its discretion.

Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

Firms registered with UDYAM under Ministry of MSME are exempted from submission of cost of EMD.

Eligible Business Associates are required to direct all communications related to this Invitation for Eoi document, through the following Nominated Point of Contact persons:

Level:1 Contact: Sh. Sneha Tripathi Position: Sr. Manager/IT & Mktg/SR

Email: sneha.sinha@railtelindia.com Contact: +91- 7093604576

Level:2 Contact: Sh. Shailendra Dusa Position: Sr. DGM/Tech Mktg/SR

Email: sdusa@railtelindia.com Contact: +91- 9866327886

Note:

1. Empanelled partners are required to submit soft copy of response through Online on RailTel's e-Nivida portal at **<https://railtel.enivida.com>** duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empanelled Partners of RailTel only.
3. All the required documents submitted on stamp paper and /or notarized must be submitted in hard copy within 48 hours of submission closing date of this EOI.
4. Consortium is not allowed.
5. All the document must be submitted with proper indexing and page no.
6. This is an exclusive pre-RFP/MoU/Agreement partnership arrangement with empanelled business associate of RailTel for participating in the end customer RFP/MOUs/Agreements. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
7. Transfer and Sub-letting. The partner has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
8. Current EOI is floated to select a suitable Partner from the empanelled business associates for providing AI Services on Cloud to Centra/State Governments, PSUs, Educational institutions, Start-ups and any other AI Customers
9. Bidder has to comply with all scope of work , term & conditions including special term & condition, SLA and OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the customer of RailTel's (hereafter mentioned as CoR), RFP as mentioned below:

Tender Ref. No.	INDAI/6/2024-INDAI
Tender ID	2024_DIT_821591_1
Date of floating	16/10/2024
Floated on portal	https://eprocure.gov.in/eprocure/app

10. RailTel will offer similar AI services to other customers, scope and term & conditions of the other opportunities would be similar to the above Tender, however, depending on the CoR, changes can be incorporated mutually.