



RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

Expression of Interest for Selection of Partner from Empaneled Business Associates

For

“Customization, Integration, Deployment, Implementation and Maintenance of an integrated modular solution containing Hospital Information Management System (HIMS), Hospital Fire Safety Management System as per NDMA HIRS, Student/Academic Activity Management System, Accounts Management and Campus Management System and MGIMS Website”

EOI No: RailTel/EOI/CO/MKTG/SB/2025-26/06 dated 30th December 2025

EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

EOI No: RailTel/EOI/CO/MKTG/SB/2025-26/06 dated 30th December 2025

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner for “Customization, Integration, Deployment, Implementation and Maintenance of an integrated modular solution containing Hospital Information Management System (HIMS), Hospital Fire Safety Management System as per NDMA HIRS, Student/Academic Activity Management System, Accounts Management and Campus Management System and MGIMS Website” for Mahatma Gandhi Institute of Medical Sciences (MGIMS), Sevagram.

The details are as under:

1	Last date for submission against EOIs by bidders	2 nd January 2026 at 11:00 Hours
2	Opening of Technical Bid of EOIs	2 nd January 2026 at 11:30 Hours
3	Number of copies to be submitted for scope of work	One
4	Validity of Offer	365 Days after the bid submission deadline date
5	EOI fees inclusive tax (Non-refundable)	Rs. 11,800/- Incl. GST (Rupees Eleven Thousand and Eight Hundred Only)
6	Token EOI EMD	Rs. 5,00,000/- (Rupees Five Lakhs Only) to be submitted along with EOI. (To be submitted via online bank transfer only). RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.
7	Balance EMD (To be submitted by the shortlisted Business Associate to be intimated later)	Balance EMD for Rs. 6,00,000/- (Rupees Six Lakhs only). To be submitted by shortlisted Business Associate, in the form of BG or online transfer before RailTel submits its bid to the end customer. i) In Case of Balance EMD is submitted in the

		form of Bank Guarantee: The validity: Bid validity period (365 days) + 2 months and claim period of 1 year from BG expiry period. (SFMS report guidelines: - BG advising message – IFN 760COV/ IFN 767COV via SFMS • To mandatory send the Cover message at the time of BG issuance. • IFSC Code of ICICI Bank to be used (ICIC00000007). • Mention the unique reference (RAILTEL6103) in field 7037). ii) In case Balance EMD is submitted through Online Transfer, the same may be transferred in the following Bank Account. RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.
8	Submission of Bid	At following email address: eoi.sbco2@railtelindia.com

Note: RailTel reserves the right to change the above dates at its discretion.

EOI Notice and EOI Document are available on RailTel's website and can be downloaded from <https://www.railtel.in>.

The Respondent shall bear all cost associated with preparation, submission/participation of the Expression of Interest. RailTel in no way will be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.

All future information viz. corrigendum /addendum/ amendments etc. for this EOI shall be posted on RailTel's website only.

The EOI Fee and the EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Note: Being a works EOI, no exemption from submission of EOI document cost and EMD is available for MSEs for this EOI. Hence, the bidders should submit the EOI Document Cost &

EMD along with their offer, failing which their offer will not be considered for evaluation, and will summarily be rejected. Purchase preference to the MSEs is also not applicable for this EOI.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Mr. Mukund Hari Gautam
Designation: Deputy Manager/Marketing/SB/CO
Email: mukund.gautam@railtelindia.com
Mob: +91- 7011380194

Level:2 Contact: Mr. Vrishad Shahade
Designation: Asst. GM/EB/CO
Email: vrishad.shahade@railtelindia.com
Mob: +91- 9717644181

Level:3 Contact: Sh. Manish Gupta
Designation: Joint GM/SB/CO
Email: manish_g@railtelindia.com

Note:

1. Empanelled partners are required to submit soft copy of this EOI bid response through an e-mail at **eoi.sbco2@railtelindia.com** duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible **Empanelled Partners of RailTel only**
3. All the documents must be submitted with **proper indexing** and **page no.**
4. This is an **partnership arrangement with empanelled business associate of RailTel for participating in the end customer requirement.**
5. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
6. Partner has to facilitate RailTel in getting MAF/OEM Documentation for HMIS and Hospital Fire Safety Decision Support in the name of RailTel to be submitted along with other documents against the referred Mahatma Gandhi Institute of Medical Sciences (MGIMS) RFP.
7. Partner has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical, Proveness Criteria & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any).