

Reply to Pre-Bid query

Ref: RFP NO. RCL/COMKGT/MAB/24-28/OT/E-47252/OT/01 Dated 19.02.2025

Scope of Work: Selection of partner for Supply, Implementation of Integrated Infrastructure & IT solutions and Comprehensive Maintenance Support for customer of RailTel through Open Tender

Sl.	Bid query received from	Document	Page	Clause	Description in RFP	Clarification Sought	Clarification Given
1	M/s. Starlight Data Solutions Pvt. Ltd.	6.5 Pre- Qualification Criteria	23	A-1	Bidder should be registered under Companies Act, 1956 or Companies Act 2013 or as amended and should have at least 5 years of operations in India as on bid submission date.	Kindly change the requirement to a minimum of 3 years of operations in India as on bid submission date. This relaxation is in line with the guidelines set by GFR. Additionally, most of your tenders/EOI are also published with a minimum requirement of 3 years of presence. We believe that these relaxations will help facilitate a wider and more competitive bidding process.	No-Change in RFP
2	M/s. Starlight Data Solutions Pvt. Ltd.	6.5 Pre- Qualification Criteria	23	A-1	The bidder should have minimum cumulative turnover from operation in the previous three financial years and the current financial year, at least 150% of the advertised value of the tender.	Kindly modify the point cumulative turnover from operation in the previous three financial years to average turnover from operation in the previous three financial years. We believe that these relaxations will help facilitate a wider and more competitive bidding process.	No-Change in RFP
3	M/s. Starlight Data Solutions Pvt. Ltd.	6.5 Pre- Qualification Criteria	24	B-V-ii	Bidder should have valid CMM- Level:3	We have carried a valid CMM- Level-3 Certificate of Compliance. Kindly confirm that same shall be accepted or not.	No-Change in RFP
4	M/s. Starlight Data Solutions Pvt. Ltd.	6.6 Technical Evaluation Criteria	27	1 Turnover	Cumulative turnover from operation in the previous three financial years and the current financial year Marks shall be allotted as given below: <ul style="list-style-type: none"> • More than Rs. 225 Cr. = 20 marks • More than Rs. 150 Cr. to 225 Cr = 15 marks • More than Rs. 75 Cr. to 150 Cr = 10 marks 	Looking to your tender estimated cost we request you to change the Cumulative turnover to average turnover and marking system as per our below requested points: <ul style="list-style-type: none"> • Average turnover more than Rs. 100 Cr. = 20 marks • Average turnover more than Rs. 75 Cr. to 100 Cr = 15 marks • Average turnover more than Rs. 50 Cr. to 75 Cr = 10 marks. We believe that these relaxations will help facilitate a wider and more competitive bidding process.	No-Change in RFP
5	M/s. Starlight Data Solutions Pvt. Ltd.	6.6 Technical Evaluation Criteria	28	5	Bidder having technical personnel on its payroll <ul style="list-style-type: none"> >300 personals: 5 Marks >100 personals <=300: 3 Marks >50 personals <=100: 1 Marks 	Looking to your tender requirement we request you to change the marking system as per our below requested points. <ul style="list-style-type: none"> >75 personals <=100: 3 Marks >50 personals <=75: 1 Marks We believe that these relaxations will help facilitate a wider and more competitive bidding process.	No-Change in RFP
6	M/s. ROMAN Network	6.6 Technical Evaluation Criteria	27	3	Bidder should have experience of successful implementation of project related to Networking /IT solution implementation/Tes/ ICT in Central/State Government/ Govt. undertakings/ UT's/ Autonomous Bodies/ Listed Companies completed during the last 7 years as on bid submission date for a value of Minimum of 30% value of Estimated tender Cost. <= 1 Order : 10 Marks <= 2 Order : 15 Marks <= 3 Order : 20 Marks	Bidder should have experience of successful implementation of project related to Networking /IT solution implementation/Tes/ ICT in Central/State Government/ Govt. undertakings/ UT's/ Autonomous Bodies/ Listed Companies completed during the last 7 years as on bid submission date for a value of Minimum of 30% value of Estimated tender Cost. <= 1 Order : 10 Marks <= 2 Order : 20 Marks	No-Change in RFP

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AMM
Reply/MS

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			<p>The Bidder having experience of handling project during the last 7 years as on bid submission date in the following field:</p> <p>One Order for Supply & Installation of SDWYAN Network with controller Devices: 05 Marks</p> <p>One Order for Supply and Installation of Access points with controller: 05 Marks</p> <p>One Order for Supply and Installation of Router/Switch/LAN network: 05 Marks</p> <p>Maximum of 10 Marks shall be awarded.</p> <p>Agency Certification : CMMI-Level-3</p>	<p>The Bidder having experience of handling project during the last 7 years as on bid submission date in the following field:</p> <p>One Order for Supply & Installation of SDWYAN Network with controller Devices / Server: 05 Marks</p> <p>One Order for Supply and Installation of Access points with controller: 05 Marks</p> <p>One Order for Supply and Installation of Router/Switch/LAN network: 05 Marks</p> <p>Maximum of 10 Marks shall be awarded.</p> <p>RailTel Empowered Vendor Certificate</p>	<p>No-Change in RFP</p>
7	M/s. ROMAN Network	6.6 Technical Evaluation Criteria	27	4	No-Change in RFP
8	M/s. Quad Gen	7.21 ANNEXURE 21	76	-	No-Change in RFP
9	M/s Quad Gen	6.6 Technical Evaluation Criteria	27	-	No-Change in RFP
10	M/s Quad Gen	6.6 Technical Evaluation Criteria	28	-	No-Change in RFP

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