

Date: 29.09.2017

RailTel Corporation of India Ltd
(A Government of India Enterprise)

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Corrigendum –VIII

Sub: Request for proposals for “Selection of Digital Entertainment Service Provider (DESP) for Content on Demand (COD Services) On Build Operate Transfer (BOT) model for Indian Railways.”

Ref:

- i. This office Tender No. RAILTEL/TENDER/OT/CO/DNM/RFP for Content On Demand Services for Indian Railways/389
- ii. Corrigendum-I dated 06.07.2017
- iii. Corrigendum-II dated 21.07.2017
- iv. Corrigendum-III dated 25.07.2017
- v. Corrigendum-IV dated 22.08.2017
- vi. Corrigendum-V dated 28.07.2017
- vii. Corrigendum-VI dated 07.09.2017
- viii. Corrigendum-VII dated 25.09.2017

With **reference** to the above mentioned open e-tender and after queries submitted/raised by prospective bidders and discussions held, some amendments are made to the tender and are issued as corrigendum. **The bids may be submitted in consideration of these amendments.**

1. Change of implementation model from Build Operate Transfer (BOT) to Build Own Operate (BOO).

Clarification: Clause 2.1.1 stands modified and has to be read as follows:

“This Tender Document is for Award of Contract for providing Content on Demand Services in trains on a Build Own Operate (BOO) basis. This RFP is designed to competitively select a Digital Entertainment Solution Provider (DESP) who shall be responsible for delivering entertainment Content

on Demand (COD) Services to the passengers for Indian Railways. The scope of the RFP involves delivering in-train COD services in premium trains across India. The project shall be executed on a Build Own Operate (BOO) model for a period of 10 years. The bidder is expected to bid as per the two packet system of evaluation.”

Any reference to BOT in the RFP should be read and inferred as BOO.

2. Addendum to Point no. 5 of the Corrigendum V dated 28.08.2017 pertaining to data usage and confidentiality.

Addendum: The point no. 5 of the corrigendum shall be read in conjunction to the following:

“If the bidder possessing, dealing or handling any sensitive personal data or information is negligent in implementing and maintaining reasonable security practices and procedures and thereby causing wrongful loss or wrongful gain to any person, then the bidder shall be liable to pay damages by way of compensation as per IT Act 2008(placed as Annexure 1 to this corrigendum) and its amendment from time to time”.

3. Addendum to Point no. 12 of the corrigendum V dated 28.08.2017 pertaining to EMD exemption for Micro and Small Enterprises (MSEs) and NSIC (National Small Industries Corporation):

Addendum: The point no. 12 of the corrigendum V dated 28.08.2017 shall be read in conjunction to the following:

- 1. The EMD exemption for Micro and Small Enterprises (MSEs) and NSIC (National Small Industries Corporation) shall not apply to in case the bidder is bidding via consortium or JV.*
- 2. The bidder needs to be registered with NSIC for the services envisaged in the tender.*

4. Addendum to Section V pertaining to extension of Scope of Work under COD Services

- 1. The Solution should be scalable for new functionalities, content, technologies etc.*
- 2. The service provider of COD shall have option of providing Radio offline/online as per the feasibility.*

5. The last date of submission of online response of RFP “Selection of Digital Entertainment Service Provider (DESP) for Content on Demand (COD Services) on Build Own Operate (BOO) model for Indian Railways” issued vide this office e-Tender No.: RAILTEL/ TENDER/ OT/ CO/ DNM/ RFP for Content on Demand for Indian Railways/ 389 is extended from 25.09.2017 to 10.10.2017 till 15:00 hrs. All the submitted bids will be opened on 10.10.2017 at 15:30 hrs.

Offline documents that are specified in the RFP have to be submitted by 10.10.2017 15:00 hrs in the sealed envelope to the below address:

**A K Sablania (GGM/DNM)
RailTel Corporation of India Limited
143, Institutional Area, Sector-44,
Gurugram - 122003, NCR (India)**

It is advised to the bidders to familiarize themselves with the tendering portal well in advance of the submission date to avoid any last minute issues.

Please note this will be the last extension and no further requests for extension shall be entertained.

**(A.K. Sablania)
GGM/DNM**