

Tender Number	RCIL-C00EB(BD)/2/2023-O/o ED/EB/CO/RCIL
Date of Publishing:	01/11/23
Date of Pre bid Meeting:	08/11/23

Responses to Pre-bid queries

Sr. No	Section No.	Clause No.	Page no	Content of RFP	Query-Bidder 1	Query-Bidder 2	Query-Bidder 3	Query-Bidder 4	Response from RailTel
1	Open e-Tender Notice	NA	3	End date of bid submission is 22-Nov-2023 till 1500	Proposal Submission date may be extended for week or more.	Considering that several employees are on leave due to the Diwali festival, we kindly request an extension of the bid submission deadline by ten working days.	Kindly extend the timeline for bid submission by at least 8 days i.e., 01-Dec-2023 till 1500	Request you to extend the proposal due date by 3 weeks from the date of pre-bid response.	End date of bid submission is 08-Dec-2023 till 1500, Please refer to Point no 1 of Corrigendum-2.
2	Open Tender Notice & Section 6	3b	3 & 16	Once the bidders have selected the tenders they are interested, they can pay the processing fee Rs 5000+18% GST (NOT REFUNDABLE) by net-banking / Debit / Credit card. After that respective contractor/Vendor may download the required documents / tender schedules, Bid documents etc. Once you pay all applicable fees, tenders will be moved to the respective 'requested' Tab. This would enable the e-tender Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the tender document			Please take into account the acceptance of NEFT transactions for the processing fee, as the payment methods currently mentioned, namely net banking, debit, and credit cards, are not utilized for business payments.	Request you to allow Demand Draft for Bid processing fee and EMD as an alternative option of NEFT.	"Bidders can make the payment of the processing fee through the E-nivida portal using various methods such as Net banking, UPI (via QR code, VPA), Credit card, Debit card, etc. Additionally, for the payment of the EMD, bidders can generate the challan from the portal and proceed with the payment using NEFT."
3	Section 2: Indicative list of Consulting jobs & Special Conditions of Contract	2.1	10	The empaneled bidders will provide consultancy services anywhere in India. However, a professional would be entitled to TA/DA if s/he is asked to go on tour for project work from her/his project site. The professionals have to use their own laptops, mobile etc. for doing the project work. TA/DA rates are given in Clause c & d of section 8.	Is there only TA/DA to be provided to professional if she/he is asked to go on tour for project work from her/his project site. Boarding/ Lodging may also be considered for the same		Kindly let us know tentative list of locations where the bidder will be required to provide consultancy services.		Clause Modified - revised clause available in the Corrigendum, Please refer to Point no 2 of Corrigendum-2.
4	Section 2: Indicative list of Consulting jobs & Special Conditions of Contract	2.2	10	The jobs to the empaneled bidders shall be assigned in two ways. Where the need of consultant(s) is distinctly identifiable, the consultant(s) will be hired as per the finalized rates. Otherwise in majority of the cases financial bids as per Annexure 2 will be invited from the empaneled bidders against a clearly defined scope of work		Our interpretation of this statement is that in majority of the cases, a financial bid as per Annexure-2 will be invited and the rates for each position will be discovered. However, clause 3 under Annexure-DF states that the financial rates discovered as part of this empanelment process (L1 rates) will not change for the first 2 years. Request you to kindly clarify since the two clauses seem to be contradictory.	We believe that before empanelment of the bidder, resources rates would be finalized. Hence, there will be no requirement of submitting a financial bid for assigning work to the empaneled consultant. Kindly clarify.		No Change
5	Section 2: Indicative list of Consulting jobs & Special Conditions of Contract	2.2	10	Network Design & Management: Quality certification for Infrastructure/ Services ISO certification(s) including need assessment, due diligence, certification guidance, training and audits.		We understand that the consultant's role will be to assist the client in obtaining the required certification, and that the client will solely bear the cost of the certification.	Kindly provide clarification on following points. • Will the scope of work include any legal component and vetting. Kindly note that Deloitte per se cannot provide legal advice and thus ensure to have an external consultant. • Kindly share the nature of audit expected to be done Also let us know if the empaneled bidder will have an option to not respond to a bid they choose not to participate in.		No Change
6	Section 2: Indicative list of Consulting jobs & Special Conditions of Contract	2.2	10	Study on Technology & Business Trends in Indian & International ICT sector: Network & Physical security certification and processes implementation		We understand that the consultant's role will be to assist the client in obtaining the required certification, and that the client will solely bear the cost of the certification.			No Change
7	Section 2: Indicative list of Consulting jobs & Special Conditions of Contract	2.2	11	PPP advisory and Other important strategies		Please provide more details of the mentioned tasks			Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 3 of Corrigendum-2.
8	Section 2: Indicative list of Consulting jobs & Special Conditions of Contract	2.4	11	Bidder's consultants deployed on a job will use their own infrastructure when working from RailTel / user's premises. The user's responsibility will be restricted to provide workspace and environment for the consultants' official work related to the assigned job.			Kindly clarify the working model for this engagement? should the bidder be required to support remotely or would we be required to work out of client site.		Clause Modified - revised clause available in the Corrigendum, Please refer to Point no 4 of Corrigendum-2.
9	Section 3: Eligibility Criteria	III	12	The bidder shall have achieved a cumulative average consultancy turnover of more than Rs. 1000 crores in India over the three preceding fiscal years, Viz. 2020-21, 2021-22, and 2022-23. In addition, the bidder's turnover from IT consultancy/advisory (excluding system integration services such as software development, product support and facility management, hardware installation and maintenance, product implementation) in India should be more than Rs. 150 crores in each of the corresponding 3 years as above. A certificate from the Chartered Accountant on both the turnovers in these years, in original, may be submitted. Firm should also submit the Audited Balance sheet of these 3 years	Financial Eligibility Criteria: The applicants should mention their cumulative turnover for the last three years, which is certified and audited by a CA who has a valid UDIN Number • cumulative consultancy turnover > Rs. 1000 crores (2020-21 to 2022-23). • IT consultancy/ advisory turnover > Rs. 150 crores yearly (excl. system integration) for 2020-21 to 2022-23				Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 5 of Corrigendum-2.
10	Section 3: Eligibility Criteria	IV	12	The bidder should have completed 5 IT consultancy jobs of value more than 2.5 Cr each in the last 3 years. Information on the jobs may be furnished as per Annexure-1.	We assume that the work order extension shall also be considered and 2.5 cr is combined value of the engagement. We request you to amend this clause as "1. Copy 5 IT consultancy/ Advisory related work order of value more than 2.5 Cr each in the last 3 years.		Request you to kindly consider ongoing IT consultancy jobs as part of eligibility criteria. Revised the clause as follows: The bidder should have ongoing/ completed 5 IT consultancy jobs of value more than 2.5 Cr each in the last 3 years. Information on the jobs may be furnished as per Annexure-1.		Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 6 of Corrigendum-2.
11	Section 3: Eligibility Criteria	V	12	The bidder Should have experience of executing at least two IT/Telecom consulting projects with the Telecom sector (Any Telecom operator having UAS, NLD, ISP, IP License) value more than 1.5 Cr in the last 3 financial years. A certificate from the Chartered Accountant on above turnovers in these years, in original, may be submitted.	Copy of 2 IT/Telecom/Advisory related work orders > Rs. 1.5 Cr each in the last 3 years. extension shall also be considered		Kindly relax the value of the project and also consider ongoing projects as part of eligibility criteria. Revise the clause as follows. The bidder Should have experience of executing (ongoing/ completed) at least two IT/ Telecom consulting projects with the Telecom sector (Any Telecom operator having UAS, NLD, ISP, IP License) value more than 75 lakh in the last 3 financial years. A certificate from the Chartered Accountant on above turnovers in these years, in original, may be submitted	Please clarify IT Consultancy projects with Smart Cities implementation which includes component of Fiber Network roll out can be considered within in Telecom sector. Also, can we consider ongoing projects wherein Government departments are in the process of obtaining licenses for the fiber network implementations. Request inclusion of Universal License apart from the list of licenses provided. Request to consider value of the IT/ Telecom sector consultancy projects for 50 lakhs instead of 1.5 Cr.	Clause Modified - revised clause available in the Corrigendum, Please refer to Point no 7 of Corrigendum-2.
12	Section 3: Eligibility Criteria	VI	12	The bidder company shall have at least 1000 Professionals in IT/Telecom/Finance domains on its rolls. Certificate issued by Head-HR or bidder's authorized signatory should be enclosed in the offer.	"HR-Certificate for At least 500 in IT/Telecom/Finance/ Advisory domain on roll professionals"				Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 8 of Corrigendum-2.
13	Section 3: Eligibility Criteria	VIII	12	Bidder should be CMMI5 certified	CMMI3 Certification			Request to consider CMMI3 certificate	Deleted, Please refer to Point no 9 of Corrigendum-2.

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14	Section 3: Eligibility Criteria	Note	12	In case any project is on-going (in regards to Point IV & V above) a certificate from the Statutory Auditor/Chartered Accountant (Unique Document Identification Number (UDIN) is mandatory in both cases) duly mentioning reference of concerned Order has to be provided mentioning that minimum 80% of fee has been released.			Typically, IT/ Telecom consultancy projects are long term and multiple extensions are provided by the client. Hence, the criteria of release of minimum 80% fee will not be an appropriate measure to evaluate the bidders. We request you to kindly remove the clause and consider ongoing the projects as part of the eligibility criteria.		No change
15	Section 4: Eligibility Criteria Checklist	1.5	13	Non-Blacklist Self- Certification: No blacklisting by Govt./PSU in the last 3 Fys on company letterhead.		It is requested that the criteria should be instead modified as: The bidder should not be blacklisted by Govt./PSU in the last 3 Fys as on bid submission date.			Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 10 of Corrigendum-2.
16	Section 4: Eligibility Criteria Checklist	3	13	*Financial Eligibility Criteria: The applicants should mention their cumulative turnover for the last three years, which is certified and audited by a CA who has a valid UDIN Number • Average consultancy turnover > Rs. 1000 crores (2020-21 to 2022-23). • IT consultancy turnover > Rs. 150 crores yearly (excl. system integration) for 2020-21 to 2022-23*		May please help clarify below points: 1. Please clarify whether we need to provide certificate for cumulative turnover of our firm for the last 3 Fys? If so, what is the threshold turnover value for the eligibility criteria? 2. Please validate our understanding that we need to provide average annual turnover certificate from overall consultancy business for last 3 Fys and the threshold value will be INR 1000 Cr. 3. Please clarify do we need to provide annual OR cumulative turnover certificate from IT consultancy business for last 3 Fys. One submission from our side is that since the empanelment is to get quality strategic consulting work done for various RailTel's initiatives, therefore, to ensure that only the established consulting firms participate in this empanelment, we would request that the average annual turnover certificates may be considered with the threshold values of INR 1000 Cr for overall consultancy and INR 100 Cr for IT consultancy.			No change
17	Section 5: Earnest money Deposit & Security deposit	5.5	15	The earnest money of unsuccessful tenderer will save as herein before provided, be returned within reasonable time to the unsuccessful tenderer but the RailTel shall not be responsible for any loss or depreciation that may happen to the security for the due performance of the above stipulation to keep offer open for the period specified in the tender documents or to the Earnest Money while in their possession nor be liable to pay interest thereon.			We propose released of EMD to unsuccessful bidder within 15 days		Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 11 of Corrigendum-2.
18	Section 7: Evaluation of offer & Award of Contract	7.3	19	On written communication from RAILTEL for having qualified for empanelment, the bidder will sign the contract (letter of empanelment) within 7 days of such communication. Failing which, the offer may be treated as withdrawn and EMD would be forfeited. RAILTEL reserves the right to extend the offer to the next eligible bidder			Request that this be made atleast 15 days so that the bidder has enough time for internal reviews		Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 12 of Corrigendum-2.
19	Section 7: Evaluation of offer & Award of Contract	7.3	20	RAILTEL will have a panel of Five bidders for availing the services during the period of empanelment, which will be initially for two years. Depending on the project requirements, RAILTEL may extend the period of empanelment for additional three (for 2 years + 1 year after initial 2 years through mutual consent. The empanelled bidders will have to renew/re-submit the security deposit/BG for the extended period of empanelment.			Kindly let us know for the extension of services beyond 2 years, would there be a yearly increment in the fees paid to the bidder.		No Change
20	Section 7: Evaluation of offer & Award of Contract	7.3	20	The conditions stipulated in the contract will be strictly adhered to and violation of any of these conditions will entail termination of the contract without prejudice to the rights of the RAILTEL.			Kindly let us know if RailTel would be willing to consider some of the changes that bidder propose during the contracting phase.		No change
21	Section 8: Payment Terms & penalty	8	21	For long term projects, phase wise payments will be released as proposed by the bidder in Annexure-2, as approved by the competent authority and duly recommended by the PRC. Where the need of consultant(s) is distinctly identifiable, the consultant(s) will be hired as per man-month rate and paid quarterly.			Kindly let us know acceptance criterias against which the deliverables would be approved and recommended by PRC.		No change
	Section 8: Payment Terms & penalty	c	21	TA/DA for Principal Consultant (as applicable to the E-8 level), for Senior Consultant (as applicable to the E-5 level), for Consultant (as applicable to the E-3 level) and for Junior Consultant/Technical Writer (as applicable to the E-1 level) in RAILTEL respectively will be reimbursed on production of original documents. Each work order will be considered a project and TA/DA shouldn't exceed 15% of the work order value.					Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 13 of Corrigendum-2.
22	Section 9: General Terms and Conditions of Contract	9.1 (f)	22	Recommend release of funds and penalties for delay. For long duration projects the payments will be activity based while for short duration projects (less than 3 months) payments will be released on project completion.			Kindly clarify for long duration project payment will be activity or delivered based.		No change

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23	Section 9: General Terms and Conditions of Contract	9.5	23	The empanelled Bidder and their personnel will not, either during the term or after expiration of this contract, disclose any proprietary or confidential information relating to the services, contract or business or operations of RAILTEL or its clients without the prior written consent of RAILTEL.				Request you to please add new clause under Confidentiality: "Except as otherwise permitted by this agreement, neither of the parties may disclose to third parties the contents of this agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such confidential information to the extent that it: (a) is or becomes public other than through a breach of this agreement, (b) is subsequently received by the receiving party from a third party who, to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (c) was known to the receiving party at the time of disclosure or is thereafter created independently, (d) is disclosed as necessary to enforce the receiving party's rights under this agreement, or (e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of 3 years from the date of termination of this agreement."	No change
24	Section 9: General Terms and Conditions of Contract	9.6 (b)	23	The agency or its deployed personnel, by virtue of working on RAILTEL /Client's projects, can't claim any rights on the work performed by them. RAILTEL /Client will have absolute rights on the work assigned and performed by them. Neither any claims of the agency or its deployed professionals will be entertained on the deliverables.			The the ownership of deliverables will be given to RailTel. However, pre-existing IPR in the deliverables will still be with the bidder. Considering this we propose below language: "Upon expiration of this Agreement / Contract or sooner upon written request of the Client, all Confidential Information in the possession of <name of bidder> shall be returned to the Client or destroyed under conditions which preserve the confidentiality of the Confidential Information, at the option and instruction of the Client. Notwithstanding the foregoing, <name of bidder> retains all rights in the Deliverables and work product, and in any software, materials, know-how and/or methodologies that <name of bidder> may use or develop in connection with this Contract. <name of bidder> is not responsible if the client infringes the IPR by modifying the deliverables submitted by <name of bidder>		No change
25	Section 9: General Terms and Conditions of Contract	9.7 (b)	23	RAILTEL and its Clients also stand absolved of any liability on account of death or injury sustained by the Agency staff during the performance of this empanelment and also for any damages or compensation due to any dispute between the agency and its staff.			Kindly note that there is no clause which limits firm's liability. Kindly raise during the pre-bid and also try to negotiate with the client to incorporate below clause in the contract. "Notwithstanding anything contained in the contract, Client agrees that the Vendor/ Bidder / Consultant shall not be liable to Client, for any losses, claims, damages, liabilities, cost or expenses ("Losses") of any nature whatsoever, for an aggregate amount in excess of the fee paid under the contract for the services provided under the contract, except where such Losses are finally judicially determined to have arisen primarily from fraud or bad faith of the Vendor/ Bidder / Consultant. In no event shall the Vendor/ Bidder / Consultant, be liable for any consequential (including loss of profit and loss of data), special, indirect, incidental, punitive, or exemplary loss, damage, or expense relating to the services provided pursuant to this Contract		No change
26	Section 9: General Terms and Conditions of Contract	9.8 (b)	23	RAILTEL may transfer upon such terms and in such manner, as it deems appropriate work order for similar support service to other agencies and the defaulting agency will be liable to compensate RAILTEL for any extra expenditure involved towards support service to complete the scope of work totally			We suggest adding termination clause in case of independence issues. "Consultant/ bidder may terminate this Contract by a written notice to Client if Consultant/ bidder determines that a law, regulation or anything having similar import, or a circumstances (including cases where Client's ownership or constitution has changed), makes Consultant/ bidder performance of the Contract impermissible or in conflict with independence or professional rules applicable to Consultant/ bidder."	Request you to please add the following clause in the RFP: Selected bidder may terminate this agreement, or any particular services, immediately upon written notice to IPA if selected bidder reasonably determine that it can no longer provide the services in accordance with applicable law or professional obligations	No change
27	Section 10: Other Important terms & Contract	10 (b)	25	RAILTEL may by written notice sent to the empanelled bidder; terminate the work order and/or the Contract, in whole or in part at any time of its convenience. The notice of termination will specify that termination is for RAILTEL's convenience, the extent to which performance of work under the work order and/or the contract is terminated, and the date upon which such termination becomes effective. RAILTEL reserves the right to cancel the remaining part and pay to the selected vendor an agreed amount for partially completed Services.			Request that in termination scenario, RailTel intimate the bidder along with a period for remediation .If the bidder are unable to resolve within the said period, then the RailTel can act as mentioned here.		No change
28	Section 10: Other Important terms & Contract	10 (e)	25	The bidder will be responsible for any damage to equipment's, property and third party liabilities caused by acts on part of its deployed consultants at RAILTEL/User's premises. All equipment will be used only for the purpose of carrying out legitimate business of RAILTEL /User's organization and will not be put into any other use.			Kindly limit the liability and indemnity to the contract value.		Cluase Modified - revised clause available in the Corrigendum. Please refer to Point no 14 of Corrigendum-2.
29	Section 10: Other Important terms & Contract	10 (g)	25	Intellectual Property Rights: The empanelled Bidder will indemnify RAILTEL of any infringement of third party rights be they under the Patents Act or the IPR.			The indemnities mentioned herein is very wide. Kindly cap the indemnity and the bidder should be only liable for indemnities which are judicially determined and solely attributable to the bidder.		Cluase Modified - revised clause available in the Corrigendum. Please refer to Point no 15 of Corrigendum-2.

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30	Annexure -1 CREDENTIAL BID	e	26	"Please specify consultancy jobs for Telecom Operators each of value more than Rs. 1.5 Cr undertaken and successfully completed in the last three years. Information may be submitted in the following format. Please attach a separate sheet for each project and submit work orders & satisfactory completion certificates from the clients."		It is requested that as a means to validate the successful completion of the project, instead of client satisfaction certificate, a self certification by authorized signatory of the bidder may be considered.			Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 16 of Corrigendum-2.
	Annexure -2	2	31						New Clause added-clause available in the Corrigendum, Please refer to Point no 17 of Corrigendum-2.
31	Annexure - AF- ABRIDGED FINANCIAL BID			New Clause				Bidders quoting less than 20% (twenty percent) of the average Total Cost quotes will be disqualified and other bidders will be considered for further evaluation. The Total cost is computed by adding Total costs of all the technically qualified Bidders and dividing the same by the number of technically qualified Bidders. So that no bidder, can quote very less than industry standard.	No Change
32	Annexure - DF- Detailed FINANCIAL BID	4	29	Each work order will be considered a project and TA/DA shouldn't exceed 15% of the work order value. No local conveyance and TA/DA within greater city limits will be applicable			Request to kindly waive-off limit of 15% of the work order value and change it basis actuals and frequency of travel needed		Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 18 of Corrigendum-2.
33	Annexure-3 Educational Qualifications and Experience of various positions		32	Qualification of resources Sr. Consultant BCA/B. Tech/BSC (Technology/computer science) in graduation & MCA/ MBA/ M. Tech in post-graduation /CA/Law Post-graduate	Considering the scope of work RailTel shall required three type of resources i.e., Technology Consultant, Management Consultant and Subject Matter experts. Further, The proposed qualification and experience is as below :Principle Consultant with 10 years and Above exp. (Management/Functional Profile), Sr.Consultant with 6 years and Above exp. (Management/Functional Profile), Consultant with 3 years and Above exp. (Management/Functional Profile), Subject Matter expert with 15 years and Above exp. (Management/Functional Profile). For technology Profile : Minimum Qualification : B.Tech/ B.E/ MCA, For Management Profile : Minimum Qualification : MBA and for Subject Matter expert : Masters Degree is respective domain (Technology / Management / Finance)		As the scope of the work is predominantly aligned towards the technical aspect of telecom domain, request to kindly relax the educational qualification for Sr. Consultant as follows. Sr. Consultant BCA/B. Tech/BSC (Technology/computer science) in graduation or MCA/ MBA/ M. Tech in post-graduation /CA/Law Post-graduate	BCA/B. Tech/BSC (Technology/computer science) in graduation and/or MCA/MBA/M. Tech in post-graduation /CA/Law Post graduate	Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 19 of Corrigendum-2.
34	Annexure-3 Educational Qualifications and Experience of various positions		32	Experience in years as on date		"Please clarify what is expected of bidder to fill and submit in this Annexure. According to us, the last two columns (Experience in years as on date and Minimum number of years with the bidder firm as on date of bid submission) should be provided by the client. Request you to kindly clarify. Additionally, in case CVs have to be submitted, request you to kindly clarify the required number of CVs for each position."	Kindly provide the no. of years of experience of the resources proposed as part of the tender.	Request to please specify the years of experience for each position	Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 20 of Corrigendum-2.
35	Annexure-4 CRITERION FOR CREDENTIAL EVALUATION	2	33	Cumulative Turnover from Consultancy in India in last three financial years. • 2 Marks (up to maximum marks) for each additional Rs. 100 Cr. turnover (over and above Rs. 1000 Crore				Please change to secure full marks the cumulative turnover should be of 1400 Crores from Consultancy in India in last three financial years	No Change
36	Annexure-4 CRITERION FOR CREDENTIAL EVALUATION	3	33	Cumulative Turnover from IT Consultancy in India of more than Rs. 150 crores in last three financial years. • 5 Marks (up to maximum marks) for each an each additional Rs. 10 Cr. turnover (over and above Rs. 150 Crore)	We request you to consider Cumulative Turnover from IT Consultancy/Advisory in India for overall technical evaluation			Please change to secure full marks the cumulative turnover should be of 170 Crores from IT Consultancy in India in last three financial years	Clause Modified - revised clause available in the Corrigendum. Please refer to Point no 21 of Corrigendum-2.
37	Annexure-4 CRITERION FOR CREDENTIAL EVALUATION	4A	33	IT consultancy work orders in last 3 financial years. • 5 additional marks (up to maximum marks) for Each additional work orders of value > 50 lakhs (over and above 5 IT consultancy work orders of value more than Rs. 2.5 Cr)	We request you to consider " IT consultancy/ Advisory work orders in last 5 financial years.	Our understanding that a minimum of five work orders, each valued at Rs. 2.5 crore, are required. Additionally, three projects, each with a minimum value of 50 lakhs, are necessary to achieve maximum marks. We kindly request you to validate our understanding. We kindly request that the criteria be modified to include projects undertaken in the last five financial years instead of three years.		Please change to secure full marks the bidder should submit 5 IT consultancy of value more than 2.5 Cr each and at least 2 IT Consultancy work of > 50 lakhs each	Clause Modified - revised clause available in the Corrigendum
38	Annexure-4 CRITERION FOR CREDENTIAL EVALUATION	4B	33	IT/ Telecom consultancy work orders of Telecom sector in India in last 3 financial years. • 5 additional marks (up to maximum marks) for Each additional work orders of value > Rs. 30 lakhs (over and above 2 Telecom sector consultancy work order of value more than Rs. 1.5 Cr. each)	IT/ Telecom consultancy/ Advisory work orders of Telecom sector in India in last 5 financial years.	Please clarify whether projects related to both IT consultancy and Telecom consultancy within the Telecom sector are acceptable? We kindly request that the criteria be modified to include projects undertaken in the last five financial years instead of three years.		Please change to secure full marks the bidder should submit 2 IT/ Telecom Consultancy work orders for value 1.5 Cr each and 2 IT/ Telecom Consultancy work value > Rs 30 lakhs of Telecom sector in India in last 3 financial years	Clause Modified - revised clause available in the Corrigendum. Please refer to Annexure-4 of Corrigendum-2.
39	Annexure-4 CRITERION FOR CREDENTIAL EVALUATION	5	33	The company shall have at least 1000 IT/Telecom/Finance Professionals on its rolls • Minimum 1000 up to 1199 FTE - 10 marks • 1200 - 1500 FTE- 15 Marks • Above 1500 FTE- 20 Marks	The company shall have at least 500 IT/Telecom/Finance/ Advisory Professionals on its rolls • Minimum 500 up to 600 FTE - 10 marks • 600 - 700 FTE- 15 Marks • Above 700 FTE- 20 Marks				Please refer to Annexure-4 of Corrigendum-2.
40	Annexure-4 CRITERION FOR CREDENTIAL EVALUATION	6	33	The company shall have at least four offices (One each in Northern, Southern, Eastern & Western India) having 100 IT/Telecom/Finance Professionals in each office. Two marks for each additional locations having 100 IT/Telecom/Finance Professionals. (up to maximum marks)				Please change to secure full marks bidder should provide details of 4 additional locations apart from at least one office in each Northern, Southern, Eastern & Western India with 100 IT/ Telecom/ Finance professionals	Please refer to Annexure-4 of Corrigendum-2.