

Tender No. RCIL-CO0EB(BD)/2/2023-O/o ED/EB/CO/RCIL, Dated: 01-Nov-2023

Corrigendum - 2

**TENDER
FOR
Empanelment of Consultants**



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1 Corrigendum-2 for Tender for Empanelment of Consultants

In reference to the Empanelment of consultants as per specifications and schedule of requirements of tender document reference no. RCIL-CO0EB(BD)/2/2023-O/o ED/EB/CO/RCIL , Dt: 01-Nov-2023, all are advised to note following changes in the tender document:

S. No.	Tender Reference	Original Version	Modified Version
1	Open e-Tender Notice (Pg no.3)	End date of bid submission is 22-Nov-2023 till 1500	End date of bid submission is 08-Dec-2023 till 1500
2.	Section 2- Clause 2.1 (Pg no. 10)	The empanelled bidders will provide consultancy services anywhere in India. However, a professional would be entitled to TA/DA if s/he is asked to go on tour for project work from her/his project site. The professionals have to use their own laptops, mobile etc. for doing the project work. TA/DA rates are given in Clause c & d of section 8.	The empanelled bidders will provide consultancy services anywhere in India. However, a professional would be entitled to TA/DA if s/he is asked to go on tour for project work from her/his project site. The professionals have to use their own laptops, mobile etc. for doing the project work. TA/DA rates are given in Clause c & d of section 8. The tentative list of project locations shall include metro cities and state capitals across India. Lodging facilities will be provided in accordance with the provisions outlined in the RCIL HR policy, corresponding to the equivalent position mentioned in the bid document.
3	Section 2- Clause 2.2 (Pg no. 11)	PPP advisory and Other important strategies	PPP advisory and Other important strategies- Consultancy/advisory related activities for Monetisation projects of RailTel or its customers

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4.	Section 2- Clause 2.4 (Pg no. 11)	Bidder's consultants deployed on a job will use their own infrastructure when working from RailTel /user's premises. The user's responsibility will be restricted to provide workspace and environment for the consultants' official work related to the assigned job.	Bidder's consultants deployed on a job will use their own laptop when working from RailTel /user's premises. The user's responsibility will be restricted to provide workspace for the consultants' official work related to the assigned job. Working Model will be hybrid - Onsite & Remote depends on the requirement of the assignment
5	Section 3 – Clause III (Pg no. 12)	The bidder shall have achieved a cumulative average consultancy turnover of more than Rs. 1000 crores in India over the three preceding fiscal years, Viz. 2020-21, 2021-22, and 2022-23. In addition, the bidder's turnover from IT consultancy/advisory (excluding system integration services such as software development, product support and facility management, hardware installation and maintenance, product implementation) in India should be more than Rs. 150 crores in each of the corresponding 3 years as above. A certificate from the Chartered Accountant on both the turnovers in these years, in original, may be submitted. Firm should also submit the Audited Balance sheet of these 3 years	The bidder shall have achieved a cumulative average consultancy/ advisory turnover of more than Rs. 1000 crores in India over the three preceding fiscal years, Viz. 2020-21, 2021- 22, and 2022-23. In addition, the bidder's turnover from IT consultancy/ advisory (excluding system integration services such as software development, product support and facility management, hardware installation and maintenance, product implementation) in India should be more than Rs. 150 crores in each of the corresponding 3 years as above. A certificate from the Chartered Accountant on both the turnovers in these years, in original, may be submitted. Firm should also submit the Audited Balance sheet of these 3 years

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6	Section 3 – Clause IV (Pg no. 12)	The bidder should have completed 5 IT consultancy jobs of value more than 2.5 Cr each in the last 3 years. Information on the jobs may be furnished as per Annexure-1.	The bidder should have ongoing/ completed 5 IT consultancy/ advisory jobs of value more than 2.5 Cr each in the last 3 years. Information on the jobs may be furnished as per Annexure-1
7	Section 3 – Clause V (Pg no. 12)	The bidder Should have experience of executing at least two IT/Telecom consulting projects with the Telecom sector (Any Telecom operator having UAS, NLD, ISP,IP License) value more than 1.5 Cr in the last 3 financial years. A certificate from the Chartered Accountant on above turnovers in these years, in original, may be submitted.	The bidder Should have experience of executing (Ongoing/Completed) at least two IT/Telecom consulting/ advisory projects with the Telecom sector (Any Telecom operator having UAS, NLD, ISP,IP License) value more than 1.5 Cr in the last 3 financial years. A certificate from the Chartered Accountant on above turnovers in these years, in original, may be submitted.
8.	Section 3 – Clause VI (Pg no. 12)	The bidder company shall have at least 1000 Professionals in IT/Telecom/Finance domains on its rolls. Certificate issued by Head-HR or bidder’s authorized signatory should be enclosed in the offer.	The bidder company shall have at least 1000 Professionals in IT/Telecom/Finance/ Advisory/Consultancy domains on its rolls. Certificate issued by Head-HR or bidder’s authorized signatory should be enclosed in the offer.
9	Section 3 – Clause VIII (Pg no. 12)	Bidder should be CMMi5 certified	Clause deleted
10	Section 3- Clause 1.5 (Pg no.13)	Non-Blacklist Self- Certification: No blacklisting	The bidder should not be blacklisted by Govt./PSU in the last 3 FYs as on bid submission date.

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		by Govt./PSU in the last 3 Fys on company letterhead.	
11	Section 5- Clause 5.5 (Pg no.15)	The earnest money of unsuccessful tenderer will save as herein before provided, be returned within reasonable time to the unsuccessful tenderer but the RailTel shall not be responsible for any loss or depreciation that may happen to the security for the due performance of the above stipulation to keep offer open for the period specified in the tender documents or to the Earnest Money while in their possession nor be liable to pay interest thereon.	The earnest money of unsuccessful tenderer will save as herein before provided, be returned within 30 days' time to the unsuccessful tenderer after issue of LOA to the successful bidder but RailTel shall not be liable to pay any interest / loss that may occur to the security for the due performance of the above stipulation for the period specified in the tender documents.
12	Section 7 – Clause 7.3 a (Pg no. 19)	On written communication from RAILTEL for having qualified for empanelment, the bidder will sign the contract (letter of empanelment) within 7 days of such communication. Failing which, the offer may be treated as withdrawn and EMD would be forfeited. RAILTEL reserves the right to extend the offer to the next eligible bidder	On written communication from RAILTEL for having qualified for empanelment, the bidder will sign the contract (letter of empanelment) within 15 days of such communication. Failing which, the offer may be treated as withdrawn and EMD would be forfeited. RAILTEL reserves the right to extend the offer to the next eligible bidder"
13	Section 8- Clause C (Pg no.21)	TA/DA for Principal Consultant (as applicable to the E-8 level), for Senior Consultant (as applicable to the E-5 level), for Consultant (as applicable to the E-3	TA/DA for Principal Consultant (as applicable to the E-7 level), for Senior Consultant (as applicable to the E-5 level), for Consultant (as applicable to the E-3 level) and

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		<p>level) and for Junior Consultant/Technical Writer (as applicable to the E-1 level) in RAILTEL respectively will be reimbursed on production of original documents. Each work order will be considered a project and TA/DA shouldn't exceed 15% of the work order value.</p>	<p>for Junior Consultant/Technical Writer (as applicable to the E-1 level) in RAILTEL respectively will be reimbursed on production of original documents. Each work order will be considered a project and such TA/DA reimbursement shall be limited to 50% of the project/order value. The work order shall specify the project station for which No local conveyance and TA/DA within greater city limits will be applicable. For any project requirement, the consultant(s) may be required to visit other RailTel/User locations. In such cases, Travel Allowance (TA), Daily Allowance (DA), lodging, and boarding charges will be reimbursed upon submission of expense bills in RailTel's name (inclusive of GST number) separately corresponding to the equivalent position mentioned in the bid document. Any of the such tours will only be taken after the approval from respective RailTel project authority who shall also ensure that the cost towards such tours does not breach the above capping.</p>
14	Section 10 – Clause 10 e (Pg. no. 25)	The bidder will be responsible for any damage to equipment's, property and third party liabilities caused by acts on part of its deployed consultants at RAILTEL/User's	The bidder will be responsible for any damage to equipment's, property and third party liabilities caused by acts on part of its

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		premises. All equipment will be used only for the purpose of carrying out legitimate business of RAILTEL /User's organization and will not be put into any other use.	<p>deployed consultants at RAILTEL/User's premises. All equipment will be used only for the purpose of carrying out legitimate business of RAILTEL /User's organization and will not be put into any other use."</p> <p>Notwithstanding anything contained herein, the total liability of the bidder shall not be more than the Contract Value from RailTel.</p>
15.	Section 10 – Clause 10 g (Pg. no. 25	Intellectual Property Rights: The empanelled Bidder will indemnify RAILTEL of any infringement of third party rights be they under the Patents Act or the IPR.	<p>Intellectual Property Rights: The empanelled Bidder will indemnify RAILTEL of any infringement of third party rights be they under the Patents Act or the IPR."</p> <p>Notwithstanding anything contained herein, the total liability of the bidder shall not be more than the Contract Value from RailTel.</p>
16	Annexure-1 – Clause e (Pg. no.26)	Please specify consultancy jobs for Telecom Operators each of value more than Rs. 1.5 Cr undertaken and successfully completed in the last three years. Information may be submitted in the following format. Please attach a separate sheet for each project and submit work orders & satisfactory completion certificates from the clients.	<p>Note added at the end of Annexure:</p> <p>For all the project experience, following documentary evidences are required:</p> <p>Work order/ Contract clearly highlighting the scope of work and value of the contract/order along with completion certificate signed by the end customer on their Letterhead.</p> <p>OR</p> <p>If NDA is signed between Bidder & Client and Work Order/ Contract cannot be submitted as a proof of work, then Bidder shall submit</p>

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			<p>Certificate mentioning NDA signed, scope of work, Cost of Project, duration of project and current status of the project signed by the CA/Statutory Auditor of the bidder.</p> <p>Or</p> <p>In case project is on-going a certificate from the CA/Statutory Auditor duly mentioning reference of concerned Order has to be provided mentioning that 80% of Fees/Charges has been received.</p>
17	Annexure -2 Point number 2 (Pg. no. 31)		<p>New Clause added-</p> <p>A Project Review Committee (PRC) may evaluate the proposals for selection of one of the empanelled bidders. In case PRC desires, the bidders may be called for presentation. After approval of the cost/time estimates by a Project Review Committee (PRC), RailTel will issue a work order for job assignment.</p>
18	Annexure DF- Clause 4 (Pg. no. 29)	Each work order will be considered a project and TA/DA shouldn't exceed 15% of the work order value. No local conveyance and TA/DA within greater city limits will be applicable	<p>Each work order will be considered a project and such TA/DA reimbursement shall be limited to 50% of the project/order value. The work order shall specify the project station for which No local conveyance and TA/DA within greater city limits will be applicable. For any project requirement, the consultant(s) may be required to visit other RailTel/User locations. In such cases, Travel Allowance (TA), Daily Allowance (DA), lodging, and</p>

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			<p>boarding charges will be reimbursed upon submission of expense bills in RailTel's name (inclusive of GST number) separately corresponding to the equivalent position mentioned in the bid document. Any of the such tours will only be taken after the approval from respective RailTel project authority who shall also ensure that the cost towards such tours does not breach the above capping.</p>
19.	Annexure 3- S.no. 2 (Pg. no. 32)	<p>Qualification of resources Sr. Consultant BCA/B. Tech/BSC (Technology/computer science) in graduation & MCA/ MBA/ M. Tech in post-graduation /CA/Law Post-graduate</p>	<p>Qualification of resources Sr. Consultant BCA/B. Tech/BSC in graduation and/or MCA/ MBA/ M. Tech /CA/LLM</p>
20	Annexure 3- S.no. 2 (Pg. no. 32)	Experience in years as on date	<p>Following Resource Position wise Experience is added in the Table below :</p> <p>Principal Consultant - 12 Years and above Sr. Consultant- 10 Years and above Consultant- 7 Year and above Jr. Consultant- 5 Years and above Technical Content Writer-- 5 Years and above</p>
21	Annexure 4 – Point no. 3 (Pg. no.33)		Modified table for Annexure 4 is given below

Annexure-3 – Educational Qualifications and Experience of various positions

S. No.	Position	Qualifications	Experience in years as on date	Minimum number of years with the bidder firm as on date of bid submission
1	Principal Consultant	BCA/B. Tech/BSC in graduation and/or MCA/MBA/M. Tech /CA/LLM	12 Years and above	
2	Sr. Consultant	BCA/B. Tech/BSC in graduation and/or MCA/MBA/M. Tech /CA/LLM	10 Years and above	
3	Consultant	BCA/B. Tech/BSC in graduation and/or MCA/ MBA/ M. Tech /CA/LLM	7 Year and above	
4	Jr. Consultant	BCA/B. Tech/BSC in graduation and/or /CA/LLM	5 Years and above	

5	Technical Content Writer	BCA/B. Tech/BSC With proficiency in technical content writing.	5 Years and above	
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Annexure-4 – CRITERION FOR CREDENTIAL EVALUATION’

S.No.	Eligibility/Evaluation Criterion	Max Marks	Marks Obtained
1	Consulting firm operating in India (Year of operations): <ul style="list-style-type: none"> 2 Marks (up to maximum marks) for each completed year of operation (over and above 3 Years) 	10	
2	Cumulative Turnover from Consultancy/ advisory in India in last three financial years. <ul style="list-style-type: none"> 2 Marks (up to maximum marks) for each additional Rs. 100 Cr. turnover (over and above Rs. 1000 Crore) 	10	
3	Cumulative Turnover from IT Consultancy/ advisory in India of more than Rs. 150 crores in last three financial years. <ul style="list-style-type: none"> 5 Marks (up to maximum marks) for each an each additional Rs. 10 Cr. turnover (over and above Rs. 150 Crore) 	15	
4A	IT consultancy/ advisory work orders in last 3 financial years. <ul style="list-style-type: none"> 5 additional marks (up to maximum marks) for Each additional work orders of value > 50 lakhs (over and above 5 IT consultancy/advisory work orders of value more than Rs. 2.5 Cr) 	15	
4B	IT/ Telecom consultancy/ Advisory work orders of Telecom sector in India in last 3 financial years. <ul style="list-style-type: none"> 5 additional marks (up to maximum marks) for Each additional work orders of value > Rs. 30 lakhs (over and above 2 Telcom sector consultancy/Advisory work order of value more than Rs. 1.5 Cr. each) 	15	

4C	<p>If the 2 of the above (4A & 4B) with Government Departments/PSUs.</p> <ul style="list-style-type: none"> • Up to 2 work orders above (4A) and 1 work order (4B) with Government Departments/PSUs – 3 Marks • Above 2 work orders (4A) and 1 work order (4B) with Government Departments/PSUs – 5 Marks 	05	
5	<p>The company shall have at least 1000 IT/Telecom/Finance/advisory/consultancy Professionals on its rolls</p> <ul style="list-style-type: none"> • Minimum 1000 up to 1199 FTE – 10 marks • 1200 – 1500 FTE- 15 Marks • Above 1500 FTE- 20 Marks 	20	
6	<p>The company shall have at least four offices (One each in Northern, Southern, Eastern & Western India) having 100 IT/Telecom/Finance Professionals/advisory/Consultancy in each office.</p> <p>Two marks for each additional locations having 100 IT/Telecom/Finance Professionals. ((up to maximum marks)</p>	10	