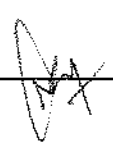


167	16	8 (2) of CHAPTE R-2A	The e-RA procedure has been implemented through IREPS Portal and as per guidelines issued by Ministry of Railways Letter No. 2017/Trans/01/Policy/Pt-S Dated 28.03.2018. As per the procedure a minimum of three bids are mandatory for conduct of e-RA.	As per guidelines issued by Ministry of Railways Letter No. 2017/Trans/01/Policy/ Pt-S Dated 28.03.2018, "the reverse auction shall be preferred method for procurement for works and services for tender value more than 50 cr in each case" Since the approximate value of the tender is 31.04 cr, then in that case Reverse Auction would not be applicable in the tender. Kindly Confirm?	No change in the Tender clause
168	16	8 (2) of CHAPTE R-2A	The e-RA procedure has been implemented through IREPS Portal and as per guidelines issued by Ministry of Railways Letter No. 2017/Trans/01/Policy/Pt-S Dated 28.03.2018. As per the procedure a minimum of three bids are mandatory for conduct of e-RA.	As per guidelines issued by Ministry of Railways Letter No. 2017/Trans/01/Policy/ Pt-S Dated 28.03.2018, "the reverse auction shall be preferred method for procurement for works and services for tender value more than 50 cr in each case" We understand that in case bids are having value lesser than 50 cr, then reverse auction is not applicable in the tender. Kindly Confirm?	No change in the Tender clause
169	16	8 (2) of CHAPTE R-2A	Award of Contracts..... Financial Evaluation After the end of e-RA, L-1, L-2 and so on stand identified.	We understand that "Public Procurement (preference to make in India) Policy Order, 2017 issued by DIPP and Public Procurement Policy for Micro and Small Enterprises (MSEs) order, 2012" issued by MoSME will be applicable before the implementation of Reverse Auction. Financial evaluation at the end of e-RA does not again implement above policy on L1, L2 etc. Kindly Confirm?	As per IREPS portal
170	17	Clause 3.2 of Chapter 3	Material is required to be delivered by the supplier at the location/consignee within 120 days from the date of issue of each Sub-PO issued against Advance Purchase order	Delivery period of 120 days is not enough as the procurement time of components is very high particularly under current situation. It should be changed to 180 days minimum.	No change in the Tender clause

171	17	3.3.1 (1) of Section- 1,Chapter- 3	The Equipment offered by the OEM or equipment of the same series/family (an undertaking by the OEM has to be submitted in support in case of immediate predecessor) from the same OEM should have been satisfactorily working in Government/PSUs/Telecom Service Providers network for 100G deployment of DWDM system for minimum length of 500 Kms for at least 12 months as on date of opening of tender, in India or Abroad. The certificates from the actual users will have to be submitted along with bid.	As per the policy of Ministry of Communication and Information Technology dated 5th Oct 2012, clause 7 (vi), "The tender conditions would ensure that domestically manufactured telecom products are encouraged and are not subjected to restrictive products specifications are mandatory requirement of prior experience". To encourage and enable local manufacturing, we understand that this clause is not applicable on PMA OEMs.	No change in the Tender clause
172	17	3.3.1 (2) of Section- 1,Chapter- 3	The Equipment offered by the OEM or equipment of the same series/family (an under- taking by the OEM has to be submitted in support in case of immediate predecessor) from the same OEM should have been satisfactorily working in Government/PSUs/Telecom Service Providers network for 100G Alien wavelength deployment in live network over 3rd party DWDM network for minimum length of 500 Kms for at least 12 months as on date of opening of tender, in India or Abroad. The certificates from the actual users will have to be submitted along with bid.	As per the policy of Ministry of Communication and Information Technology dated 5th Oct 2012, clause 7 (vi), "The tender conditions would ensure that domestically manufactured telecom products are encouraged and are not subjected to restrictive products specifications are mandatory requirement of prior experience". To encourage and enable local manufacturing, we understand that this clause is not applicable on PMA OEMs.	No change in the Tender clause
173	17	Clause 3.3 of Chapter 3	1. The Equipment offered by the OEM or equipment of the same series/family (an under- taking by the OEM has to be submitted in support in case of immediate predecessor) from the same	The Eligibility clause of 500kms deployment and 100G Alien wavelength deployment should be relaxed for domestic players. Any predatory clause which debars domestic players to bid for this tender is against the	No change in the Tender clause

			OEM should have been satisfactorily working in Government/PSUs/Telecom Service Providers network for 100G deployment of DWDM system for minimum length of 500 Kms for at least 12 months as on date of opening of tender, in India or Abroad. The certificates from the actual users will have to be submitted along with bid. 2. The Equipment offered by the OEM or equipment of the same series/family (an under- taking by the OEM has to be submitted in support in case of immediate predecessor) from the same OEM should have been satisfactorily working in Government/PSUs/Telecom Service Providers network for 100G Alien wavelength deployment in live network over 3rd party DWDM network for minimum length of 500 Kms for at least 12 months as on date of opening of tender, in India or Abroad. The certificates from the actual users will have to be submitted along with bid.	spirit of PMI.	
174	18	Clause 3.3.2(1) of Chapter-3	The tenderer should have executed Single order of supply/ provision of similar work # costing not less than 35% of the tendered value during last preceding 3 financial years (i.e. current year and three previous financial years) from the date of opening of tender. Supply of this value against a single rate contract, during above period, will also qualify for this purpose. The	We would like to request your good office to allow us to participate in this tender using the credentials of our OEM with context to similar nature of work.	No change in the Tender clause 

			bidder shall also furnish Supply/ work completion certificate issued by customer/s for the Purchase Orders/ Work Orders. # Similar Work- "Turnkey projects of Telecom Transmission Network/ OFC Communication Network/ IP-VPN Data Network/ Broadband Network/ Next Generation network/ Radio Network"		
175	18	3.3.2.1 of Chapter-3	The tenderer should have executed Single order of supply/ provision of similar work # costing not less than 35% of the tendered value during last preceding 3 financial years (i.e. current year and three previous financial years) from the date of opening of tender. Supply of this value against a single rate contract, during above period, will also qualify for this purpose. The bidder shall also furnish Supply/ work completion certificate issued by customer/s for the Purchase Orders/ Work Orders. # Similar Work- "Turnkey projects of Telecom Transmission Network/ OFC Communication Network/ IP-VPN Data Network/ Broadband Network/ Next Generation network/ Radio Network".	Request to amend clause as per below: "The tenderer should have executed order of supply/ provision of similar work # during last preceding 3 financial years (i.e. current year and three previous financial years) from the date of opening of tender as per below criteria: - Single order of atleast 35% of estimated bid value, OR - Two orders of atleast 20% of estimated bid value, OR - Three orders of atleast 35% of estimated bid value Supply of this value against a single rate contract, during above period, will also qualify for this purpose. The bidder shall also furnish Supply/ work completion certificate issued by customer/s for the Purchase Orders/ Work Orders. # Similar Work- "Turnkey projects of Telecom Transmission Network/ OFC Communication Network/ IP-VPN Data Network/ Broadband Network/ Next Generation network/ Radio Network".	No change in the Tender clause

176	19	3.3.3.2.2.2 of Section-1, Chapter-3	OEM shall submit the system performance guarantee along with the tender.	We understand that we have to submit proforma of Annex-VII format only, kindly confirm.	Yes
177	19	3.3.2.5 of Section-1, Chapter-3	The Bidder or their promoters having equity stake or operating partnership in bidder, should not be holding valid License for Telecom service provider/ISP/NLD, Services License of Government of India for Telecom Operation.	As a part of building state wide area network for a union territory we have received restrictive ISP license to provide services to government. We have also observed in the past that several PSU service providers having ISP license participated and qualified in similar projects; in view of this we request you to exempt us from this clause as a PMA bidder.	No change in the Tender clause
178	19	Clause 3.3.2.7 of Chapter-3	In the event of Foreign Original Equipment Manufacturer (OEM), Indian Subsidiary or its 100% subsidiary fully authorized for bidding on behalf of OEM is allowed to participate with the experience and financial credential of parent company with specific authorization for doing so from the OEM. The specific authorization addressed to RailTel should be submitted by the tenderer.	We would like to refer to the office memorandum no 18-04/2019-IP dt 19 Feb 2020 issued by DOT (Govt. of India) against Clause 10(d) of public procurement identification on telecom items. Kindly clarify if the foreign OEMs are allowed to bid in this tender directly or through some channel partner.	Tender Clause are very clear on the subject.
179	19	Clause 3.3.2.7 of Chapter-3	In the event of Foreign Original Equipment Manufacturer (OEM), Indian Subsidiary or its 100% subsidiary fully authorized for bidding on behalf of OEM is allowed to participate with the experience and financial credential of parent company with specific authorization for doing so from the OEM. The specific authorization addressed to RailTel should be submitted by the tenderer.	As per letter no F.No. 12/17/2019-PPD issued by Dept Of Expenditure, Public Procurement Division, Ministry of Finance, Gov of India dt 15.05.2020 on amendment in general financial rules- global tender enquiry, We understand that all the tenders up to 200Cr have to be indian tender only, pls confirm on this is being followed.	Government of India orders on Make in India and MSE are applicable in this tender

180	19	3.3.3 (4) of Section-1, Chapter-3	Qualification documents, details etc. must however, be provided for each member firm complete in all respects strictly in requisite proforma.	Requisite proforma not available; kindly clarify.	Please see the corrigendum-V
181	24	3.4 iii of Chapter-3	In case rates are quoted in foreign currency.	We understand that price bid should be in Indian Rupee only as per letter no 2017/Trans/01/Policy/Pt-S dt 28.03.2018 issued by Ministry of Railways on guideline on E-RA for works. Kindly confirm the same.	Please see the corrigendum-V
182	25	3.7.1 of Chapter-3	Training	Class room Training for 10 Men-Weeks- Pl clarify Batch size and number of batches for training	Clause is clear
183	25	3.8.2 of Chapter-3	Warranty support and Long Term Maintenance Support/AMC:	Material for replacement/repair shall be handed over to/taken over from contractors/engineer at the RailTel's NOC or mutually agreed RailTel PoP location. Pl clarify the process and responsibility to apply for waybill as ECI cannot generate Invoice/E-Waybill since material will not ECI name.	Please see Chapter-11 (Standard condition for the Annual Maintenance Contract), which is self-explanatory.
184	26	3.8.5 of Chapter-3	Annual Maintenance support (AMC)	The long-term maintenance support shall be comprehensive and include all hardware and software of equipment, NMS etc. supplied against this contract. As part of Level-2 support, 2 qualified experienced Engineers shall be made available by the contractor at RailTel's NOC locations at Delhi/Mumbai/Secunderabad/Kolkata to the satisfaction of RailTel during general shift (shall be available beyond general shift hours, when needed, for meeting SLAs) and shall work for RailTel's exclusive requirement. RailTel should be extended the benefits of software up-grades made by OEM on the system from time to time to improve performance.	Please see Chapter-11 (Standard condition for the Annual Maintenance Contract), which is self-explanatory.

				PL clarify support structure at field for fault rectification/Faulty module replacement and Field support during fault rectification if required. also pl clarify the process of remote access of Railtel NMS by ECI NOC -Mumbai for Fault rectification during critical outage.	
185	28	3.9.1 of Chapter-3	Maintenance Supervision	For this purpose he shall prepare a maintenance plan and make available the services of qualified maintenance engineer stationed at the location approved by Purchaser's Engineer who will guide and supervise the RailTel maintenance staff. The tenderer shall keep minimum two maintenance engineers at the locations approved by RailTel, who will visit the total installation at least once in three months. Pl clarify field support structure during Maintenance supervision period for Fault rectification at site.	Clause is clear
186	29	3.10.1 (a) of Chapter-3	Public Procurement (Preference to Make in India): 3.10.1 (a) Local content: The minimum local content shall be 50% or as indicated in the tender enquiry.	As per our understanding, minimum local content is 60% for DWDM product as per PMA Notification no 18- 10/2017-IP dt 29 Aug 2018 issued by DOT (Govt. of India) Kindly confirm the same.	Please see the corrigendum-V
187	29-31	3.10 of Chapter-3	Make in india and MSE both policies are stipulated in tender.	We request Railtel to refer the link enclosed herewith of the Price and Purchase Reference policy for MSME products. In this Policy they have given list of items on which it is applicable wherein it is not applicable on our line of products to obtain the Preference. The Link attached can be referred for the complete list of reserved items where MSME is open for taking benefit for your reference.	Government of India orders on Make in India and MSE are applicable in this tender

				1) Will the Participating MSE be allowed with in band of LI+15% ? As per point 2.2a (iii) MSE Criteria not applicable for works at page no -2 with reference to letter no 2017/Trans/01/Policy/Pt-S dt 28.03.2018 issued by Ministry of Railways on guideline on E-RA for works. Kindly confirm the same. 2) Kindly calrify in the event of promition of domestic manufacturer by Govt. of India, can any bidder who falls under MSME quote foriegn OEM product and be eligible for 15% preference? http://dcmsme.gov.in/schemes/scpnpp.htm#Purchase%20Preference.	
188	29	3.10. Make in India clause of CHAPTE R-3	Public Procurement (Preference to Make in India): Applicable only for all Global tenders & for all tenders where the minimum local content shall be 50% & tenders valuing above Rs. 5 Lakhs. The provisions of Public Procurement (Preference to Make in India), Order-2017 dt.15.06.2017 or latest is applicable.	We request RAILTEL, being one of the largest transport provider Unit in India, to incorporate following recent GOI Notifications of Make in India Concept to encourage Indian Companies to manufacture Telecom products locally and promote them in participation of any such Telecom Tenders called for by any Government Organisation in India. This would motivate and promote Indian Companies who have similar products to manufacture in India and deploy on Pan India requirements in future. We are furnishing herewith following Notifications issued by MINISTRY OF COMMUNICATIONS (Department of Telecommunications) and also attached the copies for your kind perusal and needful incorporation in the Tender: NOTIFICATION New Delhi, the 29th August, 2018 Subject: Public Procurement (Preference to	Government of India orders on Make in India are applicable in this tender

				Make in India) Order 2017- Notification of Telecom Products, Services or Works - regarding. Reference: (i) Department of Industrial Policy & Promotion (DIPP) Order No. P-45021/2/2017-B.E.-II dated 15.06.2017(ii) Department of Industrial Policy & Promotion (DIPP) Order No. P-45021/2/2017-PP (BE-II) dated 28.05.2018	
189	31	3.11(1) Chapter-3	For small scale units registered with NSIC under single point registration Scheme and having MSME certificate and participating in this tender enquiry, following exemptions are available	Please clarify if MSME as OEM is exempted from requirement of having compliance for clause 3.3.1 (1 to 3).	Clause is clear
190	31	3.11 Note of Chapter-3	This bid complies with "Public Procurement (preference to make in India) Policy Order, 2017 issued by DIPP and Public Procurement Policy for Micro and Small Enterprises (MSEs) order, 2012" issued by MoSME."	As per the new guidelines of the Govt of India, the new definition of MSE will be applicable in the tender which includes investment and turnover. Kindly Confirm?	Government of India orders on MSE are applicable in this tender
191	184	11.10 of Chapter-11	vi) The Engineer must be equipped with all necessary facilities/equipments such as Laptop, mobile telephone, data card, Internet connection; conveyance accommodation etc.	vi) The Engineer must be equipped with all necessary facilities/equipments such as Laptop, mobile telephone, data card, Internet connection; conveyance accommodation etc. Pl clarify the requirement of conveyance- to and Fro to Office or Site?	Kindly read para vii of clause 11.10 of Chapter-11
192	83	9 of Chapter-4B	9. SYSTEM REQUIREMENT:	Heading Serial number should 4, instead of 9.	Please see the corrigendum-V
193	84	10 of Chapter-4B	10. OPTICAL BUDGET	Heading Serial number should 5, instead of 10.	Please see the corrigendum-V
194	84	11 of Chapter-4B	11. OFC PARAMETERS:	Heading Serial number should 6, instead of 11.	Please see the corrigendum-V

195	84	12 of Chapter-4B	12. PHYSICAL REQUIREMENT	Heading Serial number should 7,instead of 12	Please see the corrigendum-V
196	85	13 of Chapter-4B	13. TYPE OF EQUIPMENTS AND THEIR CONFIGURATION AT DIFFERENT LOCATIONS	Heading Serial number should 8,instead of 13	Please see the corrigendum-V
197	92	1.4 of Chapter 4E	Factory acceptance tests shall be carried out after review and approval of FAT procedure/documents as per bid requirements and review of Pre-Factory acceptance results & shall be conducted at the manufacturing facilities from where the respective equipment/subsystems are offered. The factory acceptance testing shall be conducted in the presence of the Purchaser/Engineer. The tests shall be carried out on random sampling of 8% lot size with minimum quantity of 4 nos. on main equipment /items and factory acceptance certificates shall be issued. The factory tests shall include but not be limited to: A) Equipment Testing B) System Integration Testing	Generally, equipment's are manufactured in factories globally in multiple locations. We would request to conduct FAT at Locally in India.	Please see the corrigendum-V
198	122	6.13.8 of Chapter-6	Tenderer shall quote all-inclusive rates, but there shall be break up of basic price and all type of applicable taxes such as CGST,SGST,IGST, UTGST alongwith respective HSN/SAC Code under GST Law (including tax under reverse charges payable by the recipient).	As there are different HSN codes for a complete DWDM box and also for parts/cards/modules of DWDM box with different import duties, we understand that the offers would be evaluated based on the same 8 digit HSN code for all the OEMs as per tender. We request Railtel to confirm the HSN codes applicable for all the items as mentioned above.	It is the responsibility of the tenderer to quote correct HSN/SAC Code.

199	124	Clause no 6.25.2.1 Bid submission & Opening of Chapter-6	Power of attorney in favour of the signatory duly authorizing the signatory. Original copy is needed to be submitted by the bidder before due date & time of submission of bid at RailTel Corporate Office.	Due to Covid-19 pandemic situation, there is a restriction for physical movement in various areas. Hence there is difficulty in submitting the hard copy of POA and other offline documents which we would ascertain to submit once this situation eases out. As of now we would enclose the soft copies of the same in the bid. We request Railtel to consider the same.	Unlock started and offices are allowed to open
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Handwritten signature

Handwritten signature and date
25/6/20
(Jagdeep Singh)

Executive Director/Operations