

Dated 27.08.2020



**Executive Director/RGM**

**Northern Region/New Delhi,**

**Eastern Region/Kolkata,**

**Southern Region/Secunderabad,**

**Western Region/Mumbai.**

**Sub: Relaxation of Eligibility Criteria for Startups (Recognized by Department of Industrial Policy and Promotion, Ministry of Commerce and Industry) in Works tenders.**

**Ref: Rly Board letter dt. 01.06.2020.**

In reference to Rly Board letter mentioned above, eligibility criteria for works tender may be relaxed for "Startups" (recognized by Department of Industrial Policy and Promotion, Ministry of Commerce and Industry) on case to case basis with finance concurrence:

1. GM : for tenders up to Rs. 5 Cr.
2. ED/GGM : for tenders up to 25 Cr.
3. Directors : for tenders more than 25 Cr.

Following indicative guidelines are given for relaxing the eligibility criteria:

1. *Technical Eligibility Criteria:*

The bidder should have executed order during the last preceding 3 financial years as on opening of bid, as per following:

(A) Single order of atleast 35% of tendered value.

OR

(B) Two orders of atleast 20% each of tendered value.

OR

(C) Three orders of atleast 15% each of tendered value.

2. *Financial Eligibility Criteria:*

The bidder should have annual turnover of minimum 50% of tendered value or above during the preceding 3 financial years as on opening of bid.

Note: For Non-Startups the eligibility criteria of 35% and 150% will continue as per Sudhir Chandra Committee report.

This issues with finance concurrence and approval of CMD.

  
27/8/20  
(Jagdeep Singh)

**Executive Director/Operations**

**Copy to (through group e-mail):**

- 1) OSD to CMD for kind information of CMD.
- 2) DPOM, DF & DNPM for their kind information.
- 3) ED/GM of Corporate Office for their necessary action.

**रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड (भारत सरकार का उपक्रम)**  
**RailTel Corporation of India Ltd. (A Government of India Undertaking)**

**CIN : U64202DL2000GOI107905**



भारत सरकार Government of India  
रेल मंत्रालय Ministry of Railways  
(रेलवे बोर्ड) (Railway Board)

No. 2012/CE-I/CT/O/5


New Delhi, dated 01.06.2020

To,  
As per list attached

**Sub: Relaxation of Eligibility Criteria for Startups (Recognized by Department of Industrial Policy and Promotion, Ministry of Commerce and Industry) in Works tenders**

Ref: Railway Board's letter No. 2012/CE-I/CT/O/5 dated 24.04.2019

1. In partial modification to Railway Board's letter under reference, it has been decided by Board (ME, FC) to delegate the powers to relax eligibility criteria for works tenders in case of 'Startups' (recognized by Department of Industrial Policy and Promotion, Ministry of Commerce and Industry) as indicated below:
  - (i) DRM/CWM : for tenders up to Rs 5 crore
  - (ii) PHOD/CHOD : for tenders up to Rs 25 crore
  - (iii) General Manager : for tenders costing more than Rs 25 crore
2. The above relaxation to the Eligibility Criteria may be made on case to case basis and with the concurrence of Associate Finance.
3. This issues with concurrence of the Finance Directorate of the Ministry of Railways.

  
01.06.20  
(प्रेम सागर गुप्ता)

कार्यकारी निदेशक, सिविल इंजी., रेलवे बोर्ड  
Phone: Rly: 030-44803, MTNL011-23383379

No. 2012/CE-I/CT/O/5

New Delhi, dated 01.06.2020

Copy forwarded for information to:

- (i) The PFAs, All Indian Railways
- (ii) Dy. Comptroller & Auditor General of India (Railways), Room No. 224, Rail Bhawan, New Delhi.

  
For Financial Commissioner/Railways

## LIST FOR DISTRIBUTION

1. General Managers, All Indian Railways & Production Units
2. General Manager (Con), N.F. Railway, Guwahati
3. General Manager /CORE, Allahabad.
4. Chief Administrative Officers (Con), All Indian Railways (Except N.F. Railway)
5. Principal Chief Engineers, All Indian Railways

### (A)

1. CAO, COFMOW, Tilak Bridge, New Delhi
2. Principal CAO, Diesel Loco Modernisation Works, Patiala (Punjab)
3. CAO (Workshop Projects), Chamber Bhawan, Judge's Court Road, Anta Ghat, Patna-800001, Bihar

### (B)

1. Director General, RDSO, Manak Nagar, Lucknow
2. Director General, NAIR, Vadodara
3. Director, IRICEN, Pune-411 001 (Maharashtra)
4. Director, IRIEEN, PB No.-233, Nasik Road-422101 (Maharashtra)
5. Director, IRISSET, Taa Naka Road, Lalla Guda, Secunderabad-500017
6. Director, IRIMEE, Jamalpur Distt-Jamalpur, PIN-811214 (Bihar).
7. Director, IRITM, Sarswati Residential Estate, IRITM Campus, Manak Nagar, Lucknow

### Copy to:

#### (A)

1. MD, CONCOR, Concor Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi- 110076.
2. IRCON International Limited, C-4, District Centre, Saket, New Delhi- 110017
3. MD, RITES Ltd., RITES Bhawan, Plot No.1, Sector-29, Gurgaon.
4. CMD, RVNL, August Kranti Bhawan, Plot No.25, 1<sup>st</sup> Floor, Bhikaji Cama Place, New Delhi.
5. MD, MRVC Ltd., Churchgate Station Bldg, Mumbai- 400020
6. CMD, KONKAN Railway Corporation Ltd, Rail Bhawan, New Delhi-110001.
7. MD, DFCCIL, 5<sup>th</sup> Floor, Pragati Maidan Metro Station Building Complex, New Delhi-110001
8. MD, RLDA, Near Safdarjung Railway Station, Moti Bagh, Phase-I, New Delhi-110021
9. MD, CRIS, Chanakyapur, New Delhi.
10. CMD, RailTel Corporation of India Ltd. Plot No. 143, Institutional Area, Sector-44, Gurgaon-122003.

01.06.20

11. CME, IROAF, 12<sup>th</sup> Floor, Core-1, Scope Minar, Distt. Centre, Laxmi Nagar, Delhi-110092
12. Managing Director, IRFC Limited, DG Floor, East Tower, NBCC Place, Bhisham Pitamah Marg, Lodhi Road, Pragati Vihar, New Delhi.
13. CMD, IRCTC Ltd., B-148, 11th Floor, Statesman House, Barakhamba Road, New Delhi 110001
14. CMD, Braithwaite & Co. limited, 5 Hide Road Kolkata 700043.

**(B)**

1. General Secretary, IRCA, DRM Office, New Delhi.
2. General Secretary, AIRF, Rail Bhawan, New Delhi
3. General Secretary, NFIR, Rail Bhawan, New Delhi
4. General Secretary, IRPOF, Rail Bhawan, New Delhi
5. General Secretary, FROA, Rail Bhawan, New Delhi
6. General Secretary, AIRPA, Rail Bhawan, New Delhi
7. General Secretary, AISC & STREA, Rail Bhawan, New Delhi
8. The Secretary, RBSS, Group (A) Offices Association, Rail Bhawan
9. The Secretary, RBSS, Group (B) Offices Association, Rail Bhawan
10. General Secretary, RBSSS Association, Rail Bhawan
11. The Secretary, RBMSA, Rail Bhawan
12. The Secretary, Railway, Group (D) Employees Association, Rail Bhawan

**(C)**

1. Concerned PSO for kind information of CRB, ME, MTR, MRS, FC, MS, MST, MMM.
2. Chief Vigilance Officers, All Indian Railways.
3. DG(RHS), DG(RPF), AM(CE), AM(Works), AM(B), AM(Elec.), AM(RS), AM(ME), AM/Tele, AM/C&IS, AM/Sig., AM(Plg.), PED/SDE, PED(Bridges), PED(Vigilance), PED/Transformation, EDCE(G), EDCE(P), EDTK(M), EDTK(MC), EDTK(P), EDCE(B&S), EDF(X)-I, EDF(X)-II, ED(Works), EDW(Plg.), ED/Project(Mon.), ED(L&A), ED/SDE, ED(PSU), EDVE, ED(Safety), ED (Sig. Dev.), ED( Tele), EDRS(G), EDRE, EDEE(G), EDFE, EDE(N), ED(Accounts), ED/T&MPP, EDME(Chg.), EDME(Frt.), ED/Plg., ED/MTP, JS(conf), JS(P), JS(G), JS(D), Vigilance-III, Vig(Conf) of Railway Board.

*Premi Sagar*  
01.06.20